

OMAN ARAB BANK SAOC

**Report and financial statements
for the year ended 31 December 2013**

Independent auditor's report to the shareholders of Oman Arab Bank SAOC

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Report on the financial statements

We have audited the accompanying financial statements of **Oman Arab Bank SAOC** ("the Bank"), which comprise of the statement of financial position as at 31 December 2013, and the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information as set out on pages 3 to 65.

Board of Director's responsibility for the financial statements

Board of Director's is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and the relevant disclosure requirements of the Commercial Companies Law of 1974, as amended, and the Rules and Guidelines on disclosure issued by the Capital Market Authority and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Bank's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Independent auditor's report
to the shareholders of
Oman Arab Bank SAOC (continued)**

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Opinion


In our opinion, the financial statements present fairly, in all material respects, the financial position of **Oman Arab Bank SAOC** as of 31 December 2013, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Report on other legal and regulatory requirements

Also, in our opinion, the financial statements comply, in all material respects, with the relevant disclosure requirements of the Commercial Companies Law of 1974, as amended, and the Rules and Guidelines on disclosure issued by the Capital Market Authority.

Other matter

The financial statements of the Bank for the year ended 31 December 2012 were audited by another auditor who expressed an unmodified opinion on those statements on 24 February 2013.


Deloitte & Touche (M.E.) & Co. LLC
Muscat, Sultanate of Oman
23 January 2014

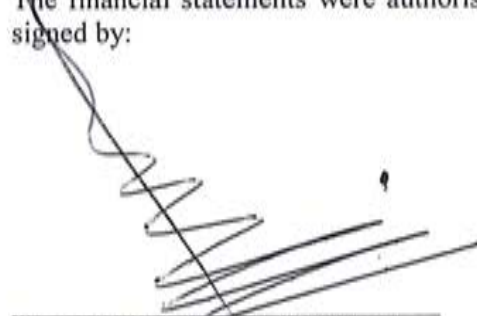


Signed by
Alfred Strolla
Partner

**Statement of financial position
at 31 December 2013**

	Notes	2013 RO'000	2012 RO'000
ASSETS			
Cash and balances with the Central Bank of Oman	7	116,939	149,893
Certificates of deposit	8	100,000	90,000
Due from banks	9	50,893	102,829
Loans and advances to customers	10	1,076,291	934,814
Investment securities	11	53,437	40,867
Other assets	12	31,985	30,227
Property and equipment	13	26,810	21,779
Total assets		1,456,355	1,370,409
LIABILITIES			
Due to banks	14	3,862	59,709
Deposits from customers	15	1,149,153	1,031,144
Other liabilities	16	50,896	41,595
Subordinated Bonds	17	50,000	50,000
Taxation	18	3,692	3,850
Total liabilities		1,257,603	1,186,298
EQUITY			
Share capital	19	116,000	116,000
Legal reserve	20	27,627	25,125
General reserve	21	20,819	19,568
Subordinated debt reserve	22	20,000	10,000
Cumulative changes in fair value		1,364	146
Retained earnings		12,942	13,272
Total equity		198,752	184,111
Total equity and liabilities		1,456,355	1,370,409
Contingent liabilities and commitments	34	945,914	1,054,572

The financial statements were authorised for issue by the Board of Directors on 23 January 2014 and signed by:



Rashad Muhammed Al Zubair
Chairman



Bishara S. Qafiti
Acting Chief Executive Officer

The accompanying notes form an integral part of these financial statements.

**Statement of profit or loss and other comprehensive income
for the year ended 31 December 2013**

	Notes	2013 RO'000	2012 RO'000
Interest income	24	53,610	50,516
Interest expense	25	(11,158)	(9,549)
Net interest income		42,452	40,967
Fee and commission income - net	26	14,417	14,245
Investment income	27	2,308	1,441
Other operating income	28	4,651	4,175
Total income		63,828	60,828
Operating expenses	29	(33,798)	(28,542)
Allowance for loan impairment	10(a)	(6,351)	(5,727)
Recoveries / release from allowance for loan impairment	10(a)	4,999	2,284
Profit before tax		28,678	28,843
Income tax expense	18	(3,655)	(3,573)
Profit for the year		25,023	25,270
Other comprehensive income, net of income tax			
Items that may be reclassified subsequently to profit or loss:			
Net movement in unrealised gain on available-for-sale financial investments		1,218	(115)
Total comprehensive income for the year		26,241	25,155
Earnings per share:			
Basic and diluted	30	RO 0.022	RO 0.022

The accompanying notes form an integral part of these financial statements.

OMAN ARAB BANK SAOC

Statement of changes in equity for the year ended 31 December 2013

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	Notes	Share capital	Legal reserve	General reserve	Subordinated debt reserve	Cumulative changes in fair value	Retained earnings	Total
		RO'000	RO'000	RO'000	RO'000	RO'000	RO'000	RO'000
At 1 January 2013		116,000	25,125	19,568	10,000	146	13,272	184,111
Profit for the year		-	-	-	-	-	25,023	25,023
Other comprehensive income		-	-	-	-	1,218	-	1,218
Total comprehensive income for the year		-	-	-	-	1,218	25,023	26,241
Transfer to legal reserve	20	-	2,502	-	-	-	(2,502)	-
Transfer to general reserve	21	-	-	1,251	-	-	(1,251)	-
Transfer to subordinated debt reserve	22	-	-	-	10,000	-	(10,000)	-
Dividend paid relating to 2012	23	-	-	-	-	-	(11,600)	(11,600)
At 31 December 2013		116,000	27,627	20,819	20,000	1,364	12,942	198,752

The accompanying notes form an integral part of these financial statements.

OMAN ARAB BANK SAOC

Statement of changes in equity for the year ended 31 December 2013 (continued)

	Notes	Share capital RO'000	Legal reserve RO'000	General reserve RO'000	Subordinated debt reserve RO'000	Cumulative changes in fair value RO'000	Retained earnings RO'000	Total RO'000
At 1 January 2012		100,000	22,598	18,304	-	261	19,793	160,956
Profit for the year		-	-	-	-	-	25,270	25,270
Other comprehensive income		-	-	-	-	(115)	-	(115)
Total comprehensive (expense) / income for the year		-	-	-	-	(115)	25,270	25,155
Issue of share capital	19	10,000	-	-	-	-	-	10,000
Issue of bonus shares	19	6,000	-	-	-	-	(6,000)	-
Transfer to legal reserve	20	-	2,527	-	-	-	(2,527)	-
Transfer to general reserve	21	-	-	1,264	-	-	(1,264)	-
Transfer to subordinated debt reserve	22	-	-	-	10,000	-	(10,000)	-
Dividend paid relating to 2011	23	-	-	-	-	-	(12,000)	(12,000)
At 31 December 2012		116,000	25,125	19,568	10,000	146	13,272	184,111

The accompanying notes form an integral part of these financial statements.

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Statement of cash flows for the year ended 31 December 2013

	Notes	2013 RO'000	2012 RO'000
Operating activities			
Profit before tax		28,678	28,843
Adjustments:			
Depreciation	13	2,337	1,916
Allowance for loan impairment and reserved interest	10(a)	6,351	5,727
Recoveries/release from allowance for loan impairment	10(a)	(4,999)	(2,284)
Income from held-to-maturity investments	11	(745)	(567)
Profit on sale of property and equipment	13	(49)	(17)
Profit on sale of available-for-sale investments	11	(966)	115
Change in the fair value of financial assets at fair value through profit or loss	27	<u>(607)</u>	<u>(150)</u>
Operating profit before changes in operating assets and liabilities		30,000	33,583
Changes in operating assets and liabilities			
Loans and advances		(142,829)	(108,412)
Financial assets at fair value through profit or loss		864	3,510
Other assets		(1,758)	(5,594)
Deposits from customers		118,009	121,484
Other liabilities		<u>9,301</u>	<u>8,783</u>
Cash from operations		13,587	53,354
Tax paid		<u>(3,813)</u>	<u>(3,282)</u>
Net cash generated from operating activities		<u>9,774</u>	<u>50,072</u>
Investing activities			
Held-to-maturity investments matured	11	-	13,387
Purchase of held-to-maturity investments	11	(4,213)	(18,835)
Purchase of investment available-for-sale	11	(20,727)	(4,293)
Proceeds from sale of investment available-for-sale		14,297	1,673
Income from maturing of held-to-maturity investments		745	567
Purchase of property and equipment	13	(7,641)	(8,681)
Proceeds from sale of property and equipment		<u>322</u>	<u>19</u>
Net cash used in investing activities		<u>(17,217)</u>	<u>(16,163)</u>
Financing activities			
Proceeds from issue of share capital	19	-	10,000
Proceeds from issue of subordinated bond	22	-	50,000
Dividends paid		<u>(11,600)</u>	<u>(12,000)</u>
Net cash used in financing activities		<u>(11,600)</u>	<u>48,000</u>
Net changes in cash and cash equivalents		(19,043)	81,909
Cash and cash equivalents at the beginning of the year		<u>282,513</u>	<u>200,604</u>
Cash and cash equivalents at the end of the year	32	<u>263,470</u>	<u>282,513</u>

The accompanying notes form an integral part of these financial statements.

**Notes to the financial statements
for the year ended 31 December 2013****1. Legal status and principal activities**

Oman Arab Bank SAOC ("the Bank" or "OAB") was incorporated in the Sultanate of Oman on 1 October 1984 as a closed joint stock company. It is principally engaged in commercial and investment banking activities through a network of branches in the Sultanate of Oman. The Bank operates in Oman under a banking licence issued by the Central Bank of Oman and is covered by its deposit insurance scheme. The registered address of the bank is Muttrah Business District, P O Box 2010, Ruwi, Postal Code 112, Muscat, and Sultanate of Oman. During the year the Bank has obtained the license from Central Bank of Oman for the Islamic Banking window under the name – "Al Yusr", which has commenced operations from 14 July 2013 and has assigned Ro 11 million as capital for Al Yusr.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

2. Summary of significant accounting policies

2.1 Statement of compliance

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS"), the applicable regulations of the Central Bank of Oman, and the applicable requirements of the Commercial Companies Law of 1974, as amended and the Capital Market Authority of the Sultanate of Oman.

2.2 Basis of preparation

The financial statements are prepared under the historical cost convention, modified to include the measurement at fair value of the financial assets classified as available for sale and fair value through profit or loss and the derivative contracts.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Bank's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

The Bank presents its statement of financial position in order of liquidity. An analysis regarding recovery or settlement within 12 months after the reporting date (current) and more than 12 months after the reporting date (non-current) is presented in note 35.

2.3 Financial instruments – initial recognition and subsequent measurement

The Bank classifies its financial assets in the following categories: financial assets at fair value through profit or loss, loans and advances, due from banks, held-to-maturity investments and available-for-sale investments. Management determines the classification of its investments at initial recognition.

The Bank classifies its financial liabilities into deposits and due to banks.

2.3.1 Date of recognition

All financial assets and liabilities are initially recognised on the trade date, i.e., the date that the bank becomes a party to the contractual provisions of the instrument. This includes "regular way trades": purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

2.3.2 Initial measurement of financial instruments

The classification of financial instruments at initial recognition depends on the purpose and the management's intention for which the financial instruments were acquired and their characteristics. All financial instruments are measured initially at their fair value plus transaction costs, except in the case of financial assets and financial liabilities recorded at fair value through profit or loss.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

2. Summary of significant accounting policies (continued)

2.3 Financial instruments – initial recognition and subsequent measurement (continued)

2.3.3 Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss comprise financial securities held-for-trading which are acquired principally for the purpose of selling in the short-term and instruments so designated by management upon inception. Financial assets at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the statement of comprehensive income. Unrealised gains or losses arising from changes in fair value are included in the statement of comprehensive income in the period in which they arise. Derivatives are also categorised as held for trading unless they are designated as hedging instruments.

Management may only designate an instrument at fair value through profit or loss upon initial recognition when the following criteria are met, and designation is determined on an instrument-by-instrument basis:

- The designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognising gains or losses on them on a different basis.
- The assets and liabilities are part of a group of financial assets, financial liabilities or both, which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy.
- The financial instrument contains one or more embedded derivatives, which significantly modify the cash flows that would otherwise be required by the contract.

2.3.4 Available-for-sale investments

Available-for-sale investments include equity and debt securities. Equity investments classified as available-for-sale are those which are neither classified as held for trading nor designated at fair value through profit or loss. Debt securities in this category are intended to be held for an indefinite period of time and may be sold in response to needs for liquidity or in response to changes in the market conditions.

The Bank has not designated any loans or receivables as available-for-sale. After initial measurement, available-for-sale financial investments are subsequently measured at fair value. Unrealised gains and losses are recognised directly in equity (Other comprehensive income) in the cumulative changes in fair value. When the investment is disposed of, the cumulative gain or loss previously recognised in equity is recognised in the income statement in Other operating income. Where the Bank holds more than one investment in the same security, they are deemed to be disposed of on a first-in first-out basis. Interest earned whilst holding available-for-sale financial investments is reported as interest income using the EIR. Dividends earned whilst holding available-for-sale financial investments are recognised in the income statement as other operating income when the right of the payment has been established. The losses arising from impairment of such investments are recognised in the income statement in 'Impairment losses on financial investments' and removed from the cumulative changes in fair value.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

2. Summary of significant accounting policies (continued)

2.3 Financial instruments – initial recognition and subsequent measurement (continued)

2.3.5 Financial investments held-to-maturity

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Bank's management has the positive intention and ability to hold to maturity. In the case where the Bank sells more than an insignificant amount of held-to-maturity assets, the entire category would be tainted and reclassified as available-for-sale. Held-to-maturity investments are initially recognised at fair value plus transaction costs. These are subsequently carried at amortised cost using the effective interest method.

2.3.6 Loans and advances to customers and due from banks

Loans and receivables to customers and due from banks are non-derivative financial assets with fixed or determinable repayments that are not quoted in an active market. They arise when the bank provides money directly to a debtor with no intention of trading the receivable. Loans and receivables are recognised when cash is advanced to customers and are carried at amortised cost using the effective interest method.

2.3.7 Fair value measurement principles

Regular purchases and sales of financial assets are recognised on the trade-date – the date on which the Bank commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or losses are initially recognised at fair value, and transaction costs are expensed in the statement of comprehensive income. The fair value of financial instruments is based on their quoted market bid price at the reporting date without any deduction for transaction costs. If a quoted market price is not available, the fair value of the instrument is estimated based on discounted cash flow and other valuation techniques. The fair value of derivatives that are not exchange-traded is estimated at the amount that the bank would receive or pay to terminate the contract at the reporting date taking into account current market conditions and the current creditworthiness of the counter-parties.

2.3.8 Derecognition of financial assets and liabilities

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- The rights to receive cash flows from the asset have expired; or
- The Bank has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either:
 - the Bank has transferred substantially all the risks and rewards of the asset, or
 - the Bank has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

2. Summary of significant accounting policies (continued)

2.3 Financial instruments – initial recognition and subsequent measurement (continued)

2.3.9 Impairment of financial assets

The Bank assesses at each reporting date whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is impaired and an impairment loss is incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Bank about the following loss events as well as considering the guidelines issued by the Central Bank of Oman:

- significant financial difficulty of the issuer or obligor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- the Bank granting to the borrower, for economic or legal reasons relating to the borrower's financial difficulty, a concession that the lender would not otherwise consider;
- it becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
- the disappearance of an active market for that financial asset because of financial difficulties; or
- observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including adverse changes in the payment status of borrowers in the Bank, or national or local economic conditions that correlate with defaults on the assets in the Bank.

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

(a) Assets carried at amortised cost

If there is objective evidence that an impairment loss on loans and receivables or held-to-maturity investments carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the statement of comprehensive income. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

2. Summary of significant accounting policies (continued)

2.3 Financial instruments – initial recognition and subsequent measurement (continued)

2.3.9 Impairment of financial assets (continued)

(a) Assets carried at amortised cost (continued)

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Bank and historical loss experience for assets with credit risk characteristics similar to those in the Bank. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently.

The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank to reduce any differences between loss estimates and actual loss experience. When a loan is uncollectible, it is written off against the related allowance for loan impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the statement of comprehensive income.

(b) Available-for-sale financial investments

For available-for-sale financial investments, the Bank assesses at each reporting date whether there is objective evidence that an investment or a group of investments is impaired.

In the case of equity investments classified as available-for-sale, objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. The determination of what is 'significant' or 'prolonged' requires judgement. Where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the statement of comprehensive income – is removed from equity and recognised in the statement of comprehensive income. Impairment losses on equity investments are not reversed through the statement of comprehensive income; increases in their fair value after impairment are recognised directly in equity.

In the case of debt instruments classified as available-for-sale, impairment is assessed based on the same criteria as financial assets carried at amortised cost. Interest continues to be accrued at the original effective interest rate on the reduced carrying amount of the asset and is recorded as part of 'Interest income'. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in the statement of comprehensive income, the impairment loss is reversed through the statement of comprehensive income.

(c) Renegotiated loans

Loans that are either subject to collective impairment assessment or individually significant and whose terms have been renegotiated are no longer considered to be past due but are treated as new loans. In subsequent years, the asset is considered to be past due and disclosed only if renegotiated.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

2. Summary of significant accounting policies (continued)

2.3 Financial instruments – initial recognition and subsequent measurement (continued)

2.3.10 Islamic banking

Murabaha to the purchase orderer

Murabaha to the purchase orderer represents the sale of goods at cost plus an agreed profit. Murabaha receivables consist of deferred sales transaction agreements. Promise made in the Murabaha to the purchase orderer is not obligatory upon the customer.

Ijarah Muntahia Bittamleek

Ijarah Muntahia Bittamleek is a lease whereby the legal title of the leased asset passes to the lessee at the end of the Ijarah (lease term), provided that all Ijarah installments are settled.

Musharaka

Musharaka contracts represents a partnership between the Window and a customer whereby each party contributes to the capital in equal or varying proportions to establish a new project or share in an existing one, and whereby each of the parties becomes an owner of the capital on a permanent or declining basis and shall have a share of profits or losses.

Diminishing Musharaka

Diminishing Musharaka is a form of partnership where two or more persons jointly own a tangible asset in an agreed proportion and one of the partners undertakes to buy the ownership rights of other partner by way of periodical payments till the title of such tangible assets completely transferred to the purchasing partner.

Mudaraba

A contract between two parties, whereby one party provides the funds (Rab Al Mal) and the other party (the Mudarib) invest the funds in an asset, project or particular activity and any generated profits are distributed between the parties according to the profit shares that were pre-agreed upon in the contract. The Mudarib is responsible for losses caused by his misconduct, negligence or violation of the terms and conditions of the Mudarib; otherwise, losses are borne by Rab Al Mal. The capital of Mudaraba is paid to the Mudarib or placed under his disposition.

Wakalah

A contract between two parties whereby one party (the principal: Muwakkil) appoints the other party (the agent: Wakil) to invest certain funds according to terms and conditions of the Wakalah for a fixed fee in addition to any profit exceeding the expected profits as an incentive for the Wakil for the good performance. Any losses as a result of the misconduct or negligence or violation of the terms and conditions of the Wakalah are borne by the Wakil; otherwise, they are borne by the principal.

Qard Hassan

A non-profit bearing loan enables the borrower to use the borrowed amounts for a specific period of time, at the end of which the same borrowed amounts would be repaid free of any charges of profits.

Notes to the financial statements for the year ended 31 December 2013 (continued)

2. Summary of significant accounting policies (continued)

2.4 Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including: cash and non-restricted balances with the Central Bank of Oman, treasury bills and other eligible bills, loans and advances to banks, amounts due from other banks, amounts due to other banks and short-term government securities.

2.5 Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liability simultaneously. Income and expenses are not offset in the statement of comprehensive income unless required or permitted by any accounting standard or interpretation, and as specifically disclosed in the accounting policies of the Bank.

2.6 Property and equipment

Property and equipment are initially recorded at cost and are subsequently carried at cost less accumulated depreciation and accumulated impairment losses, if any. Depreciation on the assets except land is calculated using the straight-line basis to allocate their cost over the estimated useful lives, as follows:

Building	25 years
Equipment, furniture and fixtures	5 years
Motor vehicles	5 years

The assets' residual values and useful lives are reviewed at each reporting date to assess whether they are recorded in excess of their recoverable amount, and where carrying values exceed this recoverable amount, assets are written down to their recoverable amount. Gains and losses on disposal of property and equipment are determined by reference to their carrying amount and are taken into account in determining operating profit. Repairs and renewals are charged to the statement of comprehensive income when the expense is incurred. Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the item of property and equipment. All other expenditure is recognised in the statement of comprehensive income as an expense as incurred.

2.7 Impairment of non-financial assets

The Bank assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Bank estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's fair value less costs to sell and its value in use. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

2. Summary of significant accounting policies (continued)

2.7 Impairment of non-financial assets (continued)

An assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the Bank estimates the asset's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceeds the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the statement of comprehensive income.

2.8 Collateral pending sale

The Bank occasionally acquires real estate in settlement of certain loans and advances. Real estate is stated at the lower of the net realisable value of the related loans and advances and the current fair value of such assets. Gains or losses on disposal, and unrealised losses on revaluation, are recognised in the statement of comprehensive income.

2.9 Borrowings

Borrowings are recognised initially at fair value, being their issue proceeds (fair value of consideration received) net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds, net of transaction costs, and the redemption value is recognised in the statement of comprehensive income over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

2.10 Employee terminal benefits

End of service benefits are accrued in accordance with the terms of employment of the Bank's employees at the reporting date, having regard to the requirements of the Oman Labour Law 2003 as amended. Employee entitlements to annual leave and leave passage are recognised when they accrue to employees and an accrual is made for the estimated liability arising as a result of services rendered by employees up to the reporting date. These accruals are included in other liabilities.

Contributions to a defined contribution retirement plan for Omani employees in accordance with the Omani Social Insurance Law 1991 are recognised as an expense in the statement of comprehensive income as incurred.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)****2. Summary of significant accounting policies (continued)****2.11 Provisions**

A provision is recognised in the statement of financial position when the Bank has a legal or constructive obligation as a result of a past event; it is probable that an outflow of economic benefits will be required to settle the obligation; and the amount has been reliably estimated. If the effect is material, provisions are determined by discounting the expected future cash flows at a rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

2.12 Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of comprehensive income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is calculated using the liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

2.13 Interest income and expense

Interest income and expense are recognised in the statement of comprehensive income for all instruments measured at amortised cost using the effective interest method, unless collectability is in doubt. The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)****2. Summary of significant accounting policies (continued)****2.14 Fee and commission income**

Fees and commissions are generally recognised on an accrual basis when the service has been provided. Loan commitment fees for loans that are likely to be drawn down are deferred (together with related direct costs) and recognised as an adjustment to the effective interest rate on the loan. Loan syndication fees are recognised as revenue when the syndication has been completed and the Bank retained no part of the loan package for itself or retained a part at the same effective interest rate for the other participants. Portfolio and other management advisory and service fees are recognised based on the applicable service contracts, usually on a time-apportionment basis. Asset management fees related to investment funds are recognised pro-rata over the period the service is provided. The same revenue recognition criteria are applied for custody services that are continuously provided over an extended period of time.

2.15 Dividend income

Dividend income is recognised when the right to receive payment is established.

2.16 Fiduciary assets

Assets held in trust or in a fiduciary capacity are not treated as assets of the Bank and, accordingly, are not included in these financial statements.

2.17 Derivative financial instruments

Derivatives are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at their fair value. Fair values are obtained from quoted market prices in active markets, including recent market transactions. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

2.18 Financial guarantees contracts

Financial guarantees are contracts that require the issuer to make specified payments to reimburse the beneficiary for a loss incurred because the debtor fails to make payments when due, in accordance with the terms of the debt. Such guarantees are given to banks, financial institutions or other entities on behalf of the customers.

Financial guarantees are initially recognised in the financial statements at fair value on the date the guarantee was issued. Subsequent to initial recognition, the Bank's liabilities under such guarantees are measured at the higher of initial measurement, less amortisation calculated to recognise in the statement of comprehensive income the fee income earned on the straight line basis over the life of the guarantee and the best estimate of the expenditure required to settle any financial obligation arising at the reporting date. These estimates are determined based on experience of similar transactions and history of past losses, supplemented by the judgment of management. Any increase in the liability relating to guarantees is taken to the statement of comprehensive income.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

2. Summary of significant accounting policies (continued)

2.19 Dividends on shares

Dividends on shares are recognised as a liability and deducted from equity when they are approved by the Bank's shareholders. Dividends for the year that are approved after the reporting date are disclosed as an event after the reporting date.

2.20 Foreign currencies

(a) Functional and presentation currency

Items included in the financial statements of the Bank are measured and presented in Rial Omani being the currency of the primary economic environment in which the Bank operates.

(b) Transactions and balances

Transactions in foreign currencies are translated into Rial Omani and recorded at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies, which are stated at historical cost, are translated into Rial Omani at the foreign exchange rate ruling at the reporting date. Foreign exchange differences arising on translation are recognised in the statement of comprehensive income. Non-monetary assets and liabilities denominated in foreign currencies, which are stated at historical cost, are translated into Rial Omani at the foreign exchange rate ruling at the date of the transaction.

Changes in the fair value of monetary securities denominated in foreign currency classified as available-for-sale are analysed between translation differences resulting from changes in the amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in amortised cost are recognised in profit or loss, and other changes in carrying amount are recognised in equity. Translation differences on non-monetary financial assets and liabilities such as equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss. Translation differences on non-monetary financial assets such as equities classified as available-for-sale are included in the fair value reserve in equity.

2.21 Directors' remuneration

The Directors' remuneration is governed as set out in the Memorandum of Association of the Bank, the Commercial Companies Law, regulations issued by the Capital Market Authority and regulations issued by the Central Bank of Oman.

The Annual General Meeting shall determine and approve the remuneration and the sitting fees for the Board of Directors and its sub-committees provided that such fees shall not exceed 5% of the annual net profit after deduction of the legal reserve and the optional reserve and the distribution of dividends to the shareholders provided that such fees shall not exceed RO 200,000. The sitting fees for each director shall not exceed RO 10,000 in one year.

2.22 Segment reporting

The Bank's segmental reporting is based on the following operating segments: Retail banking, Corporate banking, Investment banking, and support and unallocated functions. The segment information is set out in note 39.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)****3. Critical accounting estimates and judgments in applying accounting policies**

The key assumptions concerning the future and other key sources of estimating uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

3.1 Going concern

The Bank's management has made an assessment of the Bank's ability to continue as a going concern and is satisfied that the Bank has the resources to continue in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties that may cast significant doubt upon the Bank's ability to continue as a going concern. Therefore, the financial statements continue to be prepared on the going concern basis.

3.2 Impairment losses on loans and advances

The Bank reviews its loan portfolios to assess impairment at least on a quarterly basis. In determining whether an impairment loss should be recorded in the statement of comprehensive income, the Bank makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows and in line with the Central Bank of Oman guidelines in this respect. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

3.3 Held-to-maturity investments

The Bank follows the guidance of IAS 39 on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. This classification requires significant judgment. In making this judgment, the Bank evaluates its intention and ability to hold such investments to maturity. If the Bank fails to keep these investments to maturity other than for the specific circumstances – for example, selling an insignificant amount close to maturity – it will be required to reclassify the entire class as available-for-sale. In such situations, the investments would therefore be measured at fair value and not at amortised cost.

3.4 Fair value of financial instruments

Where the fair values of financial assets and financial liabilities recorded on the statement of financial position cannot be derived from active markets, they are determined using a certain valuation techniques, derived from observable market data where possible. Where observable market data are not available, judgment is used to establish fair values.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)****3. Critical accounting estimates and judgments in applying accounting policies
(continued)****3.5 Impairment of available-for-sale investments**

The Bank reviews its debt securities classified as available-for-sale investments at each reporting date to assess whether they are impaired. This requires similar judgment as applied to the individual assessment of loans and advances.

The Bank also records impairment charges on available-for-sale equity investments when there has been a significant or prolonged decline in the fair value below their cost. The determination of what is 'significant' or 'prolonged' requires judgment. In making this judgment, the Bank evaluates, among other factors, historical share price movements and duration and extent to which the fair value of an investment is less than its cost.

3.6 Taxes

The Bank establishes provisions, based on reasonable estimates, for possible consequences of finalisation of tax assessments. The amount of such provisions is based on factors such as experience of previous tax assessments and interpretations of tax regulations by the Bank and the responsible tax authority.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

4. Adoption of new and revised International Financial Reporting Standards (IFRSs)

For the year ended 31 December 2013, the Bank has adopted all the new and revised standards and interpretations issued by the International Accounting Standards Board (IASB) and the International Financial Reporting Interpretations Committee (IFRIC) of the IASB that are relevant to its operations and effective for the period beginning on 1 January 2013.

4.1 Standards and Interpretations adopted with no effect on the financial statements

The following new and revised Standards and Interpretations have been adopted in these financial statements. Their adoption has not had any significant impact on the amounts reported in these financial statements but may affect the accounting for future transactions or arrangements.

Amendments to IFRS 7
Disclosures - Offsetting
Financial Assets and
Financial Liabilities

The amendments to IFRS 7 require entities to disclose information about rights of offset and related arrangements (such as collateral posting requirements) for financial instruments under an enforceable master netting agreement or similar arrangement.

IFRS 10: Consolidated
Financial Statements

IFRS 10 replaces the parts of IAS 27 Consolidated and Separate Financial Statements that deal with consolidated financial statements and SIC-12 Consolidation - Special Purpose Entities. IFRS 10 changes the definition of control such that an investor has control over an investee when a) it has power over the investee, b) it is exposed, or has rights, to variable returns from its involvement with the investee and c) has the ability to use its power to affect its returns. All three of these criteria must be met for an investor to have control over an investee.

Previously, control was defined as the power to govern financial and operating policies of the entity so as to obtain benefits from its activities.

IFRS 11: Joint
arrangements

IFRS 11, replaces IAS 31 Interest in Joint Ventures and guidance contained in a related interpretations. IFRS 11, deals with how a joint arrangement of which two or more parties have joint control should be classified and account for. Under IFRS 11, investments in joint arrangements are classified either as joint operations or joint ventures, based on rights and obligation of parties to the arrangements by considering the structure, the legal form of the arrangement, the contractual terms agreed by the parties to the arrangement, and when relevant, other facts and circumstances.

IFRS 12: Disclosure of
Interests in Other Entities

IFRS 12 is a new disclosure standard and is applicable to entities that have interests in subsidiaries, joint arrangements, associates and/or unconsolidated structured entities. In general, the application of IFRS 12 has resulted in more extensive disclosures in the consolidated financial statements.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

4. Adoption of new and revised International Financial Reporting Standards (IFRS) (continued)

4.1 Standards and Interpretations adopted with no effect on the financial statements (continued)

**IFRS 13: Fair Value
Measurement**

IFRS 13 establishes a single source of guidance for fair value measurements and disclosures about fair value measurements. The scope of IFRS 13 is broad; the fair value measurement requirements of IFRS 13 apply to both financial instrument items and non-financial instrument items for which other IFRSs require or permit fair value measurements and disclosures about fair value measurements, except for share-based payment transactions that are within the scope of IFRS 2 Share-based Payment, leasing transactions that are within the scope of IAS 17 Leases, and measurements that have some similarities to fair value but are not fair value (e.g. net realisable value for the purposes of measuring inventories or value in use for impairment assessment purposes).

**Amendments to IAS 1
Presentation of Items of
Other Comprehensive
Income**

The amendments introduce new terminology, whose use is not mandatory, for the statement of comprehensive income and income statement. Under the amendments to IAS 1, the 'statement of comprehensive income' is renamed as the 'statement of profit or loss and other comprehensive income' [and the 'income statement' is renamed as the 'statement of profit or loss']. The amendments to IAS 1 retain the option to present profit or loss and other comprehensive income in either a single statement or in two separate but consecutive statements. However, the amendments to IAS 1 require items of other comprehensive income to be grouped into two categories in the other comprehensive income section: (a) items that will not be reclassified subsequently to profit or loss and (b) items that may be reclassified subsequently to profit or loss when specific conditions are met. Income tax on items of other comprehensive income is required to be allocated on the same basis - the amendments do not change the option to present items of other comprehensive income either before tax or net of tax. The amendments have been applied retrospectively, and hence the presentation of items of other comprehensive income has been modified to reflect the changes. Other than the above mentioned presentation changes, the application of the amendments to IAS 1 does not result in any impact on profit or loss, other comprehensive income and total comprehensive income.

**Annual Improvements
2009-2011 Cycle**

Makes amendments to the following standards:

IAS 1 - Clarification of the requirements for comparative information
IAS 16 - Classification of servicing equipment

IAS 32 - Clarify that tax effect of a distribution to holders of equity instruments should be accounted for in accordance with IAS 12 Income Taxes

IAS 34 - Clarify interim reporting of segment information for total assets in order to enhance consistency with the requirements in IFRS 8 Operating Segments.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

4. Adoption of new and revised International Financial Reporting Standards (IFRS) (continued)

4.1 Standards and Interpretations adopted with no effect on the financial statements (continued)

**IAS 19 Employee Benefits
(as revised in 2011)**

IAS 19 (as revised in 2011) changes the accounting for defined benefit plans and termination benefits. The most significant change relates to the accounting for changes in defined benefit obligations and plan assets. The amendments require the recognition of changes in defined benefit obligations and in the fair value of plan assets when they occur, and hence eliminate the 'corridor approach' permitted under the previous version of IAS 19 and accelerate the recognition of past service costs. All actuarial gains and losses are recognised immediately through other comprehensive income in order for the net pension asset or liability recognised in the consolidated statement of financial position to reflect the full value of the plan deficit or surplus.

Furthermore, the interest cost and expected return on plan assets used in the previous version of IAS 19 are replaced with a 'net interest' amount under IAS 19 (as revised in 2011), which is calculated by applying the discount rate to the net defined benefit liability or asset. These changes have had an impact on the amounts recognised in profit or loss and other comprehensive income in prior years (see the tables below for details). In addition, IAS 19 (as revised in 2011) introduces certain changes in the presentation of the defined benefit cost including more extensive disclosures.

4.2 Standards and Interpretations in issue not yet effective

At the date of authorisation of these consolidated financial statements, the following new and revised Standards and Interpretations were in issue but not yet effective:

	Effective for annual periods beginning on or after
New IFRS and relevant amendments	
Financial Instruments	
IFRS 9: <i>Financial Instruments</i> (as revised in 2010 to include requirements for the classification and measurement of financial liabilities and incorporate existing derecognition requirements)	January 2015
Consolidation, joint arrangements, associates and disclosures	
Amendment to IFRS 10 Consolidated Financial Statements, IFRS 12 Disclosure of Interests in Other Entities and IAS 27 Separate Financial Statements, to provide 'investment entities' (as defined) an exemption from the consolidation of particular subsidiaries and instead require that an investment entity measure the investment in each eligible subsidiary at fair value through profit or loss in accordance with IFRS 9 Financial Instruments or IAS 39 Financial Instruments: Recognition and Measurement.	January 2014

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

4. Adoption of new and revised International Financial Reporting Standards (IFRS) (continued)

**4.2 Standards and Interpretations in issue not yet effective (continued)
Amendments to IFRSs**

**Effective for annual periods
beginning on or after**

IAS 32 : Financial instruments: presentation, *Offsetting Financial Assets and Financial Liabilities: to clarify certain aspects because of diversity in application of the requirements on offsetting, focused on four main area (a) the meaning of 'currently has a legally enforceable right of set-off' (b) the application of simultaneous realisation and settlement (c) the offsetting of collateral amounts (d) the unit of account for applying the offsetting requirements*

January 2014

IAS 36: impairment of assets, *Recoverable Amount Disclosures for Non-Financial Assets to reduce the circumstances in which the recoverable amount of assets or cash-generating units is required to be disclosed, clarify the disclosures required, and to introduce an explicit requirement to disclose the discount rate used in determining impairment (or reversals) where recoverable amount (based on fair value less costs of disposal) is determined using a present value technique.*

January 2014

IAS 39: Financial Instruments: Recognition and Measurement, *Novation of Derivatives and Continuation of Hedge Accounting'* makes it clear that there is no need to discontinue hedge accounting if a hedging derivative is novated, provided certain criteria are met.

January 2014

A novation indicates an event where the original parties to a derivative agree that one or more clearing counterparties replace their original counterparty to become the new counterparty to each of the parties. In order to apply the amendments and continue hedge accounting, novation to a central counterparty (CCP) must happen as a consequence of laws or regulations or the introduction of laws or regulations.

The directors anticipate that the adoption of these Standards and Interpretations in future periods will have no material impact on the financial statements of the Bank's in the period of initial application. The adoption of these standards and interpretations has not resulted in changes to the Bank's accounting policies and has not affected the amounts reported for the current or prior periods except for IFRS 9: Financial Instruments 9. IFRS 9 introduces new requirements for the classification and measurement of financial assets, new criteria for amortised cost measurement, a new measurement category - fair value through other comprehensive income, impairment assessment only for amortised cost assets, eliminates the category available-for-sale assets, eliminates held-to-maturity assets and tainting rules, eliminates embedded derivatives in financial assets and eliminates unquoted equity investments measured at cost less impairment. The management is currently assessing this standard which may have an impact on the financial statements of the Bank as described above.

Notes to the financial statements for the year ended 31 December 2013 (continued)

5. Financial risk management

The Bank's activities expose it to a variety of financial risks and those activities involve the evaluation, analysis, acceptance and management of risk or combination of risks. As taking risk is core to the financial business and operational risks are an inevitable consequence of any business, the Bank's aim is to achieve an appropriate balance between risk and return while minimising the potential adverse effects on the financial performance.

The Board of Directors defines risk limits and sets suitable policies in this regard for management of credit risk, liquidity risk as well as market risk in both the trading and the banking book of the Bank. Risk Management is carried out by the Risk Management Department in accordance with documented policies approved by the Board of Directors.

The principal types of risks that the Bank faces are credit risk, liquidity risk, market risk (price risk, interest rate risk and currency risk) and operational risk.

5.1 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Credit exposures arise principally from lending activities, investment activities and other assets in the Bank's asset portfolio. There is also credit risk in off-balance sheet financial instruments, such as loan commitments and financial guarantees.

The Bank attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties, and continually assessing the creditworthiness of counterparties. Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Bank's performance to developments affecting a particular industry or geographic location. The details of concentrations of credit risk based on counterparties by industry are disclosed in Note 10(b) and the geographical concentration is disclosed in Note 37.

The credit risk management and control are centralised in the credit risk management team which is divided into corporate, financial institutions and retail groups. The credit risk in corporate and financial institutions portfolio is primarily managed by the Credit Department while the Retail Banking Department manages the credit risk in the retail portfolio. The Risk Management Department reviews the credit risk independently and directly reports to the Audit and Risk Management Committee of the Board of Directors. The Bank's assessment of probability of default of individual counterparties is mainly linked with the number of days the borrower was in default as defined by the Central Bank of Oman (CBO) circular number BM 977 dated 25 September 2004. In addition, the Bank assesses the adequacy of the security and financial performance of the borrowers in further downgrading the classification.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

5. Financial risk management (continued)

5.1 Credit risk (continued)

The Bank rates its customers into the following categories:

Bank's rating	Past due days	
	Retail loans	Commercial loans
Standard loans	0 - 60 days	0 - 60 days
Special mention loan	60 - 90 days	60 - 90 days
Substandard loan	90 - 180 days	90 - 270 days
Doubtful loans	180 - 365 days	270 - 630 days
Loss	365 days and over	630 days and over

5.1.2 Risk mitigation policies

The Bank manages, limits and controls concentrations of credit risk – in particular, to individual counterparties and groups, and to industries and countries.

The Bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to geographical and industry segments. Such risks are monitored and reviewed periodically by the Management Credit Committee, Audit and Risk Management committee of the Board of Directors and the Executive Committee of the Board of Directors.

The exposure to any one borrower including banks and brokers is further restricted by sub-limits covering on- and off-balance sheet exposures. Exposure to credit risk is also managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate.

Some other specific control and mitigation measures are outlined below.

(a) Collateral

The Bank employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for funds advanced, which is common practice. The Bank implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- charges over business assets such as premises, inventory and accounts receivable
- lien on fixed deposits
- cash margins
- mortgages over residential and commercial properties
- pledge of marketable shares and securities

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

5. Financial risk management (continued)

5.1 Credit risk (continued)

5.1.2 Risk mitigation policies (continued)

(a) Collateral (continued)

Longer-term finance and lending to corporate entities are generally secured. The housing loans are secured by mortgage over the residential property. Credit cards and similar revolving credit facilities are unsecured. Additionally, in order to minimise the credit loss the Bank seeks additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans and advances.

(b) Assessment of the financial capabilities of the borrowers

The borrowers with balances above the limit specified are subject to the review of their audited financial statements. The Bank assesses the financial performance of the borrowers by reviewing key performance ratios, including solvency and liquidity ratios. The annual reviews are performed by the relationship managers and are also reviewed by the Risk Management Department.

(c) Credit-related commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit carry the same credit risk as loans. Documentary and commercial letters of credit – which are written undertakings by the Bank on behalf of a customer authorising a third party to draw drafts on the Bank up to a stipulated amount under specific terms and conditions – are collateralised by the underlying shipments of goods to which they relate and therefore carry less risk than a direct loan.

Commitments to extend credit represent unused portions of authorisations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments, as most commitments to extend credit are contingent upon customers maintaining specific credit standards.

The Bank monitors the term to maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments. The concentration of credit related commitments by industry sector at the year end is set out in Note 10(b).

An analysis of the loans and advances, other than government soft loans, for which collaterals or other credit enhancements are held is as follows:

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

5. Financial risk management (continued)

5.1 Credit risk (continued)

5.1.2 Risk mitigation policies (continued)

5.1.2 Credit-related commitments (continued)

	Performing loans (neither past due nor impaired) RO'000	Loans past due and not paid RO'000	Non performing loans RO'000	Gross loans RO'000
Loans and advances with collateral available	184,583	13,462	21,096	219,141
Loans and advances with guarantees available	97,630	-	9,250	106,880
At 31 December 2013	282,213	13,462	30,346	326,021
At 31 December 2012	319,837	7,061	25,448	352,346

5.1.3 Impairment and provisioning policy

Impairment allowance are recognised for financial reporting purposes only for losses that have been incurred at the reporting date based on objective evidence of impairment. Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Bank about the loss events as well as considering the guidelines issued by the Central Bank of Oman.

The Bank's credit policy requires the review of individual financial assets on a quarterly basis or earlier when individual circumstances require. Impairment allowances on individually assessed accounts are determined by an evaluation of the incurred loss at the reporting date on a case-by-case basis, and are applied to all individually significant accounts. The assessment normally encompasses collateral held (including re-confirmation of its enforceability) and the anticipated receipts for that individual account.

Collectively assessed impairment allowances are provided for: (i) portfolios of homogenous assets that are individually not significant; and (ii) losses that have been incurred but have not yet been identified, by using the available historical experience and experienced judgment. The critical estimates used in determining the provision for impairment are explained in Note 3.2.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

5. Financial risk management (continued)

5.1 Credit risk (continued)

5.1.4 Maximum exposure to credit risk before collateral held or other credit enhancements

	2013 RO' 000	2012 RO' 000
Items on the statement of financial position		
Certificates of deposit (note (d))	100,000	90,000
Due from banks – Money market placements	50,893	102,829
Loans and advances		
Corporate loans	682,179	563,890
Personal loans	428,427	402,445
Other assets	30,497	28,749
Investment in securities		
Government Development Bonds	32,073	27,860
	<u>1,324,069</u>	<u>1,215,773</u>
Off-Balance sheet items		
Financial guarantees	89,681	85,183
Undrawn loan commitments	770	8,088
	<u>90,451</u>	<u>93,271</u>

The above table represents the worst case scenario of credit risk exposure to the Bank at 31 December 2013 and 31 December 2012 without taking into account the collateral held or other credit enhancements. Management is confident that the Bank has suitable policies to measure and control the credit risk. In addition credit risk is mitigated through collaterals in the form of mortgages and guarantees wherever required.

- 100% (2012 – 76.7%) of the inter-bank money market placements are with banks rated investment grade and above based on the ratings assigned by External Credit Rating Agencies.
- Loans and advances represent 74% (2012 – 68%) of the total on-balance sheet items. Of the total loans and advances 95% (2012 – 95%) are neither past due nor impaired.
- The impaired loans have increased from 2.7% at 31 December 2012 to 3.3% at 31 December 2013. The impaired personal loans constitute 0.9% of the total loans at 31 December 2013 compared to 0.98% at 31 December 2012.
- Certificates of deposit which represent 6.8% (2012 – 6.6%) of the total on-balance sheet items are placed with the Central Bank of Oman.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

5. Financial risk management (continued)

5.1 Credit risk (continued)

5.1.5 Loans and advances and due from banks

Loans and advances and due from banks are summarised as follows:

31 December 2013

	Loans and advances RO' 000	Due from banks RO' 000	Total RO' 000
Neither past due nor impaired	1,053,174	50,893	1,104,067
Special Mention loans	7,357	-	7,357
Past due but not impaired	13,462	-	13,462
Impaired	36,613	-	36,613
Gross loans and advances	1,110,606	50,893	1,161,499
Less: allowance for loan impairment and contractual interest not recognized	(34,315)	-	(34,315)
Net loans and advances	<u>1,076,291</u>	<u>50,893</u>	<u>1,127,184</u>

31 December 2012

Neither past due nor impaired	922,749	102,829	1,025,578
Special mention loans	10,438	-	10,438
Past due but not impaired	7,061	-	7,061
Impaired	26,087	-	26,087
Gross loans and advances	966,335	102,829	1,069,164
Less: allowance for loan impairment and contractual interest not recognized	(31,521)	-	(31,521)
Net loans and advances	<u>934,814</u>	<u>102,829</u>	<u>1,037,643</u>

- a) The total impairment provision for loans and advances is RO 34,315 thousand (2012 - RO 31,521 thousand) of which RO 19,674 thousand (2012 - RO 18,152) represents the individually impaired loans and the remaining amount of RO 14,641 thousand (2012 - RO 13,369 thousand) represents the collective impairment provision made on a portfolio basis.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

5. Financial risk management (continued)

5.1 Credit risk (continued)

5.1.5 Loans and advances and due from banks

b) The break-up of the loans and advances to customers in respect of the risk ratings adopted by the Bank are:

31 December 2013

	Retail loans 2013 RO' 000	Corporate loans 2013 RO' 000	Total 2013 RO' 000
Standard loans	417,334	649,302	1,066,636
Special mention loans	1,077	6,280	7,357
Substandard loans	1,110	5,155	6,265
Doubtful loans	1,484	1,533	3,017
Loss	<u>7,422</u>	<u>19,909</u>	<u>27,331</u>
	<u>428,427</u>	<u>682,179</u>	<u>1,110,606</u>

31 December 2012

Standard loans	392,587	537,223	929,810
Special mention loans	399	10,039	10,438
Substandard loans	769	198	967
Doubtful loans	1,075	1,614	2,689
Loss	<u>7,615</u>	<u>14,816</u>	<u>22,431</u>
	<u>402,445</u>	<u>563,890</u>	<u>966,335</u>

c) Age analysis of loans and advances past due but not impaired:

	2013 RO' 000	2012 RO' 000
Past due up to 30 days	1,520	339
Past due 30-60 days	7,181	1,428
Past due 60-89 days	<u>4,761</u>	<u>5,294</u>
Total	<u>13,462</u>	<u>7,061</u>
Fair value of collateral	<u>5,535</u>	<u>6,226</u>

d) Loans and advances individually impaired

Individually impaired loans	36,613	26,087
Fair value of collateral	15,561	19,222

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

5. Financial risk management (continued)

5.1 Credit risk (continued)

5.1.6 Loans and advances renegotiated

These arrangements include extended payment arrangements, deferral of payments and modification of interest rates. Following restructuring, a previously past due loan account is reclassified as a normal loan and managed with other similar loans which are neither past due nor impaired. The restructuring arrangements are based on the criteria and indicators which in the judgement of the management will indicate that the payment will most likely continue.

The total restructured loans at 31 December 2013 amounted to RO 6,060 thousand (2012 - RO 5,473 thousand).

5.1.7 Debt securities

The Bank's investments in debt securities are mainly in Government Development Bonds or Certificates of deposit denominated in Rial Omani issued by the Government of Oman. The Bank also invests in debt securities issued by other banks based on their individual external credit rating. These investments are made to deploy the surplus liquid funds with maximum return.

5.1.8 Repossessed collateral

Repossessioned properties are sold as soon as practicable with the proceeds used to reduce the outstanding balance of the debt. Repossessed assets are classified as other assets in the statement of financial position. The value of assets obtained by the Bank by taking possession held as collateral as security at 31 December 2013 is RO 310 thousand (2012 - RO 310 thousand).

5.2 Market risk

The Bank takes on exposures to market risk which is the risk that the fair value or the future cash flows of the financial assets carried at fair value will fluctuate because of changes in market prices. Market risks arise from the open positions in interest rate, currency and equity products, all of which are exposed to changes in interest rates, credit spreads, equity prices and foreign exchange rates. The market risks are monitored by the Treasury Division and the Risk Management Department. Management is confident that the Bank has proper risk management policies in place to ensure that interest risk, liquidity risk and foreign exchange risk are mitigated considering the macro economic indicators affecting the banking business.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

5. Financial risk management (continued)

5.2 Market risk (continued)

5.2.1 Price risk

The Bank holds listed securities classified as held-for-trading to take advantage of short-term and capital market movements. All investment securities present a risk of loss of capital. The Bank controls this risk through a careful selection of securities in accordance with Investment Management Policy approved by the Board. The maximum risk resulting from financial instruments is determined by the carrying amount of the financial instruments. The Bank's market positions are managed on a daily basis by the Head of Investment Management Department and are reviewed periodically by the Investment Committee.

A significant portion of Bank's investments include equity securities which are publicly traded on the Muscat Securities Market (MSM). The Bank's profits at 31 December 2013 may change by 0.29% (2012 – 0.28%) due to increase/decrease by 10% in the MSM - 30 Index and the GCC market indices, with all the other variables held constant. The Bank's investments have historically performed in line with the MSM - 30 Index.

5.2.2 Interest rate risk

Interest rate risk is the risk that the value of a financial instrument carried at fair value will fluctuate due to changes in the market interest rates. The Bank is exposed to interest rate risk as a result of mismatches or gaps in the amount of interest based assets and liabilities that mature or re-price in a given period. The Bank manages this risk by matching/re-pricing of assets and liabilities. The Bank is not excessively exposed to interest rate risk as its assets and liabilities are re-priced frequently. The Bank's Assets and Liabilities Committee (ALCO) monitors and manages the interest rate with the objective of limiting the potential adverse effects on the Bank's profitability. The table in Note 36 summarises the Bank's exposure to the interest rate risks. It includes the Bank's financial instruments at the carrying amount, categorised by the earlier of the contractual re-pricing and maturity dates.

For managing its interest rate risk in the banking book the Bank stipulates limits on open interest rate sensitive gaps for maturities up to 1 year and also periodically calculates Earnings at Risk (EaR) impact on its Net Interest Income (NII) from 100bps change in interest rates on open interest rate gaps for maturities up to 1 year. The EaR limit is stipulated as a certain percentage of the NII of the Bank for the previous year. The EaR at 31 December 2013 is 1.57% (2012 – 1.41%).

5.2.3 Currency risk

Currency risk arises when the value of a financial instrument changes due to changes in foreign exchange rates. In order to manage currency risk exposure the Bank enters into ready, spot and forward transactions in the inter-bank market as per documented policies approved by the Board of Directors.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

5. Financial risk management (continued)

5.2 Market risk (continued)

5.2.3 Currency risk (continued)

The Bank's foreign exchange exposure comprises of forward contracts, foreign currencies cash in hand, balances with banks abroad, foreign placements and other assets and liabilities denominated in foreign currency. The management manages the risk by monitoring net open position in line with limits set by the management and approved by the Executive Committee of the Board and entering into forward contracts based on the underlying commercial transactions with the customers.

Additionally, appropriate segregation of duties exist between the front and back office functions while compliance with the net open position is independently monitored on an ongoing basis by the management and the Assets and Liabilities Committee (ALCO). The net open position of the Bank in foreign currency exposures at the year end is set out below:

Foreign currency exposures

	2013 RO'000	2012 RO'000
Net assets denominated in US Dollars	1,286	4,297
Net assets denominated in other foreign currencies	<u>775</u>	<u>965</u>
	<u>2,061</u>	<u>5,262</u>

Oman operates with a fixed exchange rate, and the Omani Rial is pegged to the US Dollar at \$2.6008 per Omani Rial.

5.2.4 Liquidity risk

Liquidity risk is the risk that the Bank will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at close to its fair value. It includes the risk of being unable to fund assets at appropriate maturities and rates and the risk of being unable to liquidate an asset at a reasonable price and in an appropriate time frame.

The Bank's funding activities are based on a range of instruments including deposits, other liabilities and assigned capital. Consequently, funding flexibility is increased and dependence on any one source of funds is reduced. The Bank maintains liquidity by continually assessing, identifying and monitoring changes in funding needs required to meet strategic goals set in terms of the overall strategy. In addition the Bank holds certain liquid assets as part of its liquidity risk management strategy.

The Bank manages the liquidity risk based on estimated maturities using the guidelines provided by the Central Bank of Oman for the estimates. The table in Note 35 represents cash flows receivable to and payable by the Bank under derivative and non-derivative assets and liabilities by estimated remaining maturities at the reporting date.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

5. Financial risk management (continued)

5.3 Operational risk

Operational risk is the risk of direct or indirect loss resulting from inadequate or failed internal processes, people, and systems or from external events.

Losses from external events such as a natural disaster that has a potential to damage the Bank's physical assets or electrical or telecommunication failures that disrupt business are relatively easier to define than losses from internal problems such as employee fraud and product flaws. The risks from internal problems are more closely tied to the Bank's specific products and business lines; they are more specific to the Bank's operations than the risks due to external events. Operational risks faced by the Bank include IT Security, telecom failure, frauds, and operational errors.

Operational risk is controlled through a series of strong internal controls and audits, well-defined segregation of duties and reporting lines, operational manuals and standards. Internal audit independently reviews the effectiveness of the Bank's internal controls and its ability to minimize the impact of operational risks.

5.4 Fair value estimation

The estimate of fair values of the financial instruments is based on information available to management as at 31 December 2013. Whilst management has used its best judgment in estimating the fair value of the financial instruments, there are inherent weaknesses in any estimation technique. The estimates involve matters of judgment and cannot be determined with precision. The bases adopted in deriving the fair values are as follows:

5.4.1 Current account balances due to and from banks

The carrying amount of current account balances due to and from banks was considered to be a reasonable estimate of fair value due to their short-term nature.

5.4.2 Loans and advances

The fair value of non-performing loans approximates to the book value adjusted for allowance for loan impairment. For the performing loans, the fair value is taken as being equivalent to its carrying amount as the prevailing interest rates offered on similar loans are not materially different from the actual loan rates.

5.4.3 Investments at fair value through profit or loss and available-for-sale

Quoted market prices, when available, are used as the measure for fair value. However, when the quoted market prices do not exist, fair value presented is estimated using discounted cash flow models or other valuation techniques. Changes in fair value resulting from these calculations are not material to the financial statements.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

5. Financial risk management (continued)

5.4 Fair value estimation (continued)

5.4.4 Customers' deposits

The fair value of demand, call, and savings deposits is the amount payable on demand at the reporting date, which equal to the carrying value of those liabilities. The estimated fair value of fixed rate deposits whose interest rates are materially different from the prevailing market interest rates are determined by discounting the contractual cash flows using the market interest rates currently offered for similar deposits.

5.4.5 Derivatives

The Bank usually enters into short term forward foreign exchange contracts, on behalf of its customers for the sale and purchase of foreign currencies. For forward foreign exchange contracts, it uses a valuation model with readily available market observable inputs. The model incorporates various inputs including the credit quality of counterparties, foreign exchange spot and forward rates and interest rate curves.

5.5 Financial instruments by category

The accounting policies for financial instruments have been applied to the line items below:
Assets as per statement of financial position:

2013

Assets as per statement of financial position	Fair value through profit or loss RO'000	Held-to- maturity RO'000	Available- for-sale investments RO'000	Loans and receivables RO'000	Total RO'000
31 December 2013					
Bank balances and cash	-	116,939	-	-	116,939
Certificates of deposit	-	100,000	-	-	100,000
Due from banks	-	50,893	-	-	50,893
Loans and advances	-	-	-	1,076,291	1,076,291
Investment securities	2,044	32,073	19,320	-	53,437
Other assets	-	-	-	31,985	31,985
	<u>2,044</u>	<u>299,905</u>	<u>19,320</u>	<u>1,108,276</u>	<u>1,429,545</u>
2012					
Bank balances and cash	-	149,893	-	-	149,893
Certificates of deposit	-	90,000	-	-	90,000
Due from banks	-	102,829	-	-	102,829
Loans and advances	-	-	-	934,814	934,814
Investment securities	2,301	27,860	10,706	-	40,867
Other assets	-	-	-	30,227	30,227
	<u>2,301</u>	<u>370,582</u>	<u>10,706</u>	<u>965,041</u>	<u>1,348,630</u>

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

5. Financial risk management (continued)

5.5 Financial instruments by category (continued)

<i>Liabilities as per statement of position</i>	Other liabilities	
	2013	2012
	RO'000	RO'000
Due to banks	3,862	59,709
Deposits from customers	1,149,153	1,031,144
Other liabilities	50,896	41,595
Subordinated bonds	50,000	50,000
Taxation	3,692	3,850
	1,257,603	1,186,298

6. Capital management

The Bank's objectives of capital management are:

- to comply with the capital requirements set by the regulator i.e. the Central Bank of Oman;
- to safeguard the Bank's ability to continue as a going concern while providing adequate returns to the shareholders; and
- to maintain a strong capital base to support the development of its business.

The principal objective of the Central Bank of Oman's (CBO) capital adequacy requirements is to ensure that an adequate level of capital is maintained to withstand any losses which may result from the risks in a Bank's statement of financial position, in particular credit risk. The CBO's risk-based capital adequacy framework is consistent with the international standards of the Bank for International Settlements (BIS).

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

6. Capital management (continued)

The CBO requires the banks registered in the Sultanate of Oman to maintain a minimum capital adequacy ratio of 12% based on guidelines of the Basel II Accord. The ratio calculated in accordance with the CBO and BIS capital adequacy guidelines as per the Basel II Accord is as follows:

	2013 RO'000	2012 RO'000
Capital		
Tier 1	185,788	172,365
Tier 2	45,255	53,435
Total capital base	231,043	225,800
Risk weighted assets		
Credit risk	1,279,113	1,222,375
Market risk	7,713	7,950
Operational risk	112,025	104,838
Total risk weighted assets	1,398,851	1,335,163
Capital adequacy ratio %	16.52%	16.91%

The Tier 1 capital consists of paid-up capital and reserves. The Tier 2 capital consists of the subordinated bonds and collective provision made for the loan impairment on the performing portion of the loans and advances against the losses incurred but not identified.

7. Cash and balances with the Central Bank of Oman

	2013 RO' 000	2012 RO' 000
Cash in hand	24,279	23,194
Balances with the Central Bank of Oman:		
- Clearing account	92,160	126,199
- Capital deposit	500	500
	116,939	149,893

The capital deposit cannot be withdrawn without the approval of the Central Bank of Oman. The capital deposit earns interest at 1.5% per annum (2012 – 1.5% p.a.).

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

8. Certificates of deposit

Certificates of deposit are issued by the Central Bank of Oman for periods ranging from 28 days and carry interest at the rate of 0.13% (2012 – 0.09%) per annum.

9. Due from banks

	2013 RO'000	2012 RO'000
Foreign currency:		
Money market placements	34,650	82,775
Current accounts	16,243	20,054
	<u>50,893</u>	<u>102,829</u>

At 31 December 2013, 100% of the Bank's placements were with three banks rated between A3 to Baa1 by Moody's (2012 – 75% of the Bank's placements were with five banks rated Aa3 to Ba3)

10. Loans and advances

	2013 RO' 000	2012 RO' 000
Corporate loans		
Term loans	546,682	448,510
Overdrafts	111,290	96,497
Bills discounted	21,319	18,883
Islamic finance	2,888	-
	<u>682,179</u>	<u>563,890</u>
Personal loans		
Consumer loans	328,076	310,571
Mortgage loans	66,520	55,317
Overdrafts	27,237	30,232
Credit cards	5,759	6,325
Islamic finance	835	-
	<u>428,427</u>	<u>402,445</u>
Gross loans and advances	1,110,606	966,335
Less: allowance for loan impairment and contractual interest not recognised (refer to note (a) below)	<u>(34,315)</u>	<u>(31,521)</u>
Net loans and advances	<u>1,076,291</u>	<u>934,814</u>

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

10. Loans and advances (continued)

(a) Allowance for loan impairment

The movements in the allowance for loan impairment are as follows:

2013

	Allowance for loan impairment RO' 000	Contractual interest not recognised RO' 000	Total RO' 000
At 1 January	24,777	6,744	31,521
Provided during the year	6,305	2,103	8,408
Provided during the year for Islamic financing	46	-	46
Amounts written off during the year	(276)	(385)	(661)
Amounts released / recovered during the year	<u>(3,534)</u>	<u>(1,465)</u>	<u>(4,999)</u>
At 31 December	<u>27,318</u>	<u>6,997</u>	<u>34,315</u>

2012

At 1 January	21,328	5,827	27,155
Provided during the year	5,727	1,802	7,529
Amounts written off during the year	(565)	(314)	(879)
Amounts released / recovered during the year	<u>(1,713)</u>	<u>(571)</u>	<u>(2,284)</u>
At 31 December	<u>24,777</u>	<u>6,744</u>	<u>31,521</u>

At 31 December 2013, RO 14,641 thousand (2012 - RO 13,369 thousand) out of the total loan impairment provisions has been made on a portfolio basis against the losses incurred but not identified on the performing portion of the loans and advances.

At 31 December 2013, loans and advances on which contractual interest was not recognised or has not been accrued amounted to RO 36,613 thousand (31 December 2012 - RO 26,087 thousand).

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

10. Loans and advances (continued)

Islamic financing

Included in the above loans and advances are the following Islamic financing contracts:

2013

	Personal RO' 000	Corporate RO' 000	Total RO' 000
Musharaka	570	2,888	3,458
Murabaha	202	-	202
Ijarah Muntahia Bittamleek	<u>63</u>	<u>-</u>	<u>63</u>
At 31 December	<u>835</u>	<u>2,888</u>	<u>3,723</u>

	Gross investment in lease RO' 000	Present value of minimum lease payment RO' 000
Within one year	10	7
Two to five years	29	21
More than five years	<u>49</u>	<u>35</u>
	<u>88</u>	<u>63</u>
Deferred profit	<u>(25)</u>	<u>-</u>
Net investment in lease finance	<u>63</u>	<u>63</u>

(a) Concentration of loans and advances

All loans and advances were granted to customers within the Sultanate of Oman. The concentration of gross loans and advances by economic sector is as follows:

	2013 RO' 000	2012 RO' 000
Personal loans	428,427	402,445
Manufacturing	110,532	106,897
Transportation	139,672	121,693
Construction	105,490	76,865
Services	34,007	45,034
Wholesale and retail trade	34,252	21,236
Mining and quarrying	15,064	17,281
Import trade	32,157	33,549
Financial institutions	28,952	21,888
Electricity, Water and Gas	44,249	39,191
Agriculture and allied activities	4,771	8,916
Others	<u>133,033</u>	<u>71,340</u>
	<u>1,110,606</u>	<u>966,335</u>

Of the above, loans with variable interest rates amount to RO 507,090 thousand (2012 - RO 380,607 thousand), loans carrying fixed interest rates amount to RO 598,232 thousand (2012 - RO 585,728 thousand) and Islamic finance contracts RO 5,284 thousand (2012: nil).

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

11. Investment securities

	2013 Carrying value RO'000	2013 Cost RO'000	2012 Carrying value RO'000	2012 Cost RO'000
Available-for-sale				
- quoted	18,949	17,561	10,357	10,165
- unquoted	371	395	349	396
	<u>19,320</u>	<u>17,956</u>	<u>10,706</u>	<u>10,561</u>
Designated as at fair value through profit or loss				
- quoted	716	517	586	517
- unquoted	286	1,287	272	1,271
	<u>1,002</u>	<u>1,804</u>	<u>858</u>	<u>1,788</u>
Held-for-trading				
- quoted	1,042	1,119	1,443	1,996
Held-to-maturity				
Oman Government Development Bonds	32,073	32,073	27,860	27,860
Total investment securities	<u>53,437</u>	<u>52,952</u>	<u>40,867</u>	<u>42,205</u>

Unquoted financial assets at fair value through profit or loss include investment in the Financial Settlement and Guaranteed Fund of RO 189,783 (2012 – RO 175,062) which is not recoverable until the date the Bank ceases its brokerage activities or the fund is liquidated, whichever is earlier.

Refer note 35 for the maturity profile of the investment securities.

Fair value hierarchy

The Bank uses the following hierarchy for determining and disclosing the fair value of financial investments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

11. Investment securities (continued)

Fair value hierarchy (continued)

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

Transfers between levels

During the reporting year ended 31 December 2013, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

The movements in investment securities may be summarised as follows:

	At 1 January 2013 RO'000	Additions RO'000	Disposals (sale and redemption) RO'000	Changes in fair value recorded in statement of comprehensive income RO'000	Changes in fair value recorded in equity RO'000	At 31 December 2013 RO'000
2013						
Available-for- sale						
Quoted – level 1	10,357	20,727	(13,331)	-	1,196	18,949
Unquoted – level 3	349	-	-	-	22	371
Designated as at fair value through profit or loss						
Quoted – level 1	586	-	-	130	-	716
Unquoted – level 3	272	14	-	-	-	286
Held for trading						
Quoted – level 1	1,443	8,338	(9,216)	477	-	1,042
Investments held-to- maturity	<u>27,860</u>	<u>4,213</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>32,073</u>
	<u>40,867</u>	<u>33,292</u>	<u>(22,547)</u>	<u>607</u>	<u>1,218</u>	<u>53,437</u>
2012						
Available-for- sale						
Quoted – level 1	7,980	4,293	(1,788)	-	(128)	10,357
Unquoted – level 3	336	-	-	-	13	349
Designated as at fair value through profit or loss						
Quoted – level 1	573	13	-	-	-	586
Unquoted – level 3	506	-	(4)	(230)	-	272
Held for trading						
Quoted – level 1	4,582	3,373	(6,892)	380	-	1,443
Investments held-to- maturity	<u>22,412</u>	<u>18,835</u>	<u>(13,387)</u>	<u>-</u>	<u>-</u>	<u>27,860</u>
	<u>36,389</u>	<u>26,514</u>	<u>(22,071)</u>	<u>150</u>	<u>(115)</u>	<u>40,867</u>

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

11. Investment securities (continued)

Fair value hierarchy (continued)

Included under investments held to maturity are bonds issued by the Government of Oman amounting to RO 32,073 thousand (2012: RO 27,860 thousand). The bonds are denominated in Rial Omani and carry interest rates varying between 2.75% and 5.5% (2012 – 3.25% to 5.5%) per annum. The maturity profile of these bonds, based on the remaining maturity from the reporting date, is as follows:

	2013 RO'000	2012 RO'000
4 to 12 months	2,400	4,000
1 to 5 years	29,673	23,860
	<u>32,073</u>	<u>27,860</u>

12. Other assets

Customers' indebtedness against acceptances	16,748	19,953
Interest receivable	4,199	3,615
Prepayments	1,489	1,478
Receivable from investment customers	1,095	565
Positive fair value of derivatives (note 33)	251	249
Others	8,203	4,367
	<u>31,985</u>	<u>30,227</u>

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

13. Property and equipment

	Land and buildings	Computer equipment	Equipment furniture and fixtures	Motor vehicles	Capital work-in- progress	Total
	RO'000	RO'000	RO'000	RO'000	RO '000	RO'000
At 1 January 2012	6,521	11,326	6,248	575	5,933	30,639
Additions	1,236	1,077	196	57	6,115	8,681
Transfers	-	156	161	-	(317)	-
Disposals	-	(1)	(1)	(49)	-	(51)
At 1 January 2013	7,757	12,558	6,640	583	11,730	39,268
Additions	-	1,473	623	20	5,525	7,641
Transfers	13,931	716	1,620	-	(16,267)	-
Disposals	(270)	-	(132)	(34)	-	(436)
At 31 December 2013	21,418	14,747	8,751	569	988	46,473
Depreciation						
At 1 January 2012	2,569	8,276	4,387	390	-	15,622
Charge for the year	-	1,166	667	83	-	1,916
Relating to disposals	-	(1)	(1)	(47)	-	(49)
At 1 January 2013	2,569	9,441	5,053	426	-	17,489
Charge for the year	371	1,050	850	66	-	2,337
Relating to disposals	-	-	(129)	(34)	-	(163)
At 31 December 2013	2,940	10,491	5,774	458	-	19,663
Carrying value						
At 31 December 2013	18,478	4,256	2,977	111	988	26,810
At 31 December 2012	5,188	3,117	1,587	157	11,730	21,779

Depreciation charge for the year is allocated as follows:

	2013 RO'000	2012 RO'000
Operating expenses (note 29)	2,294	1,916
Operating expenses of Islamic window	43	-
	<u>2,337</u>	<u>1,916</u>

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

14. Due to banks

	2013 RO'000	2012 RO'000
Current accounts	<u>3,862</u>	<u>59,709</u>

15. Deposits from customers

Term deposits	464,283	430,361
Demand and call accounts	508,896	444,188
Saving accounts	<u>175,974</u>	<u>156,595</u>
	<u>1,149,153</u>	<u>1,031,144</u>

The concentration of customers' deposits by Private and Government sector is as follows:

	2013 RO'000	2012 RO'000
Private	825,718	700,710
Government	<u>323,435</u>	<u>330,434</u>
	<u>1,149,153</u>	<u>1,031,144</u>

Islamic customer's deposits

Included in the above customers' deposits are the following Islamic customer deposits:

	2013 RO'000	2012 RO'000
Current accounts- Qard	13	-
Mudarabah accounts	42	-
	<u>55</u>	<u>-</u>

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

16. Other liabilities

	2013 RO'000	2012 RO'000
Liabilities against acceptances	16,748	19,953
Payable to investment customers	12,206	6,668
Accrued expenses and other payables	9,436	4,381
Interest payable	4,721	3,514
Cheques and trade settlement payable	3,877	2,918
Staff terminal benefits (note 16 a)	2,283	2,666
Interest and commission received in advance	1,385	1,259
Negative fair value of derivatives (note 33)	240	236
	<u>50,896</u>	<u>41,595</u>

16. a Staff terminal benefits

At 1 January	2,666	2,352
Charge for the year	362	469
Payment to employees during the year	<u>(745)</u>	<u>(155)</u>
At 31 December	<u>2,283</u>	<u>2,666</u>

17. Subordinated bonds

In order to enhance the capital adequacy and to meet the funding requirements, the Bank issued non-convertible unsecured subordinated bonds of RO 50 Million (50,000,000 units of RO 1 each) for a tenor of five years and one month in April 2012 through private placement. The bonds are listed in the Muscat Securities Market and are transferable through trading. The bonds carry a fixed coupon rate of 5.5% per annum (2012: 5.5% per annum), payable semi-annually with the principal payable on maturity.

18. Taxation

	2013 RO' 000	2012 RO' 000
Statement of profit or loss		
Current year	3,659	3,579
Deferred tax	<u>(4)</u>	<u>(6)</u>
	<u>3,655</u>	<u>3,573</u>
Statement of financial position		
Current year	3,419	3,573
Deferred tax liability	<u>273</u>	<u>277</u>
	<u>3,692</u>	<u>3,850</u>
Deferred tax liability		
At 1 January	277	283
Movement for the year	<u>(4)</u>	<u>(6)</u>
At 31 December	<u>273</u>	<u>277</u>

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

18. Taxation (continued)

The Bank is liable for income tax in accordance with the income tax laws of the Sultanate of Oman. The tax rate applicable to the Bank is 12%. For determining the tax expense for the year, the accounting profit for the year has been adjusted for tax purposes. Adjustments for tax purposes include items relating to both income and expense. After giving effect to these adjustments, the average effective tax rate is estimated to be 11.89 % (2012 – 12.39%).

The deferred tax liability has been recognised at the effective rate of 12% (2012 – 12%).

The reconciliation between the profit before taxation and the tax expense is as follows:

	2013 RO' 000	2012 RO' 000
Profit before tax	<u>28,678</u>	<u>28,843</u>
Tax at the applicable rate of 12% after statutory deduction of RO 30,000 (2012 - 12%)	3,438	3,458
Tax effect of temporary differences	(4)	(6)
Tax effect of income that is not taxable and expenses that are not deductible in determining taxable profit	<u>225</u>	<u>127</u>
Tax expense for the current year	3,659	3,579
Add : Deferred tax liability reversed created during the year	<u>(4)</u>	<u>(6)</u>
Tax expense for the year	<u>3,655</u>	<u>3,573</u>

Status of tax assessments

The assessments for the years up to 2008 are complete. The assessments for 2009 to 2012 are not yet finalised by the Tax Authorities. Management believes that no significant further liabilities will be incurred by the Bank on completion of the pending tax assessments as compared to the existing provision established.

19. Share capital

The authorized capital is RO 200,000,000 and the issued share capital comprises 1,160,000,000 fully paid shares of RO 0.100 each.

In the Annual General Meeting held on 28 March 2012 the shareholders approved the stock dividend of RO 6 million (6 million shares @ RO 1 each) and rights issue of RO 10 million (10 million shares @ RO 1 each).

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

19. Share capital (continued)

The shareholders of the Bank at the reporting date were as follows:

	Country of incorporation	Share- holding %	2013 RO'000	2012 RO'000
Oman International Development & Investment Co. SAOG	Oman	50.99	59,148	59,148
Arab Bank Plc	Jordan	49.00	56,840	56,840
Oman Investment Services SAOC	Oman	0.01	<u>12</u>	<u>12</u>
			<u>116,000</u>	<u>116,000</u>

20. Legal reserve

In accordance with Article 106 of the Omani Commercial Companies Law of 1974, the Bank is required to transfer 10% of its profit after tax for the year to legal reserve until the accumulated balance of the reserve equals at least one third of the Bank's paid up share capital. This reserve is not available for distribution.

21. General reserve

The Bank has established a policy to set aside a portion of the profit each year to a 'General reserve' in order to meet any unforeseen contingencies.

22. Subordinated debt reserve

The subordinated debt reserve has been created by a transfer of 20% of the subordinated bonds out of the profit after tax for the year. The Central Bank of Oman requires that a reserve be set aside annually for the subordinated bonds which are due to mature within five years (refer note 17). The reserve is available for transfer back to retained earnings upon maturity of the subordinated bonds.

23. Dividend proposed and paid

The Board of Directors proposed a cash dividend of RO 0.010 per share totalling to RO 11.6 million for the year ended 31 December 2013 (2012 - RO 0.010 per share totalling to RO 11.6 million). A resolution to approve the dividend will be presented to the shareholders at the Annual General Meeting.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

24. Interest income

	2013 RO'000	2012 RO'000
Loans and advances	52,694	49,719
Oman Government Development Bonds	745	567
Placements with banks and other money market placements	57	145
Certificates of deposits	<u>114</u>	<u>85</u>
	<u>53,610</u>	<u>50,516</u>

25. Interest expense

Time deposits	6,699	6,077
Subordinated bonds	2,742	1,829
Call accounts	736	545
Borrowings	599	725
Savings accounts	<u>382</u>	<u>373</u>
	<u>11,158</u>	<u>9,549</u>

26. Fee and commission income – net

Fee and commission income	16,222	16,101
Fee and commission expense	<u>(1,805)</u>	<u>(1,856)</u>
	<u>14,417</u>	<u>14,245</u>

27. Investment income

From financial assets at fair value through profit or loss

Fair value changes	607	150
Profit on sale of investments	1,057	832
Dividend income	<u>644</u>	<u>459</u>
	<u>2,308</u>	<u>1,441</u>

28. Other operating income

Exchange income	4,453	4,100
Income from Islamic window	23	-
Other income	<u>175</u>	<u>75</u>
	<u>4,651</u>	<u>4,175</u>

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

29. Operating expenses

	2013 RO'000	2012 RO'000
Staff costs (refer below)	20,426	18,089
Other operating expenses	10,259	8,435
Depreciation	2,294	1,916
Operating expenses of the Islamic window	723	-
Directors' remuneration	96	102
	<u>33,798</u>	<u>28,542</u>
Details of staff costs are as follows:		
Salaries	14,092	12,518
Allowances	3,043	2,578
Social security costs	945	822
End of service benefits	362	469
Other costs	1,984	1,702
	<u>20,426</u>	<u>18,089</u>

30. Earnings per share

The calculation of basic earnings per share is based on the profit for the year attributable to the ordinary shareholders as follows:

	2013	2012
Profit for the year (RO'000)	<u>25,023</u>	<u>25,270</u>
Weighted average number of shares outstanding during the year	<u>1,160,000</u>	<u>1,130,959</u>
Basic earnings per share (RO)	<u>0.022</u>	<u>0.022</u>

The weighted average number of shares outstanding during the year 2012 had been adjusted for rights issue and increase in number of shares due to change in the nominal value of shares. The basic earnings per share is the profit for the period divided by the weighted average number of shares outstanding.

No figure for diluted earnings per share has been presented, as the Bank has not issued any instruments, which would have an impact on earnings per share when exercised.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

31. Related party transactions

Management service agreement with a shareholder

The Bank has a management agreement with Arab Bank Plc Jordan, a shareholder. During the year ended 31 December 2013, the management fees as per the agreement amounted to RO 75 thousand (2012: RO 29 thousand).

Other related parties transactions

In the ordinary course of business, the Bank conducts transactions with certain of its Directors and/or shareholders and companies over which they are able to exert significant influence. The aggregate amounts of balances with such related parties are as follows:

2013

	Major shareholders RO'000	Others RO'000	Total RO'000
Loans and advances	5,000	30,817	35,817
Customers' deposits	472	7,099	7,571
Payable to investment customers	963	-	963
Receivables from investment customers	-	176	176
Investments	782	539	1,321
Due from banks	5,524	-	5,524
Due to banks	1,771	-	1,771
Stand by line of credit	48,125	-	48,125
Letters of credit guarantees and acceptances	<u>158,233</u>	<u>3,285</u>	<u>161,518</u>

2012

Loans and advances	4,907	39,508	44,415
Customers' deposits	152	7,532	7,684
Investments	626	443	1,069
Payable to investment customers	1,443	218	1,661
Due from banks	56,794	-	56,794
Due to banks	1,401	-	1,401
Stand by line of credit	48,125	-	48,125
Letters of credit guarantees and acceptances	183,150	2,600	185,750

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

31. Related party transactions (continued)

Movement of loans and advances given to related parties:

	2013 RO'000	2012 RO'000
At 1 January 2013	44,415	42,920
Disbursed during the year	56,399	19,537
Paid during the year	<u>(64,997)</u>	<u>(18,042)</u>
At 31 December 2013	<u>35,817</u>	<u>44,415</u>

None of the loans and advances given to related parties were identified as impaired and no provision for any impairment has been recognised (2012: none identified or recognised)

The statement of comprehensive income includes the following amounts in relation to the transactions with related parties:

31 December 2013

	Major shareholders RO'000	Others RO'000	Total RO'000
Interest and commission income	288	1,055	1,343
Interest expense	401	1	402

31 December 2012

Interest and commission income	402	1,220	1,622
Interest expense	346	34	380

Key management compensation

The Directors' remuneration is set out in Note 29. The remuneration of other members of key management during the year was as follows:

	2013 RO'000	2012 RO'000
Salaries and other short-term benefits	1,390	1,281
End of service benefits	<u>93</u>	<u>185</u>
	<u>1,483</u>	<u>1,466</u>

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

32. Cash and cash equivalents

	2013 RO'000	2012 RO'000
Cash and balances with the CBO	116,939	149,893
Certificates of deposit	100,000	90,000
Due from banks	50,893	102,829
Less: due to banks	(3,862)	(59,709)
Restricted deposits included under balances with the CBO	<u>(500)</u>	<u>(500)</u>
	<u>263,470</u>	<u>282,513</u>

33. Derivative financial instruments

At the reporting date, there were outstanding forward foreign exchange contracts, all maturing within one year, entered into on behalf of customers for the sale and purchase of foreign currencies. These financial instruments have been recognised at prices in active markets for identical assets or liabilities. These fair values and the notional contracted amounts are summarised below:

	Positive fair value RO'000 (note 12)	Negative fair value RO'000 (note 16)	Notional amount RO'000	Within 3 months RO'000	3 - 12 months RO'000	1 - 5 years RO'000
31 December 2013						
Purchase contracts	251	-	60,041	54,421	5,620	-
Sale contracts	<u>-</u>	<u>(240)</u>	<u>(60,030)</u>	<u>(54,412)</u>	<u>(5,618)</u>	<u>-</u>
	<u>251</u>	<u>(240)</u>	<u>11</u>	<u>9</u>	<u>2</u>	<u>-</u>
31 December 2012						
Purchase contracts	249	-	20,895	12,642	8,253	-
Sale contracts	<u>-</u>	<u>(236)</u>	<u>(20,882)</u>	<u>(12,633)</u>	<u>(8,249)</u>	<u>-</u>
	<u>249</u>	<u>(236)</u>	<u>13</u>	<u>9</u>	<u>4</u>	<u>-</u>

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

34. Contingent liabilities and commitments

(a) Letters of credit and guarantees

The Bank is a party to financial instruments with off-balance sheet credit risk in the normal course of business to meet the financing needs of its customers. These financial instruments include standby letters of credit, financial guarantees to third parties, commitments to extend credit and acceptances.

The Bank's exposure to credit loss in the event of non-performance by the other party to such financial instruments is represented by the contract value or the notional amount of the instrument. However, generally the credit risk on these transactions is lower than the contract value or the notional amount. In addition, some commitments to extend credit can be cancelled or revoked at any time at the Bank's option.

The risk involved is essentially the same as the credit risk involved in extending loan facilities and therefore these transactions are subject to the same credit organisation, portfolio maintenance and collateral requirements as for customers applying for loans and advances.

The outstanding contract value or the notional amounts of these instruments at 31 December were as follows:

	2013 RO'000	2012 RO'000
Letters of credit	461,952	553,403
Guarantees	394,281	415,986
Financial Guarantees	<u>89,681</u>	<u>85,183</u>
	<u>945,914</u>	<u>1,054,572</u>

Letters of credit and guarantees amounting to RO 696,813 thousand (2012 - RO 849,010 thousand) were counter guaranteed by other banks.

Letters of credit and guarantees include RO 392 thousand (2012: RO 411 thousand) relating to non-performing loans.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

34. Contingent liabilities and commitments

(a) Letters of credit and guarantees (continued)

The concentration of letters of credit and guarantees by industry sector is as follows:

	2013 RO'000	2012 RO'000
Export trade	399,213	505,131
Construction	264,317	264,433
Government	94,033	108,848
Transportation	49,323	72,292
Import trade	62,740	48,270
Utilities	46,941	24,452
Services	11,406	12,422
Wholesale and retail trade	10,764	11,277
Manufacturing	7,177	7,447
	<u>945,914</u>	<u>1,054,572</u>

(b) Capital commitments

At the reporting date, outstanding capital commitments in respect of premises and equipment purchases were RO 1,384 thousand (2012 - RO 5,629 thousand).

(c) Undrawn loan commitments

At the reporting date, outstanding undrawn loan commitments amounted to RO 770 thousand (2012- RO 8,088 thousand). Each undrawn loan commitment is included in the time band containing the earliest date it can be drawn down.

The commitments set out in (b) to (c) above are expected to crystallise in the following periods:

	Up to 1 year RO'000	1 to 5 years RO'000	Over 5 years RO'000	Total RO'000
2013				
Capital commitments	1,384	-	-	1,384
Undrawn loan commitments	-	770	-	770
2012				
Capital commitments	5,629	-	-	5,629
Undrawn loan commitments	388	7,700	-	8,088

Notes to the financial statements
for the year ended 31 December 2013 (continued)

34. Contingent liabilities and commitments (continued)

(c) Legal claims

Litigation is a common occurrence in the banking industry due to the nature of the business. The Bank has an established protocol for dealing with such legal claims. Once professional advice has been obtained and the amount of damages reasonably estimated, the Bank makes adjustments to account for any adverse effects which the claims may have on its financial standing. At year end, the Bank had certain unresolved legal claims which are not expected to have any significant implication on the Bank financial statements.

35. Assets and liabilities maturity profile

The Bank has established policies to manage the liquidity risk arising from the mismatch in the final maturity of the assets and liabilities on the statement of financial position as explained in note 5.2.4. The table below represents cash flows receivable to and payable by the Bank under derivative and non-derivative assets and liabilities by estimated remaining maturities at the reporting date.

2013	On demand or within 3 months RO'000	3 to 12 months RO'000	1 to 5 Years RO'000	Over 5 years RO'000	Total RO'000
Assets					
Cash and balances with the Central Bank of Oman	58,170	26,682	15,542	16,545	116,939
Certificates of deposit	100,000	-	-	-	100,000
Due from banks	50,893	-	-	-	50,893
Loans and advances	191,251	175,348	273,231	436,461	1,076,291
Investment securities	21,356	2,400	27,681	2,000	53,437
Other assets	27,347	4,061	577	-	31,985
Property and equipment	-	-	-	26,810	26,810
Total assets	449,017	208,491	317,031	481,816	1,456,355
Liabilities					
Due to banks	3,862	-	-	-	3,862
Deposits from customers	420,398	250,980	272,703	205,072	1,149,153
Other liabilities	42,847	1,358	6,691	-	50,896
Subordinated bond	-	-	50,000	-	50,000
Taxation	3,419	273	-	-	3,692
Total liabilities	470,526	252,611	329,394	205,072	1,257,603
Net assets	(21,509)	(44,120)	(12,363)	276,744	198,752

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

35. Assets and liabilities maturity profile (continued)

2013	On demand or within 3 months RO'000	3 - 12 months RO'000	1 to 5 years RO'000	Over 5 years RO'000	Total RO'000
Forward exchange contracts at notional amounts (note 33)	-	-	-	-	-
Purchase contracts	54,421	5,620	-	-	60,041
Sale contracts	(54,412)	(5,618)	-	-	(60,030)
	<u>9</u>	<u>2</u>	<u>-</u>	<u>-</u>	<u>11</u>
2012					
Assets					
Cash and balances with the Central Bank of Oman	76,297	33,260	17,551	22,785	149,893
Certificates of deposit	90,000	-	-	-	90,000
Due from banks	102,829	-	-	-	102,829
Loans and advances	193,424	103,815	238,590	398,985	934,814
Investment securities	13,007	4,000	21,860	2,000	40,867
Other assets	21,881	8,011	335	-	30,227
Property and equipment	-	-	-	21,779	21,779
	<u>497,438</u>	<u>149,086</u>	<u>278,336</u>	<u>445,549</u>	<u>1,370,409</u>
Liabilities					
Due to banks	59,709	-	-	-	59,709
Deposits from customers	433,887	271,760	143,405	182,092	1,031,144
Other liabilities	32,728	5,865	3,002	-	41,595
Subordinated bonds	-	-	50,000	-	50,000
Taxation	3,567	283	-	-	3,850
	<u>529,891</u>	<u>277,908</u>	<u>196,407</u>	<u>182,092</u>	<u>1,186,298</u>
Total liabilities					
	<u>529,891</u>	<u>277,908</u>	<u>196,407</u>	<u>182,092</u>	<u>1,186,298</u>
Net assets	(32,453)	(128,822)	81,929	263,457	184,111
	<u>(32,453)</u>	<u>(128,822)</u>	<u>81,929</u>	<u>263,457</u>	<u>184,111</u>
Forward exchange contracts at notional amounts (note 33)					
Purchase contracts	12,642	8,253	-	-	20,895
Sale contracts	(12,633)	(8,249)	-	-	(20,882)
	<u>9</u>	<u>4</u>	<u>-</u>	<u>-</u>	<u>13</u>

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

35. Assets and liabilities maturity profile (continued)

The following table below shows the contractual expiry by maturity of the Bank's contingent liabilities and commitments. For issued guarantee contracts, the maximum amount of the guarantee is allocated to the earliest period in which the guarantee could be called.

2013	On demand or within 3 months RO'000	3 to 12 months RO'000	1 to 5 years RO'000	Over 5 years RO'000	Total RO'000
Letters of guarantee	138,253	141,119	204,531	59	483,962
Letters of credit	461,457	495	-	-	461,952
	<u>599,710</u>	<u>141,614</u>	<u>204,531</u>	<u>59</u>	<u>945,914</u>
Total commitments and contingencies					
2012					
Letters of guarantee	170,999	97,336	232,633	201	501,169
Letters of credit	152,859	398,239	2,305	-	553,403
	<u>323,858</u>	<u>495,575</u>	<u>234,938</u>	<u>201</u>	<u>1,054,572</u>
Total commitments and contingencies					

The Bank expects that not all of the contingent liabilities or commitments will be drawn before expiry of the commitments.

The details of Bank's capital commitments, operating lease commitments and undrawn loan commitments are disclosed in note 34.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

36. Assets and liabilities re-pricing profile

The re-pricing profile is based on contractual re-pricing or maturity dates, whichever dates are earlier. The Bank's assets and liabilities are included at carrying amounts.

2013	Average effective interest rate %	Within 3 months RO'000	4 to 12 months RO'000	1 to 5 years RO'000	Over 5 years RO'000	Non- interest bearing RO'000	Total RO'000
Assets							
Cash and balances with the Central Bank of Oman	1.50	-	-	-	500	116,439	116,939
Certificates of deposit	0.13	100,000	-	-	-	-	100,000
Due from banks	0.11	34,650	-	-	-	16,243	50,893
Loans and advances	5.06	201,107	225,778	631,161	14,558	3,687	1,076,291
Investment securities at fair value	-	-	-	-	-	21,364	21,364
Investment-held to maturity	2.76	-	2,400	27,673	2,000	-	32,073
Other assets	-	4,199	-	-	-	27,786	31,985
Property and equipment	-	-	-	-	-	26,810	26,810
Total assets		339,956	228,178	658,834	17,058	212,329	1,456,355
Liabilities							
Due to banks	-	-	-	-	-	3,862	3,862
Deposits from customers	0.94	397,372	180,175	57,694	-	513,912	1,149,153
Other liabilities	-	4,721	-	-	-	46,175	50,896
Subordinated bonds	5.50	-	-	50,000	-	-	50,000
Taxation	-	-	-	-	-	3,692	3,692
Total liabilities		402,106	180,175	107,694	-	567,628	1,257,603
Total interest sensitivity gap		(62,150)	48,003	551,140	17,058	(355,299)	198,752

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

36. Assets and liabilities re-pricing profile (continued)

2012	Average effective interest rate	Within 3 months RO'000	4 - 12 months RO'000	1 to 5 years RO'000	Over 5 years RO'000	Non- interest bearing RO'000	Total RO'000
Assets							
Cash and balances with the Central Bank of Oman	1.5	-	-	-	500	149,393	149,893
Certificates of deposit	0.08	90,000	-	-	-	-	90,000
Due from banks	0.23	82,775	-	-	-	20,054	102,829
Loans and advances	5.32	222,064	180,159	525,512	7,079	-	934,814
Investment securities at fair value	-	-	-	-	-	13,007	13,007
Investment-held-to maturity	2.83	-	4,000	21,860	2,000	-	27,860
Other assets	-	3,615	-	-	-	26,612	30,227
Property and equipment	-	-	-	-	-	21,779	21,779
Total assets		398,454	184,159	547,372	9,579	230,845	1,370,409
Liabilities							
Due to banks	-	-	-	-	-	59,709	59,709
Deposits from customers	0.94	429,095	116,150	44,033	-	441,866	1,031,144
Other liabilities	-	3,514	-	-	-	38,081	41,595
Subordinated bonds	5.50	-	-	50,000	-	-	50,000
Taxation	-	-	-	-	-	3,850	3,850
Total liabilities		432,609	116,150	94,033	-	543,506	1,186,298
Total interest sensitivity gap		(33,081)	68,009	453,339	9,579	(313,735)	184,111

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

37. Geographical distribution of assets and liabilities

<i>2013</i>	Sultanate of Oman	GCC countries	Europe	USA	Others	Total
	RO'000	RO'000	RO'000	RO'000	RO'000	RO'000
<i>Assets</i>						
Cash and balances with the Central Bank of Oman	116,939	-	-	-	-	116,939
Certificates of deposit	100,000	-	-	-	-	100,000
Due from banks	34,658	4,923	6,427	4,346	539	50,893
Loans and advances	1,076,291	-	-	-	-	1,076,291
Investment securities	50,985	2,055	397	-	-	53,437
Other assets	31,985	-	-	-	-	31,985
Property and equipment	26,810	-	-	-	-	26,810
Total assets	1,437,668	6,978	6,824	4,346	539	1,456,355
<i>Liabilities</i>						
Due to banks	249	2,321	481	33	778	3,862
Deposits from customers	1,149,153	-	-	-	-	1,149,153
Other liabilities	50,896	-	-	-	-	50,896
Subordinated Bonds	50,000	-	-	-	-	50,000
Taxation	3,692	-	-	-	-	3,692
Total liabilities	1,253,990	2,321	481	33	778	1,257,603
31 December 2012						
Cash and balances with the Central Bank of Oman	149,893	-	-	-	-	149,893
Certificates of deposit	90,000	-	-	-	-	90,000
Due from banks	9,640	76,254	7,450	8,466	1,019	102,829
Loans and advances	934,814	-	-	-	-	934,814
Investment securities	40,228	639	-	-	-	40,867
Other assets	30,227	-	-	-	-	30,227
Property and equipment	21,779	-	-	-	-	21,779
	1,276,581	76,893	7,450	8,466	1,019	1,370,409
<i>Liabilities</i>						
Due to banks	53,462	3,733	425	1,063	1,026	59,709
Deposits from customers	1,031,144	-	-	-	-	1,031,144
Other liabilities	41,595	-	-	-	-	41,595
Subordinated bonds	50,000	-	-	-	-	50,000
Taxation	3,850	-	-	-	-	3,850
	1,180,051	3,733	425	1,063	1,026	1,186,298

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

38. Customer concentrations

	Due from banks RO'000	Assets gross loans and advances RO'000	Investment securities RO'000	Deposits from customers RO'000	Liabilities due to banks RO'000	Contingent liabilities RO'000
2013						
Personal	-	428,427	-	356,769	-	72
Corporate	50,893	571,166	21,364	468,949	3,862	543,989
Government	-	111,013	32,073	323,435	-	401,853
	<u>50,893</u>	<u>1,110,606</u>	<u>53,437</u>	<u>1,149,153</u>	<u>3,862</u>	<u>945,914</u>
2012						
Personal	-	402,445	-	309,202	-	641
Corporate	102,829	452,877	13,007	391,508	59,709	548,800
Government	-	111,013	27,860	330,434	-	505,131
	<u>102,829</u>	<u>966,335</u>	<u>40,867</u>	<u>1,031,144</u>	<u>59,709</u>	<u>1,054,572</u>

39. Segment information

The Bank mainly operates in only one geographical location, the Sultanate of Oman. The Bank has however earned interest income and incurred interest expenses on account of money market placements and borrowings with banks outside the Sultanate of Oman as of 31 December 2013. The information regarding the bank's due from banks and due to banks based on the geographical locations for the years ended 31 December 2013 and 2012 is set out in note 37.

For management purposes, the conventional operations of the Bank is organised into five operating segments based on products and services. The Islamic banking services are offered under the brand name – "Al Yusr". The operating segments are as follows:

Retail banking	Individual personal loan, overdraft, credit card and funds transfer facilities.
Corporate banking	Loans and other credit facilities for corporate and institutional customers.
Investment banking	Asset management services involving investment products and services to institutional investors and intermediaries and other investment banking services including corporate finance, merger and acquisitions advice, specialised financial advice and trading.
Support and unallocated functions	Treasury and other central functions.
Islamic Banking	Sharia' compliant Islamic banking products and services including Ijarah, Murabaha, Mudarbah and Diminishing Musharakah.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss which in certain respects is measured differently from operating profit or loss in the financial statements. The costs incurred by the central functions are managed on a group basis and are not allocated to operating segments.

**Notes to the financial statements
for the year ended 31 December 2013 (continued)**

39. Segment information (continued)

Cash and balances with Central Bank of Oman, Certificate of deposits, due from banks, property and equipment and other assets are unallocated assets. No revenue from transactions with a single external customer or counterparty amounted to 10% or more of the Bank's total revenue in 2013 or 2012.

	Conventional banking				Support and unallocated functions	
	Retail banking RO'000	Corporate banking RO'000	Investment banking RO'000		Al-Yusr RO'000	Total RO'000
2013						
Interest income	28,146	24,548	-	916	-	53,610
Interest expense	(1,494)	(6,323)	-	(3,341)	-	(11,158)
Other operating income	7,716	4,443	4,607	4,587	23	21,376
Total operating income	34,368	22,669	4,607	2,162	23	63,828
Assets	413,243	659,388	35,273	338,992	9,459	1,456,355
Liabilities	356,713	792,384	35,273	71,466	1,767	1,257,603
Allowance for impairment	14,350	19,902	-	-	46	34,315
2012						
Interest income	28,434	21,284	-	798	-	50,516
Interest expense	(1,430)	(5,607)	-	(2,512)	-	(9,549)
Other operating income	8,812	4,031	2,714	4,304	-	19,861
Total operating income	35,816	19,708	2,714	2,590	-	60,828
Assets	389,075	545,739	20,994	414,601	-	1,370,409
Liabilities	309,202	721,942	20,994	134,160	-	1,186,298
Allowance for impairment	13,370	18,151	-	-	-	31,521

40. Fiduciary activities

The Bank's fiduciary activities consist of investment management activities conducted as trustee and manager for investment funds and individuals. The aggregate amount of funds managed, which are not included in the Bank's statement of financial position, are as follows:

	2013 RO'000	2012 RO'000
Funds under management	324,163	236,848