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# OMAN ARAB BANK

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**ANNUAL REPORT 2015**



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# FINANCIAL HIGHLIGHTS



# OMAN ARAB BANK

## ANNUAL REPORT 2015

### Financial Highlights

	2015	2014	2013	2012	2011	2010	2009
	RO '000	RO '000	RO '000	RO '000	RO '000	RO '000	RO '000
Total Assets	1,982,699	1,816,091	1,456,355	1,370,409	1,114,665	953,655	858,891
Deposits	1,601,162	1,468,313	1,149,153	1,031,144	909,660	769,761	696,072
Net Loans	1,519,571	1,259,836	1,076,291	934,814	829,845	660,346	565,557
Shareholders' Equity	214,419	201,259	187,152	172,511	148,956	125,831	111,481
Net Profit	29,011	28,400	25,023	25,270	23,205	23,170	23,081
Net interest income	49,134	43,843	42,452	40,967	36,480	33,357	30,778
Other operating income	30,620	27,973	21,376	19,861	18,895	18,175	17,768
<b>Net operating income</b>	<b>79,754</b>	<b>71,816</b>	<b>63,828</b>	<b>60,828</b>	<b>55,375</b>	<b>51,532</b>	<b>48,546</b>
Operating expenses	(43,523)	(37,416)	(33,798)	(28,542)	(25,347)	(21,970)	(20,541)
Impairment of investments available-for-sale	(406)	-	-	-	-	-	-
Profit from sale of non-banking asset	2,400	-	-	-	-	-	-
Provision for loan impairment	(13,327)	(8,885)	(6,351)	(5,727)	(6,173)	(4,562)	(4,325)
Release/recovery from provision for loan impairment	7,977	6,871	4,999	2,284	2,667	1,742	2,459
Taxation	(3,864)	(3,986)	(3,655)	(3,573)	(3,317)	(3,572)	(3,058)
<b>Net Profit after taxation</b>	<b>29,011</b>	<b>28,400</b>	<b>25,023</b>	<b>25,270</b>	<b>23,205</b>	<b>23,170</b>	<b>23,081</b>
<b>Dividend</b>	<b>11,600</b>	<b>13,920</b>	<b>11,600</b>	<b>11,600</b>	<b>18,000</b>	<b>17,000</b>	<b>15,000</b>
Total Assets	1,982,699	1,816,091	1,456,355	1,370,409	1,114,665	953,655	858,891
Gross Loans and advances	1,564,384	1,296,826	1,109,045	966,335	857,000	682,349	583,404
Provision for loan impairment	(44,813)	(36,990)	(34,315)	(31,521)	(27,155)	(22,003)	(17,847)
Net Loans and advances	1,519,571	1,259,836	1,074,730	934,814	829,845	660,346	565,557
Non-performing loans	44,842	38,185	36,613	26,087	24,446	20,953	15,787
Customer deposits	1,601,162	1,468,313	1,149,153	1,031,144	909,660	769,761	696,072
Shareholders' funds	214,419	201,259	187,152	172,511	148,956	125,831	111,481
Share Capital	116,000	116,000	116,000	116,000	100,000	85,000	75,000
<b>Ratios</b>							
<b>1. Profitability</b>							
Return on shareholders' funds	13.96%	14.62%	13.91%	15.72%	16.89%	19.53%	22.86%
Return on Total Assets	1.53%	1.74%	1.77%	2.03%	2.24%	2.56%	2.82%
Cost to income	54.57%	52.10%	52.95%	46.92%	45.77%	42.63%	42.31%
<b>2. Capital</b>							
Capital Adequacy (BIS standard)	14.22%	15.14%	16.52%	16.91%	13.69%	14.49%	13.44%
Shareholders' funds to Total Assets	10.81%	11.08%	12.85%	12.59%	13.36%	13.19%	12.98%
<b>3. Asset Quality</b>							
Non-performing loans to Total loans	2.87%	2.94%	3.30%	2.70%	2.85%	3.07%	2.71%
Provision coverage	99.94%	96.87%	93.72%	120.83%	111.08%	105.01%	113.05%
<b>4. Liquidity</b>							
Net loans to customer deposits	94.90%	85.80%	93.52%	90.66%	91.23%	85.79%	81.25%
Net loans to Total Assets	76.64%	69.37%	73.80%	68.21%	74.45%	69.24%	65.85%
Liquid Assets to Customer Deposits	103.47%	31.39%	26.19%	36.08%	25.92%	32.70%	36.80%
<b>5. Others</b>							
Dividend rate	10.00%	12.00%	10.00%	10.00%	18.00%	20.00%	20.00%
Dividends per share in RO	0.010	0.012	0.010	0.010	0.180	0.200	0.200
Basic Earnings per share in RO	0.025	0.025	0.022	0.022	0.023	0.027	0.031



# **CORPORATE GOVERNANCE REPORT**

## TO THE SHAREHOLDERS OF OMAN ARAB BANK SAOC

We have performed the procedures prescribed in Capital Market Authority (CMA) Circular No. 16/2003 dated 29 December 2003 with respect to the accompanying corporate governance report of **Oman Arab Bank SAOC** and its application of corporate governance practices in accordance with CMA Code and additional regulations and disclosures with except for the meeting intervals where the Bank follows its own meeting schedule. Our engagement was undertaken in accordance with the International Standards on Related Services applicable to agreed-upon procedures engagements. The procedures were performed solely to assist you in evaluating the Bank's compliance with the code as issued by the CMA.

We report our findings as below:

We found that the Bank's corporate governance report fairly reflects the bank's application of the provisions of the code and is free from any material misrepresentation.

Because the above procedures do not constitute either an audit or a review made in accordance with International Standards on Auditing or International Standards on Review Engagements, we do not express any assurance on the corporate governance report.

Had we performed additional procedures or had we performed an audit or review of the corporate governance report in accordance with International Standards on Auditing or International Standards on Review Engagements, other matters might have come to our attention that would have been reported to you.

Our report is solely for the purpose set forth in the first paragraph of this report and for your information and is not to be used for any other purpose. This report relates only to the accompanying corporate governance report of **Oman Arab Bank SAOC** to be included in its annual report for the year ended 31 December 2015 and does not extend to any financial statements of **Oman Arab Bank SAOC**, taken as a whole.



Deloitte & Touche (M.E.) & Co. LLC  
Muscat, Sultanate of Oman  
20 January 2016



**OAB's approach to corporate governance**

**Framework and Approach to corporate governance and responsibility**

The Board is committed to maintaining the highest standards of corporate governance.

The Board believes that corporate governance is about having a set of values and behaviors that governs the Bank's everyday activities - values and behaviors that ensure transparency, fair dealing and protection of the interest of the Bank's stakeholders namely customers, shareholders, employees and the community. In line with this belief, the Board's approach is to consider corporate governance within the broader framework of corporate responsibility and regulatory oversight.

The business case for good governance is compelling. A Bank's level of governance and responsibility has emerged as a significant indicator of its overall health as a business. The genuine commitment to good governance is fundamental to the sustainability of the Bank's business and its performance.

In pursuing its commitment to best practice governance standards, the Board will continue to:

- review and improve our governance practices;
- monitor global developments in best corporate governance practice, in particular developments from the United States Sarbanes- Oxley Act 2002; and
- contribute wherever we can to local debates on what represents best corporate governance practice.

**Our Governance Standards – Principles and Processes**

We believe that the best approach is to be guided by the principles and practices that are in our stakeholders' interests. However, as a minimum we ensure full compliance with legal requirements, in particular to the letter and spirit of the local governance practices issued by the Capital Market Authority (CMA), guidelines issued by the Central Bank of Oman and the Corporate Governance regulations issued by the Ministry of Commerce and Industry for closed joint stock companies.

**What is in this statement?**

This corporate governance statement is divided in two Parts. Part 1 discusses the broad principles of corporate governance adopted by the Bank. Part 2 provides specific disclosures.

In the Directors' opinion, Part 1 and Part 2 together as a minimum comply with the requirements of the Code of Corporate Governance issued by the CMA.

**Date of this statement**

This statement reflects the Bank's corporate governance policies and procedures as at 31 December 2015.

**Corporate Governance - Part 1**

In this part we set out the following contents as required under the Code of Corporate Governance issued by CMA:

1. The Board – putting governance into practice
2. Board Committees and their role
3. Audit governance and independence
4. Executive pay and reward scheme
5. Controlling and managing risk
6. Communication with Shareholders, regulators and wider market

**1. The Board – putting governance into practice**

**Role of the Board**

The Board of Directors is accountable to the shareholders. The Board's specific responsibilities include:

- ensuring our business is conducted ethically and transparently;
- providing strategic direction and approving corporate strategies;
- ensuring maintenance of adequate risk management controls and reporting mechanisms;
- monitoring management and financial performance;
- reviewing and approving the Bank's quarterly and annual financial reports;
- approving the business plan and budgets;
- selecting and evaluating the Chief Executive Officer (CEO) and senior management;
- planning for executive succession; and
- setting Chief Executive Officer's remuneration and recommending the Directors' remuneration to the shareholders for approval in the Annual General Meeting.

**Board size and Composition**

The Directors of the Bank are elected by the two major shareholders namely OMINVEST and Arab Bank Plc Jordan subject to the limits imposed by our constitution. The Bank's constitution requires a minimum of seven and a maximum of nine Directors. In accordance with the Central Bank of Oman's regulations, we do not have an executive Director in the Board.

Currently, there are seven non-executive Directors, of whom two are independent Directors and two are nominated Directors representing OMINVEST and Arab Bank Plc.

The current composition of the Board and Board Committees is set out in Part 2.

**Selection and Role of the Chairman**

The Chairman is a non-executive Director, appointed by the Board. The Chairman's role includes:

- ensuring that, when all Board members take office, they are fully briefed on the terms of their appointment, their duties and responsibilities;
- providing effective leadership on formulating the Board's strategy;
- representing the views of the Board to the public;
- ensuring that the Board meets at regular intervals throughout the year, and that minutes of meetings accurately record decisions taken and, where appropriate, the views of individual Directors; and
- reviewing the contributions made by the Board members.



**Corporate Governance - Part 1 (continued)**

**1. The Board – putting governance into practice (continued)**

**Board Independence**

Having an independent Board is a key to good corporate governance. The Bank has structures and procedures in place to ensure that the Board operates independently of executive management. These include appointing an independent, non-executive Director as chairman and ensuring that there are non-executive Directors who can bring special professional expertise to the Board. There are three independent directors as per the definition of ‘independent director’ in the circular issued by CMA on 24 October 2012.

**Meetings of the Board and their Conduct**

The Board meets formally at least four times a year. In addition, it meets whenever necessary to deal with specific matters needing attention between the scheduled meetings. Meeting agendas are established by the Chairman in consultation with the CEO to ensure adequate coverage of financial, strategic and major risk areas throughout the year. Copies of Board papers are circulated in advance of meetings.

Meetings attended by the Directors for the past financial year are reported in Part 2.

**Attendance at Annual General Meeting**

The Directors attend, and are available to answer questions at, the Annual General Meeting.

**Avoidance of Conflicts of Interest of Directors**

In accordance with the constitution of the Bank, any Director with a material personal interest in a matter being considered by the Board must not be present when the matter is being considered, and may not vote on the matter.

**Expertise of our Board**

The Board has a broad range of expertise and experience to meet its objectives. The current Board composition is set out in Part 2, with details of each member’s expertise and experience and other current Directorships, is set out in the annual report.

**Succession Planning**

The Board is responsible for CEO succession planning taking into account the skills and experience required.

**Nomination and Appointment of New Directors**

Recommendations for nominations of new Directors are made by the shareholders. When Directors are nominated, the shareholders assesses them against a range of criteria including background, experience, professional skills, personal qualities, whether their skills and experience will augment the existing Board, and their availability to commit themselves to the Board’s activities. If these criteria are met then the shareholders appoint a new Director.

When appointed to the Board, all new Directors receive an induction appropriate to their experience to familiarize them with matters relating to the Bank's business, strategy and current issues before the Board.

The Board is appointed for a period of three years. The term of the current Board expires in March 2016.

## **Corporate Governance - Part 1 (continued)**

### **Review of Board Performance**

The Board regularly reviews its overall performance, as well as the performance of individual Directors.

#### **1. The Board – putting governance into practice**

##### **Board Access to Information**

The Board needs high quality, unfiltered information on which to base decisions. All Directors have unrestricted access to the Bank's records and information, and receive regular detailed financial and operational reports from senior management to enable them to carry out their duties.

#### **2. Board Committees**

The Board Committees' authorities and responsibilities are governed by the relevant Committee's terms of reference, as approved by the Board. During 2014 the Board reviewed the composition of the committees after the appointment of new directors in order to enhance the role of the Board and also segregate certain functions to adopt best practice in corporate governance. Accordingly the Audit and Risk Management Committee has been reconstituted into two separate committees - Audit committee and Risk & Compliance Committee. The Executive committee has been replaced by Credit Committee. The Board may establish any other committee to consider matters of special importance as deemed necessary.

##### **Operation of the Committees**

Each committee is entitled to the resources and information it requires, including direct access to employees and advisers. Senior managers and other employees are invited to attend committee meetings as necessary. All Directors receive minutes of the committee meetings and can attend all committee meetings.

##### **Composition and Independence of the Committees**

Committee members are chosen for the skills, experience and other qualities they bring to the committees. All committees are currently composed of only non-executive Directors. In addition, the Chief Internal Auditor is the secretary of the Audit, Risk & Compliance and Selection & Remuneration committees.

##### **How the Committees report to the Board**

Minutes of every meeting of the Board Committees are included in the agenda for the first full Board meeting scheduled to be held after the committee meeting. When necessary the chairman of the respective committee may also provide a verbal report.

##### **Brief Terms of Reference of Board Committees**

###### **a) Credit Committee**

The purpose of the Board Credit Committee (BCC) is to assist the Board in fulfilling its responsibilities in lending and credit activities within BCC's delegated authorities taking into consideration the Bank's credit policies, strategic and business plans. The Committee

- reviews and approves policies with regard to credit risk limits and controls
- reviews the Bank's credit portfolio on regular basis in coordination with the Board Risk Committee
- reviews and approves credit facilities above the executive management's approval limits
- review the Management Credit Committee recommendations with respect to debt write-off or write-down and take the appropriate decision within the BCC's delegated authorities or escalate to the Board for a decision
- considers matters of special importance as delegated by the Board.

**Corporate Governance - Part 1 (continued)**

**b) Board Audit Committee**

The Board Audit Committee's primary responsibility is to assist the Board in fulfilling its responsibilities in relation to the external reporting of financial and non-financial information, the internal control, and the independence and effectiveness of external and internal audit activities, plus any other matters referred to it by the Board. The Board Audit Committee:

- approves the scope of internal audit work planned for the year.
- reviews and approves the scope of the external audit work planned for the year.
- reviews accounting policies to ensure compliance with relevant laws, regulations and accounting standards, and recommend any changes to the Board for approval.
- approves protocols governing the provision of non-audit services by the external auditor, that are outside of the scope of the external audit work to be undertaken, to ensure auditor independency.
- oversees and annually, reviews the performance of the Internal Audit Function
- ensures that the recommendations of the external and internal auditors are well addressed and implemented
- ensures the external and internal audit role in reviewing and auditing the IT systems/applications and the IT security
- ensures that the Back-up and Disaster Recovery Plans are in place
- ensures compliance with international accounting standards implemented in the Sultanate of Oman
- ensures that the Bank's financial statements were prepared according to the Central Bank of Oman regulations and other applicable standards

**c) Compliance and Risk Management Committee**

The Board Compliance and Risk Committee's primary responsibility is to assist the Board in fulfilling its responsibilities in relation to risk management strategy and frameworks (covering credit, liquidity, market, operational and other risks) in addition to compliance and regulatory issues. The Committee

- assists the Board with the formulation of the Bank's Risk Appetite Statement.
- establishes and reviews the framework for risk management throughout the Bank covering all risks including strategic, market, liquidity, credit, operational and reputation risks on an ongoing basis
- Ensure the, risk management frameworks, including policies, procedures and monitoring, accurately reflects the Bank's Strategy, Risk Appetite, accepted practices and legal and regulatory requirements.
- promotes and ensures a high level of awareness of risk management throughout the Bank
- reviews the strategy, plan and budget of risk management function
- reviews the assessment of the Bank's risk profile to understand the key risks affecting the Bank and recommend to the Board for approval.
- reviews and recommends the ICAAP for Board approval consistent with the Board determined risk appetite
- reviews regulators' reports on the adequacy of the Bank's Risk Management Frameworks
- reviews the adequacy of the Bank's general insurance policies established by management, and for Directors' and Officers' (D&O) insurance recommending to the Board D&O insurance for approval
- reviews the effectiveness of the process for monitoring compliance with all applicable laws and regulations.
- reviews the Bank's compliance arrangements to ensure they are in accordance with the Bank's objectives and strategies, as well as any regulatory or legislative requirements
- reviews any proposed legislative or regulatory changes, the impact such changes may have on the Bank's business and the internal policies and controls which will be introduced to address these changes
- approves the Compliance Department/ Function's Charter and review the same on annual basis to update as appropriate

**Corporate Governance - Part 1 (continued)**

**d) Selection and Remuneration Committee**

The purpose of the Board Selection and Remuneration Committee is to assist the Board in fulfilling its responsibilities relating to remuneration and people matters, and compliance with related employment laws and regulations. It does this by ensuring that the Bank has appropriate remuneration and people systems in place and by monitoring their effectiveness. The Committee

- recommends the appointment of Chief Executive Officer to the Board.
- Sets up the Key Performance Indicators of the Bank's Chief Executive Officer (CEO) and review the same on annual basis in order to review and recommend to the Board the CEO's total remuneration
- approves the appointment of the executive management team based on the Chief Executive Officer's nomination/recommendation except for the Head of Internal Audit, the Chief Compliance Officer, the Chief Risk Officer and the Bank's Legal Counsel whom appointment falls within the responsibility of other Board Committees and/or the Board of Directors'
- approves remuneration of executive management team include the salaries and other benefits.
- ensures that the Bank has a proper remuneration policy, reviews and recommends amendments in policy to the Board.
- reviews and monitors the human resource plan and aligns the plan to achieve the Bank's strategies.
- ensures that the Bank has proper training, career development and succession plans.
- reviews and monitors the "Omanisation" plan and identifies the positions that should be occupied by Omanis with the time table to achieve the plan.

**Shari'a Supervisory Board**

Oman Arab Bank has appointed a Shari'a Supervisory Board (SSB) to oversee the Shari'a compliance of its Islamic Banking window "Al Yusr". As per the requirements of Islamic Banking Framework (IBRF), each licensee must appoint a three member independent Board to oversee its Islamic banking operations from Shari'a perspective.

**Composition of Shari'a Supervisory Board**

Shari'a Supervisory Board of Al Yusr consists of three prominent Shari'a scholars in line with the requirements of IBRF.

<b>Name of SSB Member</b>	<b>Board Membership</b>	<b>Date of Appointment</b>
Dr. Esam Khalaf Al Enzi	Chairman	January 2013
Dr. Ahmed Sobhi Ahmed Al Ayadi	Member	January 2013
Dr. Abdulaziz Khalifa Al Qassar	Member	July 2014

During the financial year 2014, Dr. Abdulaziz Khalifa Al Qassar has replaced Dr. Khalid Salim Hamad Al Siyabi as Shari'a Board member.

**Corporate Governance - Part 1 (continued)**

**Composition of the Committee and Meetings**

The current committee memberships together with dates of meetings held are set out in Part 2.

**3. Audit Governance and Independence**

The Board is committed to three basic principles:

- the Bank must produce true and fair financial reports;
- the Bank must have independent auditors who serve shareholder interests by ensuring shareholders know the Bank's true financial position; and
- the accounting and auditing standards are comprehensive and relevant and comply with applicable accounting standards and policies.

**Engagement of Auditors**

The Bank's independent external auditors are Deloitte & Touché M.E. for the financial year ended at 31 December 2015. They were appointed by shareholders at the Annual General Meeting held on 25 March 2015.

**Certification and Discussions with Auditors on Independence**

The Board Audit Committee require the Bank's external auditors to confirm that they maintained their independence at the commencement and during the audit. Board Audit Committee also meets with the external auditors to discuss their audit and any concerns they may have.

**Rotation of External Auditors**

Subject to applicable regulatory requirements, the Bank will require rotation of the external auditor every four years and a minimum two years' 'cooling off' period before an auditor is reappointed.

**Restrictions on Non-Audit Work by the Audit Firm**

The Bank's external auditors will not be able to carry out the following types of non-audit work for the Bank:

- preparation of accounting records and financial statements;
- IT systems design and implementation;
- valuation services and other corporate finance activities;
- internal audit services;
- temporary senior staff assignments, management functions;
- broker or dealer, investment adviser or investment banking;
- legal services and
- litigation services.

For all other non-audit related services that are required, if our external audit firm were selected then the need for that will be assessed and approved by the Audit and Risk Management Committee.

**Attendance at Annual General Meeting**

The Bank's auditors attend, and are available to answer questions at, the Annual General Meeting.

**Corporate Governance - Part 1 (continued)**

**4. Executive Pay and Reward Schemes**

**Overview**

The Bank's goal in rewarding the CEO and other executives is to provide base pay plus performance-linked rewards and other benefits that will attract and retain key executives. The Bank's policy is to provide individual performers with a level of income that:

- recognizes the market value of each position in a competitive market;
- rewards the individual's capabilities and experience;
- recognizes the performance of individuals and
- assists in executive retention.

To do this, the Bank has designed a fair and transparent structure for rewarding the Bank's executives that matches comparable remuneration in the marketplace.

**Who decides how individuals should be paid and rewarded?**

The Board recommends the remuneration and the sitting fee for individual Directors to be approved in the Annual General meeting. The remuneration of the CEO is recommended by the Board Selection and Remuneration Committee and approved by the Board of Directors.

The CEO recommends the pay and reward packages for key senior management staff consistent with the market practice and this is approved by the Board Selection and Remuneration Committee.

Fees paid to each Director during the 12 month period ended 31 December 2015 together with pay and rewards for the Bank's key management personnel are set out in Part 2.

**5. Controlling and Managing Risk**

**Approach to Risk Management**

Risk is inherent in banking business. Risk management is a strategic issue in today's competitive environment. Taking and managing risk are central to the Bank's business and to building shareholder value. To do this effectively the Bank needs to optimize its level of risk. The Bank's risk approach links its vision and values, objectives and strategies, and procedures and training.

The Bank recognizes three main types of risk:

- Credit risk, being the risk of financial loss from the failure of customers to honor fully the terms of their contract with us;
- Market risk, being the risk to earnings from changes in market factors such as interest and foreign exchange rates, or liquidity and funding profiles; and
- Operational risk, being the risk of unexpected financial, reputation or other damage arising from the way our organization pursues its business objectives.

We recognize that these risk categories are interlinked and therefore we take an integrated approach to managing them. We have comprehensive risk principles that apply to each category of risk.

**Corporate Governance - Part 1 (continued)**

**Approach to Risk Management (continued)**

The risk management function aims at ensuring that:

- (a) the Bank operates its key risk activities within acceptable risk/reward parameters through establishment as well as maintenance of policies and procedures
- (b) the trend and quality of risk is adequately monitored and controlled; and
- (c) all the attendant risks are adequately monitored.

**Risk Management Roles and Responsibilities**

The Board is responsible for approving and reviewing the Bank's risk management strategy and policy. Executive management is responsible for implementing the Board-approved risk management strategy and developing policies, controls, processes and procedures to identify and manage risks in all of our activities.

In order to effectively manage various risks in the business, the Bank has set up a Risk Management department. The head of this department is responsible for independently evaluating and managing the risks. He reports directly to the Compliance and Risk Management Committee of the Board.

**Internal Review and Risk Evaluation**

Based on Board approved policies the Bank has established appropriate procedures to manage and monitor the risks. Broadly the Asset and Liability Committee is responsible for monitoring market risks arising from the Bank's core lending and deposit-taking activities. Similarly, the Investment management Committee is responsible for monitoring market risk and related credit and operational risk exposures arising from trading activity. Internal Audit is responsible for independently evaluating the adequacy and effectiveness of management's control of operational risk.

**6. Communication with Shareholders, Regulators and Wider Market**

The Bank is committed to giving all shareholders comprehensive and equal access to information about the Bank's activities, and to fulfilling our continuous disclosure obligations to the broader market including the regulatory authorities namely Central Bank of Oman, Capital Market Authority and Muscat Securities Market.

The Bank's website includes annual reports, quarterly financial statements, briefings and presentations given by CEO and other executives, public announcements and economic updates. Further details on means of communications, including website address, are set out in Part 2.

**Corporate Governance - Part 2**

In this part, we set out the disclosures specifically required under Annexure 4 of the Code of Corporate Governance issued by CMA. The contents are as follows:

1. Board of Directors
2. Board Committees
3. Process of nomination of Directors
4. Remuneration matters
5. Details of non-compliance by the Bank
6. Means of communication with the shareholders and investors
7. Cash dividend policy
8. Market price data
9. Profile of the statutory auditors
10. Areas of non-compliance with the provisions of Corporate Governance

**1. Board of Directors**

The composition of the Board and its committees changed during 2014 with the appointment of new directors and reconstitution of the committees. The current composition of the Board and Board Committees are set out in table 1, with further details on each Director provided in the annual report.

Mohammed Masri was appointed as director with effect from 16 November 2015 replacing Omar Bouhadiba.



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**Corporate Governance - Part 2 (continued)**

**2. Board Committees**

The terms of references of the Committees are set out in Part 1.

**Table 1**

Director	Board Membership	Appointed as Director from	Shareholder Representation	Committee Membership			
				Credit Committee	Audit Committee	Compliance and Risk Management Committee	Selection and Remuneration Committee
Rashad Bin Muhammed Al Zubair	Chairman Chairman of Credit Committee	October 1989	-	√	-	-	√
Riad Kamal	Deputy Chairman Chairman of Audit Committee	August 2012	Arab Bank Plc	-	√	-	-
Hani Bin Muhammed Al Zubair	Director Independent	June 1999	-	-	-	√	-
Randa Sadik	Director	June 2010	-	√	-	-	√
Mulham Bashir Al Jaraf	Director Chairman of Selection & Remuneration Committee Independent	September 2007	-	-	√	-	-
Abdulaziz Al Balushi	Director Chairman of Risk Management & Compliance Committee	19 March 2014	OMINVEST	√	-	√	√
Walid Samhouri	Director	19 March 2014	-	√	-	√	-
Omar Bouhadiba *	Director	16 June 2014	-	-	√	-	-
Imad Sultan	Director Independent	16 June 2014	-	√	-	-	-
Mohammed Masri *	Director	16 November 2015	-	-	√	-	-

*\* Omar Bouhadiba resigned from the Board and Mohammed Masri was appointed as his replacement with effect from 16 November 2015*

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**Corporate Governance - Part 2 (continued)**

**2. Board Committees (continued)**

The members of the Committees together with the number of meetings held in 2015 and attended by each member are set out in the Table 2.

**Table 2**

Director	Board Meetings		Credit Committee		Audit Committee		Compliance and Risk Management Committee		Selection and Remuneration Committee	
	(Note 1)		(Note 2)		(Note 3)		(Note 4)		(Note 5)	
	No. of meetings held	No. of meetings attended	No. of meetings held	No. of meetings attended	No. of meetings held	No. of meetings attended	No. of meetings held	No. of meetings attended	No. of meetings held	No. of meetings attended
Rashad Bin Muhammed Al Zubair	6	6	4	3	-	-	-	-	2	2
Riad Kamal	6	5	-	-	4	1	-	-	-	-
Hani Bin Muhammed Al Zubair	6	6	-	-	-	-	5	5	-	-
Abdul Aziz Al Balushi	6	6	4	4	-	-	5	5	2	2
Walid Samhour	6	6	4	4	-	-	5	5	-	-
Randa Sadik	6	6	4	4	-	-	-	-	2	2
Mohammed Masri	6	2	-	-	4	1	-	-	-	-
Omar Bouhadiba	6	3	-	-	4	3	-	-	-	-
Imad Sultan	6	5	4	4	-	-	-	-	-	-
Mulham Bashir Al Jaraf	6	3	-	-	4	3	-	-	-	-

Directors' attendance record:

**Note 1** Board Meetings were held on - 09-March, 15-June, 06-July, 07-October, 16-November and 13-December during 2015

**Note 2** Credit Committee meetings were held on - 08-February, 09-March, 18-May and 07-October during 2015

**Note 3** Audit Committee meetings were held on - 20-January, 16-April, 23-August and 07-December during 2015

**Note 4** Compliance Committee meetings were held on - 08-February, 18-May, 25-May, 14-June and 18-October during 2015

**Note 5** Selection and Remuneration Committee meetings were held on - 08-March, 15-June and during 2015

**Corporate Governance - Part 2 (continued)**

**Composition of Shari'a Supervisory Board**

Shari'a Supervisory Board of Al Yusr consists of three prominent Shari'a scholars in line with the requirements of IBRF.

<b>Name of SSB Member</b>	<b>Board Membership</b>	<b>Date of Appointment</b>
Dr. Esam Khalaf Al Enzi	Chairman	January 2013
Dr. Ahmed Sobhi Ahmed Al Ayadi	Member	January 2013
Dr. Abdulaziz Khalifa Al Qassar	Member	July 2014

During the financial year 2014, Dr. Abdulaziz Khalifa Al Qassar has replaced Dr. Khalid Salim Hamad Al Siyabi as Shari'a Board member.

**Terms of Reference for the SSB**

The SSB is entrusted with the duty of directing, reviewing and supervising the activities of the Islamic banking unit in order to ensure that they are in compliance with Shari'a principles. The main duties and responsibilities of the SSB are as follows:

- a. The SSB shall advise the BOD and management on Shari'a matters in order to ensure that the day to day Islamic business operations comply with Shari'a principles at all times.
- b. The SSB shall conduct Shari'a reviews post products launch to ensure implementation of the related guidelines as approved by the SSB.
- c. To ensure that the Islamic products comply with Shari'a principles in all aspects, the SSB must review the following:
  - i. The policies, procedures, products, processes, systems
  - ii. The terms and conditions contained in the proposal form, contract, agreement or other legal documentation used in executing the transactions; and
  - iii. The product manual, marketing advertisements, sales illustrations and brochures used to describe the product.
- d. The related parties of the Islamic banking such as its legal counsel, auditor or consultant may seek advice on Shari'a matters from the SSB. The SSB is expected to provide assistance to them so that compliance with Shari'a principles can be assured completely.
- e. The SSB is required to review and approve the work carried out by Shari'a compliance and Shari'a audit functions.
- f. The Islamic banking unit shall have a Shari'a Audit Manual. The objective of the Manual is to examine the right implementation and application of the products. It will be used as a reference for the audit team.

**Corporate Governance - Part 2 (continued)**

- g. The SSB is required to submit a report to the Shareholders on the compliance of the institution with Shari'a in order to be published as part of its annual report. The SSB shall also publish as an appendix to the annual Shari'a compliance report all the Shari'a rulings (Fatawa) issued during a year along with their bases (religious evidences).
- h. The SSB is responsible for supervising the inflows and outflows of the charity fund which is created by the Bank to place the income generated from Shari'a non-compliant sources or penalties and late payment charges received from clients in default or overdue cases.
- i. With respect to funds, SSB is responsible for the following:
  - i. Ensure that the Fund is managed and administered in accordance with Shari'a principles.
  - ii. Provide expertise and guidance in all matters relating to Shari'a principles, including the Fund's deed and prospectus, its structure and investment process and other operational and administrative matters.
  - iii. Consult the SSB where there is any ambiguity or uncertainty as to an investment, instrument, system, procedure and/or process.
  - iv. Prepare a report to be included in the Fund's interim and annual reports certifying whether the Fund had been managed and administered in accordance to Shari'a principles for the period concerned.
  - v. To prepare a report to be included in the Fund's interim and annual reports certifying whether the Fund had been managed and administered in accordance to Shari'a principles for the period concerned.

**Shari'a Supervisory Board Meetings**

The members of the SSB together with the number of meetings held in 2015 and attended by each member are set out in the table below.

	<b>2015</b>	<b>2014</b>
	<b>RO</b>	<b>RO</b>
Meetings held during the year / period	<b>4</b>	<b>2</b>
Meetings attended:		
Dr. Esam Khalaf Al Enzi	<b>4</b>	<b>2</b>
Dr. Ahmed Sobhi Ahmed Al Ayadi	<b>3</b>	<b>2</b>
Dr. Abdulaziz Khalifa Al Qassar	<b>4</b>	<b>1</b>

**Corporate Governance - Part 2 (continued)**

**3. Process of nomination of Directors**

The nomination process is explained in Part 1 paragraph 1.

**4. Remuneration Matters**

The processes and procedures of the Bank to reward and remunerate the Directors and senior executives are set out in Part 1, paragraph 4. The Directors' remuneration is governed as set out in the Memorandum of Association of the Bank, the Commercial Companies Law, regulations issued by the Capital Market Authority and regulations issued by the Central Bank of Oman.

The Annual General Meeting approves the remuneration and the sitting fees for the Board of Directors and its sub-committees provided that such fees shall not exceed 5% of the annual net profit (subject to specified deductions) and subject to an overall limit of RO 200,000. The sitting fees for each Director shall not exceed RO 10,000 in one year.

In the Annual General Meeting held on 25 March 2015 the shareholders approved the Directors' remuneration as well as the sitting fees of RO 500 per meeting for 2014. The remuneration and sitting fees for 2014 were paid during 2015. A resolution to approve the proposed remuneration of RO 79,000 and sitting fees of RO 48,000 for 2015 will be presented in the upcoming Annual General Meeting of the shareholders. The remuneration and sitting fees paid to each Director for 2014 were as follows:

**Table 3**

<b>Director's Name</b>	<b>Remuneration</b>	<b>Total Sitting Fees</b>	<b>Total Fees</b>
	<b>RO</b>	<b>RO</b>	<b>RO</b>
Rashad Bin Muhammed Al Zubair	15,000	5,500	20,500
Riad Kamal	8,000	2,500	10,500
Hani Bin Muhammed Al Zubair	8,000	5,000	13,000
Abdul Aziz Al Balushi	8,000	8,500	16,500
Walid Samhouri	8,000	8,000	16,000
Randa Sadik	8,000	4,000	12,000
Omar Bouhadiba	8,000	2,500	10,500
Imad Sultan	8,000	3,000	11,000
Mulham Bashir Al Jaraf	8,000	3,000	11,000
<b>Total</b>	<b>79,000</b>	<b>42,000</b>	<b>121,000</b>

The remuneration paid to the key management personnel of the Bank for 2015 is RO 1,180,337 (2014: RO 1,507,157)

No stock options are available to Directors or the executives of the Bank. The Executives are required to provide 30-60 days' notice should they wish to resign. No severance fees are payable to the key management personnel in the event of termination of employment.

**Corporate Governance - Part 2 (continued)**

**Remuneration of Shari'a Supervisory Board**

The remuneration and sitting fees for 2014 were paid during 2015. A resolution to approve the proposed remuneration of RO 30,800 and sitting fees of RO 3,465 for 2015 will be presented in the upcoming Annual General Meeting of the shareholders. The remuneration and sitting fees paid to each member for 2014 were as follows:

<b>Name of SSB Member</b>	<b>Annual Fees</b>	<b>Sitting Fees</b>	<b>Total Fees</b>
	RO	RO	RO
Dr. Esam Khalaf Al Enzi	11,550	1,154	12,704
Dr. Ahmed Sobhi Ahmed Al Ayadi	9,625	1,155	10,779
Dr. Abdulaziz Khalifa Al Qassar	4,813	386	5,199
Dr. Khalid Salim Hamad Al Siyabi	4,813	-	4,813
<b>Total</b>	<b>30,800</b>	<b>2,695</b>	<b>33,495</b>

**5. Non-Compliance of Corporate Governance and Penalties**

During the year, the Bank complied with all requirements of the regulatory authorities, CMA and Muscat Securities Market including Central Bank of Oman. There were no penalties or strictures imposed by any statutory/regulatory authority on the Bank for non-compliance during the last three years.

**6. Means of Communicating with the Shareholders**

We confirm the following:

- Half-yearly results were sent to the shareholders.
- Quarterly results and the annual report are posted on the Bank website [www.oman-arabbank.com](http://www.oman-arabbank.com).
- The website displays all official Bank information releases.
- Management Discussion and Analysis (MD&A) forms part of the annual report.

Our policy with regard to communication with shareholders, regulators and wider market is set out in Part 1, paragraph 6.

**7. Acknowledgment by the Board**

The Board of Directors acknowledges its responsibilities and confirms that:

- The audited financial statements of the Bank have been prepared in accordance with the International Financial Reporting Standards ("IFRS"), the requirements of the Commercial Companies Law of 1974, as amended and the disclosure requirements of the Central Bank of Oman.
- The Bank will be able to carry on its operations successfully in the foreseeable future.
- The Bank has adequate internal controls and procedures which are reviewed regularly through internal audit and overseen by the Audit Committee of the Board.

**Corporate Governance - Part 2 (continued)**

**8. Dividend Policy**

The Bank's Dividend Policy complies with CBO's guidance and adopted to achieve:

1. Establish provisions that support the Bank's financial position.
2. Pay cash dividend to the shareholders appropriate to their investment.
3. Retain sufficient provisions that support the future growth of the Bank operations and strengthen its position in case of any unexpected crisis.
4. Strike a balance between the retention of some earnings appropriate to the economic conditions and the understandable desire of shareholders for immediate and high returns.

**9. Market Price Data**

The Bank is a closed joint stock company and its shares therefore are not listed for trading on the Muscat Securities Market.

The two single largest shareholders of Oman Arab Bank are OMINVEST and Arab Bank Plc Jordan who hold 50.99 % and 49 % of the share capital respectively. OMINVEST is a public joint stock company listed at the Muscat Securities Market and Arab Bank Plc is a publicly held company and is listed at the Amman Stock Exchange, Jordan.

**10. Profile of the Statutory Auditors**

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee ("DTTL"), its network of member firms, and their related entities. DTTL and each of its member firms are legally separate and independent entities. DTTL (also referred to as "Deloitte Global") does not provide services to clients. Please see [www.deloitte.com/about](http://www.deloitte.com/about) for a more detailed description of DTTL and its member firms. Deloitte provides audit, consulting, financial advisory, risk management, tax and related services to public and private clients spanning multiple industries. With a globally connected network of member firms in more than 150 countries and territories, Deloitte brings world-class capabilities and high-quality service to clients, delivering the insights they need to address their most complex business challenges. Deloitte's more than 220,000 professionals are committed to making an impact that matters.

Deloitte & Touche (M.E.) is a member firm of Deloitte Touche Tohmatsu Limited (DTTL) and is a leading professional services firm established in the Middle East region with uninterrupted presence since 1926. Deloitte provides audit, tax, consulting, and financial advisory services through 26 offices in 15 countries with more than 3,300 partners, directors and staff. It is a Tier 1 Tax advisor in the GCC region since 2010 (according to the International Tax Review World Tax Rankings). It has also received numerous awards in the last few years which include best employer in the Middle East, best consulting firm, the Middle East Training & Development Excellence Award by the Institute of Chartered Accountants in England and Wales (ICAEW), as well as the best CSR integrated organization.

**11. Audit fees**

The Bank paid RO 36,000 to the external auditors for their audit and related services for the year ended 2015.

**12. Areas of Non-Compliance with the Provisions of Corporate Governance**

None



# **MANAGEMENT DISCUSSION AND ANALYSIS**



## **Industry Structure and Development**

The banking industry in Oman is governed by the Banking Law issued by Royal Decree 114/2000, and the regulations issued by the banking regulatory authority, the Central Bank of Oman (CBO). In addition the banks must also comply with the requirements of the Commercial Companies Law of 1974, as amended, and the Capital Market Authority.

A summary of the banking sector performance for the year 2015 based on the latest publications and statistics issued by the Central Bank of Oman is as follows:

1. The total assets of the commercial banks increased by 14% from 2014 to reach RO 28.2 billion at 31 December 2015.
2. Loans and advances recorded a growth of 8% reaching RO 18.3 billion at 31 December 2015 from RO 16.9 billion at 31 December 2014.
3. Customer deposits increased by 3% to RO 17.9 billion at 31 December 2015 from RO 17.3 billion at 31 December 2014. The private sector deposits constituted 66% of the total customer deposits at December 2015 which was 65% as at 31 December 2014.
4. Average deposit interest rate on Rial Omani deposits was 0.94% and the interest rate on foreign currency deposits was around 0.89% as at December 2015. During 2014 the average interest rate on Rial Omani term deposits decreased by 0.07%.
5. Average Rial Omani lending rates decreased to 4.76% at December 2015 from 5% at December 2014 due to the increased competition among the local banks while average US Dollar rates increased by 0.21% reaching 2.59% at December 2015.

## **Economic outlook**

The Oman Government Budget for 2015 based on the oil price of USD 45 per barrel provides for a revenue of RO 8.6 billion, which is 26% lower than the budget for 2015. An expenditure of RO 11.9 billion has been budgeted with the deficit of RO 4.3 billion mainly funded from reserves of RO 1.5 billion, external borrowings is RO 1 billion, domestic borrowings of RO 0.5 billion and the remaining from grants. The government is implementing several measures to cover the deficit including minimizing subsidy on fuel and reducing government departmental expenditure, postponing nonessential projects. In addition the Government is also taking necessary steps to boost non-oil revenue through increase of corporate tax, enhanced tax collections, revising power tariff, revising fees for real estate and municipal transactions. However the major infrastructure projects such as the GCC railway, airport, Duqum dry docks, special economic zone and logistics hub at Barka are expected to continue as originally planned. These projects will provide for additional jobs and maintaining a moderate level of economic growth. The Government will also continue with its initiative on the development of Small and Medium Enterprises (SME). The planned government expenditure is expected to provide adequate business opportunities for the banks, especially in financing for working capital and equipment. The projects will also increase the business opportunities for sub-contractors though the level of activity will be lower than previous year. The increased employment of Omanis in the various projects and the companies under SME sector will provide a market for personal lending.

The impact of low oil price for prolonged period is causing a strain on liquidity and the cost of funds is likely to move up by around 25 basis points in 2016. The large value of government deposits in commercial banks, which is around 30%, is expected to reduce to meet the fiscal needs of the government resulting in higher cost of deposits. On the other hand the external borrowings by the government could ease the market liquidity by increasing the money supply. The banks in Oman will be increasing their foreign interbank borrowings as they had done during 2015. Stock markets across GCC have remained volatile and this is expected to continue during the first half of 2016 until the oil price stabilizes. US Federal Reserve rates is not likely to move up further in Q1 2016 after the initial announcement of the target rate change in December 2015.

### **Analysis and performance of segments**

Analysis and performance of segments Segmental performance analysis forms part of the financial statements and are provided in notes to the financial statements.

### **Internal control systems and their adequacy**

Management of OAB has established and maintains internal controls supplemented by a program of internal audits. The internal controls are designed to provide reasonable assurance that assets are safeguarded and transactions are executed, recorded and reported in accordance with management's intentions and authorizations and to comply with applicable laws and regulations. The internal control system includes an organizational structure that provides appropriate delegation of authority and segregation of duties, established policies and procedures, and comprehensive internal audit and loan review programs.

To enhance the reliability of internal controls, management recruits and trains qualified personnel, and maintains sound risk management practices. There are inherent limitations in any internal control, including the possibility of human error and the circumvention or overriding of controls. Accordingly, even effective internal controls can provide only reasonable assurance with respect to financial statement preparation. Further, because of changes in conditions, the effectiveness of internal controls may vary over time. The Internal Audit Department of OAB reviews, evaluates, monitors and makes recommendations on policies and procedures, which serves as an integral, but independent component of internal control.

OAB's financial reporting and internal controls are under the general oversight of the Board of Directors, acting through the Audit Committee. The Audit Committee is composed entirely of independent non-executive directors. The Audit Committee meets periodically with management, internal auditors and external auditors to determine that each is fulfilling its responsibilities and to support actions to identify measure and control risks and augment internal controls.

### **Discussion on financial and operational performance**

#### **1. Net profit**

Net profit for the year ended 31 December 2015 is RO 29.01 million, which is 2% higher than the previous year. The operating profit at RO 36 million is 5% higher than previous year. The significant changes in income and expenses during 2015 are as follows:

- Growth in net interest from 2014 is RO 5 million (12%) as the interest income increased by 11% while the interest expense increased by 9%. The growth in loans during the last during the year by 21% is higher than the growth of 8% for all banks in Oman. This contributed positively to the growth in net interest income. The interest expense increased by 9% mainly due to increase in the interest rate on customer deposits as a result of tightening liquidity in the market. The customer deposits grew by 9% YoY and the Bank had raised additional subordinated debt of RO 20 Million in November 2015 to maintain the capital adequacy ratio. In addition the Bank arranged for additional lines of credit during the year for the purpose of liquidity gap management. These additional lines and the subordinated debt also resulted in a higher cost of funds to the Bank.

- Other operating income increased by RO 2.6 million (9%) during the year. The fee income from loans increased with increased loan syndications and healthy growth in personal loans. The trade finance business performed very well resulting in a growth of 18% in commission income mainly from issue of letters of guarantee relating to the infrastructure projects. The net realized and unrealized gains from the Bank's own investments is lower by 9% with the downtrend in market since Q2 2015. The dividend income in 2015 decreased by 17% as the results of the companies across GCC region were below expectation owing to the impact of oil price. The fee income from the investment banking increased by 9% with the increased trading volumes and growth in the indices. This is reflected in the fee income of Investment Management Group as a result of lower trading volumes and depressed valuation of shares. The Bank's Islamic banking window showed a positive growth in its financing portfolio with a growth of over 100% and also the growth of RO 37 Million in the deposits. As a result the net fee income from the Islamic banking increased by 56% to RO 1.4 million.
- Operating expenses at RO 43.5 million increased by 16% mainly due to the increased staff costs. The Bank is engaged internal restructuring. This combined with the increase in number of staff from 1,182 at December 2014 to 1,306 at December 2015 is the reason for higher operating costs. The other expenses consisting of occupancy costs, information technology costs and capital expenditure with increased depreciation are part of the Bank's plan to revamp and invest in its infrastructure in order to build a sustainable business momentum.
- The Earnings per share is at 25 baizas at December 31 2015 compared to 24 baizas as at December 31 2014. The share capital remains at the same level of RO 116 million at 100 baizas per share.

## **2. Assets**

The total assets of the Bank at 31 December 2015 have increased by 9% to RO 1.98 Billion from RO 1.82 Billion at 31 December 2014. The significant changes are as follows:

### **Certificates of Deposit**

The investments in Central Bank Certificates of Deposit were at RO 200 million at December 2014 as the Bank. However the issue of CDs was discontinued by the CBO from September 2015 and has started the issue of Treasury Bills with tenor up to 6 months. As at 31 December 2015 the Bank holds Treasury Bills of RO 43 Million as part of its investment portfolio.

### **Loans and advances**

Gross loans increased by RO 268 million (21%) during 2015 from RO 1.29 Billion at December 31 2014 to RO 1.56 Billion at December 31 2014. The personal loans increased by 21% reaching RO 635 million while the corporate loans increased by 20% to reach RO 929 million.

Non-performing loans (NPL) increased to RO 44.8 million, but gross NPL to total loans is 2.87% of the total loans at December 31 2015 from 2.94% at December 31 2014. The non-performing loans include corporate loans of RO 8 million granted under the Government Soft Loan scheme, the principal amount of which are guaranteed and a part of the interest is paid by the Government of Oman. The total provision coverage is at December 31 2015 is 100% of the non-performing assets compared to 97% at December 31 2014. The specific provision is at 54% of the NPL as the provision requirement is lower after considering the collaterals available for these loans. The provision levels are considered adequate and have been determined in accordance with the Central Bank of Oman and International Financial Reporting Standards.

### **3. Liabilities**

The customer deposits constitute 81% of the liabilities. The savings deposits grew by 11%, the current accounts increased by 14% and the term deposits increased by 4% from previous year contributing to the total increase of 9% in customer deposits. The Bank issued subordinated bonds of RO 50 million in April 2012 with a tenor of 61 months, which is part of the Tier-2 capital, to fund the Bank's growth. In November 2015 the Bank raised Basel III compliant subordinated debt of RO 20 million with a tenor of 66 months in order to maintain the capital adequacy ratio. The loans are funded entirely from the customers' deposits.

### **4. Shareholders' funds**

Shareholders' funds increased to RO 226 million from RO 213 million in the previous year. The paid-up share capital is at RO 116 million. During 2015 the capital assigned to the Bank's Islamic Banking window was increased by RO 1 million to make it RO 13 million in order to support the increase in the financing.

### **5. Capital adequacy**

Capital adequacy ratio calculated in accordance with the guidelines issued by Bank for International Settlement (BIS) is 14.22% (2014: 15.14%) as a result of the growth in assets. The details of the calculation and the Bank's policy for capital management are provided in notes to the financial statements and the disclosure as per Pillar 3 of the Basel II guidelines.

### **6. Human Resources**

Omanisation at 31 December 2015 was 93.6% (2014: 93.3%), which is higher than the minimum regulatory requirement of 90%. We provide the following as additional information regarding the number of years completed by staff.

	<b>Below 3 Years</b>	<b>4 to 6 Years</b>	<b>7 to 9 Years</b>	<b>10 to 14 Years</b>	<b>15 Years and above</b>	<b>Total</b>
Staff Numbers	598	172	186	94	256	1,306

#### **Events after end of financial year**

We are not aware of any matter or circumstance that has arisen since 31 December 2014 which has significantly affected, or may significantly affect the operations of the Bank.

Date of the statement 15 February 2016



# FINANCIAL STATEMENTS

# **OMAN ARAB BANK SAOC**

## **Report and financial statements for the year ended 31 December 2015**

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<b>Independent auditor's report</b>	<b>1 - 2</b>
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## **Independent auditor's report to the shareholders of Oman Arab Bank SAOC**

1

### **Report on the financial statements**

We have audited the accompanying financial statements of **Oman Arab Bank SAOC** ("the Bank"), which comprise of the statement of financial position as at 31 December 2015, and the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information as set out on pages 3 to 64.

### **Board of Directors' responsibility for the financial statements**

Board of Directors is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and the relevant disclosure requirements of the Commercial Companies Law of 1974, as amended, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Bank's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



**Independent auditor's report  
to the shareholders of  
Oman Arab Bank SAOC (continued)**

2

**Opinion**

In our opinion, the financial statements present fairly, in all material respects, the financial position of **Oman Arab Bank SAOC** as of 31 December 2015, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

**Report on other legal and regulatory requirements**

Also, in our opinion, the financial statements comply, in all material respects, with the relevant disclosure requirements of the Commercial Companies Law of 1974, as amended.

*Deloitte*



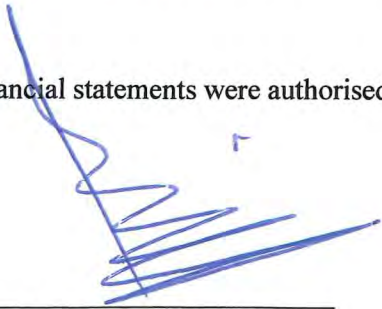
**Deloitte & Touche (M.E.) & Co. LLC**  
**Muscat, Sultanate of Oman**  
**10 March 2016**




**Statement of financial position  
at 31 December 2015**

	Notes	2015 RO'000	2014 RO'000
<b>ASSETS</b>			
Cash and balances with the Central Bank of Oman	7	192,124	114,397
Certificates of deposit	8	-	200,000
Due from banks	9	83,226	95,758
Loans & advances and financing to customers	10	1,519,571	1,259,836
Investment securities	11	118,357	74,891
Other assets	12	40,856	41,887
Property and equipment	13	28,565	29,322
<b>Total assets</b>		<b>1,982,699</b>	<b>1,816,091</b>
<b>LIABILITIES</b>			
Due to banks	14	9,404	5,891
Deposits from customers	15	1,601,162	1,468,313
Other liabilities	16	71,751	74,792
Subordinated debt	17	70,000	50,000
Taxation	18	4,363	4,236
<b>Total liabilities</b>		<b>1,756,680</b>	<b>1,603,232</b>
<b>EQUITY</b>			
Share capital	19	116,000	116,000
Legal reserve	20	33,368	30,467
General reserve	21	26,560	23,659
Subordinated debt reserve	22	40,000	30,000
Cumulative changes in fair value		(3,260)	(1,329)
Retained earnings		13,351	14,062
<b>Total equity</b>		<b>226,019</b>	<b>212,859</b>
<b>Total equity and liabilities</b>		<b>1,982,699</b>	<b>1,816,091</b>
<b>Contingent liabilities and commitments</b>	35(a)	<b>859,862</b>	<b>915,014</b>

The financial statements were authorised for issue by the Board of Directors on 10 March 2016 and signed by:

  
Rashad Muhammed Al Zubair  
Chairman

  
Amin Hussein  
Chief Executive Officer

The accompanying notes form an integral part of these financial statements.

**Statement of profit or loss and other comprehensive income  
for the year ended 31 December 2015**

	Notes	2015 RO'000	2014 RO'000
Interest income	24	64,455	57,910
Interest expense	25	(15,321)	(14,067)
<b>Net interest income</b>		<b>49,134</b>	<b>43,843</b>
Fee and commission income - net	26	21,276	19,475
Investment income	27	2,462	2,844
Other operating income	28	6,882	5,654
<b>Total income</b>		<b>79,754</b>	<b>71,816</b>
Operating expenses	29	(43,523)	(37,416)
Allowance for loan impairment	10(a)	(13,327)	(8,885)
Recoveries/release from allowance for loan impairment	10(a)	7,977	6,871
Impairment of available-for-sale investments	11	(406)	-
Profit from sale of non-banking asset	30	2,400	-
Profit before tax		32,875	32,386
Income tax expense	18	(3,864)	(3,986)
<b>Profit for the year</b>		<b>29,011</b>	<b>28,400</b>
<b>Other comprehensive income</b>			
<i>Items that may be reclassified subsequently to profit or loss:</i>			
Net movement in unrealized loss on available-for-sale investments		(1,931)	(2,693)
<b>Total comprehensive income for the year</b>		<b>27,080</b>	<b>25,707</b>
Earnings per share:			
Basic and diluted	31	RO 0.0250	RO 0.0245

The accompanying notes form an integral part of these financial statements.

# OMAN ARAB BANK SAOC

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## Statement of changes in equity for the year ended 31 December 2015

	Notes	Share capital RO'000	Legal reserve RO'000	General reserve RO'000	Subordinated debt reserve RO'000	Cumulative changes in fair value RO'000	Retained earnings RO'000	Total RO'000
At 1 January 2015		116,000	30,467	23,659	30,000	(1,329)	14,062	212,859
Profit for the year		-	-	-	-	-	29,011	29,011
Other comprehensive income		-	-	-	-	(1,931)	-	(1,931)
Total comprehensive income		-	-	-	-	(1,931)	29,011	27,080
Transfer to legal reserve	20	-	2,901	-	-	-	(2,901)	-
Transfer to general reserve	21	-	-	2,901	-	-	(2,901)	-
Transfer to subordinated debt reserve		-	-	-	10,000	-	(10,000)	-
Dividend paid relating to 2014		-	-	-	-	-	(13,920)	(13,920)
At 31 December 2015		116,000	33,368	26,560	40,000	(3,260)	13,351	226,019

The accompanying notes form an integral part of these financial statements.

# OMAN ARAB BANK SAOC

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## Statement of changes in equity for the year ended 31 December 2015 (continued)

	Notes	Share capital RO'000	Legal reserve RO'000	General reserve RO'000	Subordinated debt reserve RO'000	Cumulative changes in fair value RO'000	Retained earnings RO'000	Total RO'000
At 1 January 2014		116,000	27,627	20,819	20,000	1,364	12,942	198,752
Profit for the year		-	-	-	-	-	28,400	28,400
Other comprehensive income		-	-	-	-	(2,693)	-	(2,693)
Total comprehensive income		-	-	-	-	(2,693)	28,400	25,707
Transfer to legal reserve	20	-	2,840	-	-	-	(2,840)	-
Transfer to general reserve	21	-	-	2,840	-	-	(2,840)	-
Transfer to subordinated debt reserve	22	-	-	-	10,000	-	(10,000)	-
Dividend paid relating to 2013	23	-	-	-	-	-	(11,600)	(11,600)
<b>At 31 December 2014</b>		<b>116,000</b>	<b>30,467</b>	<b>23,659</b>	<b>30,000</b>	<b>(1,329)</b>	<b>14,062</b>	<b>212,859</b>

The accompanying notes form an integral part of these financial statements.

## Statement of cash flows for the year ended 31 December 2015

	Notes	2015 RO'000	2014 RO'000
<b>Operating activities</b>			
Profit before tax		32,875	32,386
Adjustments:			
Depreciation	13	3,411	2,536
Tax refund for prior years		186	
Allowance for loan impairment and reserved interest	10(a)	13,327	8,885
Recoveries/release from allowance for loan impairment	10(a)	(7,977)	(6,871)
Allowance for impairment in AFS investment		406	-
Income from held-to-maturity investments	11	(1,198)	(803)
Profit on sale of property and equipment	13	(2,440)	(22)
Change in the fair value of financial assets at fair value through profit or loss	27	- 133	(50)
<b>Operating profit before changes in operating assets and liabilities</b>		<b>38,723</b>	<b>38,754</b>
<b>Changes in operating assets and liabilities</b>			
Loans and advances		(265,085)	(185,559)
Financial assets at fair value through profit or loss		296	830
Other assets		1,031	(9,902)
Deposits from customers		132,845	319,160
Other liabilities		(3,036)	23,897
<b>Cash (used in) from operations</b>		<b>(95,226)</b>	<b>187,180</b>
Tax paid		(3,924)	(3,443)
<b>Net cash generated (used in) from operating activities</b>		<b>(99,150)</b>	<b>183,737</b>
<b>Investing activities</b>			
Held-to-maturity investments matured	11	-	204
Purchase of held-to-maturity investments	11	(46,453)	(18,533)
Purchase of investment available for sale	11	(25,952)	(36,708)
Proceeds from sale of investment available for sale		26,173	27,417
Income from maturing of held-to-maturity investments		1,198	803
Purchase of property and equipment	13	(2,669)	(5,079)
Proceeds from sale of property and equipment		2,455	52
<b>Net cash used in investing activities</b>		<b>(45,248)</b>	<b>(31,844)</b>
<b>Financing activities</b>			
Proceeds from issue of share capital	19	-	-
Proceeds from issue of subordinated debt	22	20,000	-
Dividends paid		(13,920)	(11,600)
<b>Net cash from (used in) financing activities</b>		<b>6,080</b>	<b>(11,600)</b>
<b>Net (decrease) / increase in cash and cash equivalents</b>		<b>(138,318)</b>	<b>140,293</b>
Cash and cash equivalents at the beginning of the year		403,764	263,471
<b>Cash and cash equivalents at the end of the year</b>	<b>32</b>	<b>265,446</b>	<b>403,764</b>

The accompanying notes form an integral part of these financial statements.

**Notes to the financial statements  
for the year ended 31 December 2015****1. Legal status and principal activities**

Oman Arab Bank SAOC (“the Bank” or “OAB”) was incorporated in the Sultanate of Oman on 1 October 1984 as a closed joint stock company. It is principally engaged in commercial and investment banking activities through a network of branches in the Sultanate of Oman. The Bank operates in Oman under a banking licence issued by the Central Bank of Oman and is covered by its deposit insurance scheme. The registered address of the bank is Muttrah Business District, P O Box 2010, Ruwi, Postal Code 112, Muscat, and Sultanate of Oman. The Bank’s Islamic Banking window under the name – “Al Yusr”, commenced operations from 14 July 2013 and operates under the Islamic banking licence granted by the Central Bank of Oman. The principal activities of Al Yusr is providing shari’a compliant financing, accepting Shari’a compliant deposits and other activities permitted under the Islamic Banking Regulatory framework (IBRF).

**2. Summary of significant accounting policies****2.1 Statement of compliance**

These financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”), the applicable regulations of the Central Bank of Oman, and the applicable requirements of the Commercial Companies Law of 1974, as amended.

The Islamic banking window of the Bank follows the financial Accounting Standards (FAS) issued by Accounting and Auditing organization for Islamic Financial Institutions (AAOIFI) in preparing its financial statements.

The financial information in those statements are included in the bank’s financial statements after adjusting them in accordance with IFRS.

**2.2 Basis of preparation**

The financial statements are prepared under the historical cost convention, modified to include the measurement at fair value of the financial assets classified as available for sale and fair value through profit or loss and the derivative contracts.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Bank’s accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

The Bank presents its statement of financial position in order of liquidity.

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)****2. Summary of significant accounting policies (continued)****2.3 Financial instruments – initial recognition and subsequent measurement**

The Bank classifies its financial assets in the following categories: financial assets at fair value through profit or loss, loans and advances, due from banks, held-to-maturity investments and available-for-sale investments. Management determines the classification of its investments at initial recognition.

The Bank classifies its financial liabilities into deposits, borrowing and due to banks.

**2.3.1 Date of recognition**

All financial assets and liabilities are initially recognised on the trade date, i.e., the date that the bank becomes a party to the contractual provisions of the instrument. This includes “regular way trades”: purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

**2.3.2 Initial measurement of financial instruments**

The classification of financial instruments at initial recognition depends on the purpose and the management’s intention for which the financial instruments were acquired and their characteristics. All financial instruments are measured initially at their fair value plus transaction costs, except in the case of financial assets and financial liabilities recorded at fair value through profit or loss.

**2.3.3 Financial assets at fair value through profit or loss**

Financial assets at fair value through profit or loss comprise financial securities held-for-trading which are acquired principally for the purpose of selling in the short-term and instruments so designated by management upon inception. Financial assets at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the statement of comprehensive income. Unrealised gains or losses arising from changes in fair value are included in the statement of comprehensive income in the period in which they arise. Derivatives are also categorised as held for trading unless they are designated as hedging instruments.

Management may only designate an instrument at fair value through profit or loss upon initial recognition when the following criteria are met, and designation is determined on an instrument-by-instrument basis:

- The designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognising gains or losses on them on a different basis.
- The assets and liabilities are part of a group of financial assets, financial liabilities or both, which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy.
- The financial instrument contains one or more embedded derivatives, which significantly modify the cash flows that would otherwise be required by the contract.

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)****2. Summary of significant accounting policies (continued)****2.3 Financial instruments – initial recognition and subsequent measurement (continued)****2.3.4 Available-for-sale investments**

Available-for-sale investments include equity and debt securities. Equity investments classified as available-for-sale are those which are neither classified as held for trading nor designated at fair value through profit or loss. Debt securities in this category are intended to be held for an indefinite period of time and may be sold in response to needs for liquidity or in response to changes in the market conditions.

The Bank has not designated any loans or receivables as available-for-sale. After initial measurement, available-for-sale financial investments are subsequently measured at fair value. Unrealised gains and losses are recognised directly in equity (Other comprehensive income) in the cumulative changes in fair value. When the investment is disposed of, the cumulative gain or loss previously recognised in equity is recognised in the income statement in other operating income. Where the Bank holds more than one investment in the same security, they are deemed to be disposed of on a first-in first-out basis. Interest earned whilst holding available-for-sale financial investments is reported as interest income using the effective interest rate. Dividends earned whilst holding available-for-sale financial investments are recognised in the income statement as other operating income when the right of the payment has been established. The losses arising from impairment of such investments are recognised in the income statement in 'Impairment losses on financial investments' and removed from the cumulative changes in fair value.

**2.3.5 Financial assets held-to-maturity**

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Bank's management has the positive intention and ability to hold to maturity. In the case where the Bank sells more than an insignificant amount of held-to-maturity assets, the entire category would be tainted and reclassified as available-for-sale. Held-to-maturity investments are initially recognised at fair value plus transaction costs. These are subsequently carried at amortised cost using the effective interest method.

**2.3.6 Loans and advances to customers and due from banks**

Loans and receivables to customers and due from banks are non-derivative financial assets with fixed or determinable repayments that are not quoted in an active market. They arise when the bank provides money directly to a debtor with no intention of trading the receivable. Loans and receivables are recognised when cash is advanced to customers and are carried at amortised cost using the effective interest method.



**Notes to the financial statements  
for the year ended 31 December 2015 (continued)****2. Summary of significant accounting policies (continued)****2.3 Financial instruments – initial recognition and subsequent measurement (continued)****2.3.7 Fair value measurement principles**

Regular purchases and sales of financial assets are recognised on the trade-date – the date on which the Bank commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or losses are initially recognised at fair value, and transaction costs are expensed in the statement of comprehensive income. The fair value of financial instruments is based on their quoted market bid price at the reporting date without any deduction for transaction costs. If a quoted market price is not available, the fair value of the instrument is estimated based on discounted cash flow and other valuation techniques. The fair value of derivatives that are not exchange-traded is estimated at the amount that the bank would receive or pay to terminate the contract at the reporting date taking into account current market conditions and the current creditworthiness of the counter-parties.

**2.3.8 Derecognition of financial assets and liabilities**

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- The rights to receive cash flows from the asset have expired; or
- The Bank has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a ‘pass-through’ arrangement; and either:
  - the Bank has transferred substantially all the risks and rewards of the asset, or
  - the Bank has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

**2.3.9 Impairment of financial assets**

The Bank assesses at each reporting date whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is impaired and an impairment loss is incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a ‘loss event’) and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Bank about the following loss events as well as considering the guidelines issued by the Central Bank of Oman:

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)****2. Summary of significant accounting policies (continued)****2.3 Financial instruments – initial recognition and subsequent measurement (continued)****2.3.9 Impairment of financial assets (continued)**

- significant financial difficulty of the issuer or obligor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- the Bank granting to the borrower, for economic or legal reasons relating to the borrower's financial difficulty, a concession that the lender would not otherwise consider;
- it becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
- the disappearance of an active market for that financial asset because of financial difficulties; or
- observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including adverse changes in the payment status of borrowers in the Bank, or national or local economic conditions that correlate with defaults on the assets in the Bank.

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

**(a) Assets carried at amortised cost**

If there is objective evidence that an impairment loss on loans and receivables or held-to-maturity investments carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the statement of comprehensive income. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Bank and historical loss experience for assets with credit risk characteristics similar to those in the Bank. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently.

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)****2. Summary of significant accounting policies (continued)****2.3 Financial instruments – initial recognition and subsequent measurement (continued)****2.3.9 Impairment of financial assets (continued)****(a) Assets carried at amortised cost (continued)**

The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank to reduce any differences between loss estimates and actual loss experience. When a loan is uncollectible, it is written off against the related allowance for loan impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the statement of comprehensive income.

**(b) Available-for-sale financial assets**

For available-for-sale financial assets, the Bank assesses at each reporting date whether there is objective evidence that an investment or a group of investments is impaired.

In the case of equity investments classified as available-for-sale, objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. The determination of what is 'significant' or 'prolonged' requires judgement. Where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the statement of comprehensive income – is removed from equity and recognised in the statement of comprehensive income. Impairment losses on equity investments are not reversed through the statement of comprehensive income; increases in their fair value after impairment are recognised directly in equity.

In the case of debt instruments classified as available-for-sale, impairment is assessed based on the same criteria as financial assets carried at amortised cost. Interest continues to be accrued at the original effective interest rate on the reduced carrying amount of the asset and is recorded as part of 'Interest income'. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in the statement of comprehensive income, the impairment loss is reversed through the statement of comprehensive income.

**(c) Renegotiated loans**

Loans that are either subject to collective impairment assessment or individually significant and whose terms have been renegotiated are no longer considered to be past due but are treated as new loans. In subsequent years, the asset is considered to be past due and disclosed only if renegotiated.

## Notes to the financial statements for the year ended 31 December 2015 (continued)

### 2. Summary of significant accounting policies (continued)

#### 2.3 Financial instruments – initial recognition and subsequent measurement (continued)

##### 2.3.10 Islamic banking

###### *Murabaha to the purchase order*

Murabaha to the purchase order represents the sale of goods at cost plus an agreed profit. Murabaha receivables consist of deferred sales transaction agreements. Promise made in the Murabaha to the purchase order is not obligatory upon the customer.

###### *Ijarah Muntahia Bittamleek*

Ijarah Muntahia Bittamleek is a lease whereby the legal title of the leased asset passes to the lessee at the end of the Ijarah (lease term), provided that all Ijarah installments are settled.

###### *Musharaka*

Musharaka contracts represents a partnership between the Window and a customer whereby each party contributes to the capital in equal or varying proportions to establish a new project or share in an existing one, and whereby each of the parties becomes an owner of the capital on a permanent or declining basis and shall have a share of profits or losses.

###### *Diminishing Musharaka*

Diminishing Musharaka is a form of partnership where two or more persons jointly own a tangible asset in an agreed proportion and one of the partners undertakes to buy the ownership rights of other partner by way of periodical payments till the title of such tangible assets completely transferred to the purchasing partner.

###### *Mudaraba*

A contract between two parties, whereby one party provides the funds (Rab Al Mal) and the other party (the Mudarib) invest the funds in an asset, project or particular activity and any generated profits are distributed between the parties according to the profit shares that were pre-agreed upon in the contract. The Mudarib is responsible for losses caused by his misconduct, negligence or violation of the terms and conditions of the Mudarib; otherwise, losses are borne by Rab Al Mal. The capital of Mudaraba is paid to the Mudarib or placed under his disposition.

###### *Wakalah*

A contract between two parties whereby one party (the principal: Muwakkil) appoints the other party (the agent: Wakil) to invest certain funds according to terms and conditions of the Wakalah for a fixed fee in addition to any profit exceeding the expected profits as an incentive for the Wakil for the good performance. Any losses as a result of the misconduct or negligence or violation of the terms and conditions of the Wakalah are borne by the Wakil; otherwise, they are borne by the principal.

###### *Qard Hassan*

A non-profit bearing loan enables the borrower to use the borrowed amounts for a specific period of time, at the end of which the same borrowed amounts would be repaid free of any charges of profits.

## Notes to the financial statements for the year ended 31 December 2015 (continued)

### 2. Summary of significant accounting policies (continued)

#### 2.4 Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including: cash and non-restricted balances with the Central Bank of Oman, treasury bills and other eligible bills, loans and advances to banks, amounts due from other banks, amounts due to other banks and short-term government securities.

#### 2.5 Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liability simultaneously. Income and expenses are not offset in the statement of comprehensive income unless required or permitted by any accounting standard or interpretation, and as specifically disclosed in the accounting policies of the Bank.

#### 2.6 Property and equipment

Property and equipment are initially recorded at cost and are subsequently carried at cost less accumulated depreciation and accumulated impairment losses, if any. Depreciation on the assets except land is calculated using the straight-line basis to allocate their cost over the estimated useful lives, as follows:

	Years
Building	25
Equipment, furniture and fixtures	5
Motor vehicles	5

The assets' residual values and useful lives are reviewed at each reporting date to assess whether they are recorded in excess of their recoverable amount, and where carrying values exceed this recoverable amount, assets are written down to their recoverable amount. Gains and losses on disposal of property and equipment are determined by reference to their carrying amount and are taken into account in determining operating profit. Repairs and renewals are charged to the statement of comprehensive income when the expense is incurred. Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the item of property and equipment. All other expenditure is recognised in the statement of comprehensive income as an expense as incurred.

#### 2.7 Impairment of non-financial assets

The Bank assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Bank estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's fair value less costs to sell and its value in use. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used.

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)****2. Summary of significant accounting policies (continued)****2.7 Impairment of non-financial assets (continued)**

An assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the Bank estimates the asset's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceeds the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the statement of comprehensive income.

**2.8 Collateral pending sale**

The Bank occasionally acquires real estate in settlement of certain loans and advances. Real estate is stated at the lower of the net realisable value of the related loans and advances and the current fair value of such assets. Gains or losses on disposal, and unrealised losses on revaluation, are recognised in the statement of comprehensive income.

**2.9 Borrowings**

Borrowings are recognised initially at fair value, being their issue proceeds (fair value of consideration received) net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds, net of transaction costs, and the redemption value is recognised in the statement of comprehensive income over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

**2.10 Employee terminal benefits**

End of service benefits are accrued in accordance with the terms of employment of the Bank's employees at the reporting date, having regard to the requirements of the Oman Labour Law 2003 as amended. Employee entitlements to annual leave and leave passage are recognised when they accrue to employees and an accrual is made for the estimated liability arising as a result of services rendered by employees up to the reporting date. These accruals are included in other liabilities.

Contributions to a defined contribution retirement plan for Omani employees in accordance with the Omani Social Insurance Law 1991 are recognised as an expense in the statement of comprehensive income as incurred.

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)****2. Summary of significant accounting policies (continued)****2.11 Provisions**

A provision is recognised in the statement of financial position when the Bank has a legal or constructive obligation as a result of a past event; it is probable that an outflow of economic benefits will be required to settle the obligation; and the amount has been reliably estimated. If the effect is material, provisions are determined by discounting the expected future cash flows at a rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

**2.12 Taxation**

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of comprehensive income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is calculated using the liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

**2.13 Interest income and expense**

Interest income and expense are recognised in the statement of comprehensive income for all instruments measured at amortised cost using the effective interest method, unless collectability is in doubt. The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)****2. Summary of significant accounting policies (continued)****2.14 Fee and commission income**

Fees and commissions are generally recognised on an accrual basis when the service has been provided. Loan commitment fees for loans that are likely to be drawn down are deferred (together with related direct costs) and recognised as an adjustment to the effective interest rate on the loan. Loan syndication fees are recognised as revenue when the syndication has been completed and the Bank retained no part of the loan package for itself or retained a part at the same effective interest rate for the other participants. Portfolio and other management advisory and service fees are recognised based on the applicable service contracts, usually on a time-apportionment basis. Asset management fees related to investment funds are recognised pro-rata over the period the service is provided. The same revenue recognition criteria are applied for custody services that are continuously provided over an extended period of time.

**2.15 Dividend income**

Dividend income is recognised when the right to receive payment is established.

**2.16 Fiduciary assets**

Assets held in trust or in a fiduciary capacity are not treated as assets of the Bank and, accordingly, are not included in these financial statements.

**2.17 Derivative financial instruments**

Derivatives are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at their fair value. Fair values are obtained from quoted market prices in active markets, including recent market transactions. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

**2.18 Financial guarantees contracts**

Financial guarantees are contracts that require the issuer to make specified payments to reimburse the beneficiary for a loss incurred because the debtor fails to make payments when due, in accordance with the terms of the debt. Such guarantees are given to banks, financial institutions or other entities on behalf of the customers.

Financial guarantees are initially recognised in the financial statements at fair value on the date the guarantee was issued. Subsequent to initial recognition, the Bank's liabilities under such guarantees are measured at the higher of initial measurement, less amortisation calculated to recognise in the statement of comprehensive income the fee income earned on the straight line basis over the life of the guarantee and the best estimate of the expenditure required to settle any financial obligation arising at the reporting date. These estimates are determined based on experience of similar transactions and history of past losses, supplemented by the judgment of management. Any increase in the liability relating to guarantees is taken to the statement of comprehensive income.

**2.19 Dividends on shares**

Dividends on shares are recognised as a liability and deducted from equity when they are approved by the Bank's shareholders. Dividends for the year that are approved after the reporting date are disclosed as an event after the reporting date.



**Notes to the financial statements  
for the year ended 31 December 2015 (continued)****2. Summary of significant accounting policies (continued)****2.20 Foreign currencies****(a) Functional and presentation currency**

Items included in the financial statements of the Bank are measured and presented in Rial Omani being the currency of the primary economic environment in which the Bank operates.

**(b) Transactions and balances**

Transactions in foreign currencies are translated into Rial Omani and recorded at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies, which are stated at historical cost, are translated into Rial Omani at the foreign exchange rate ruling at the reporting date. Foreign exchange differences arising on translation are recognised in the statement of comprehensive income. Non-monetary assets and liabilities denominated in foreign currencies, which are stated at historical cost, are translated into Rial Omani at the foreign exchange rate ruling at the date of the transaction.

Changes in the fair value of monetary securities denominated in foreign currency classified as available-for-sale are analysed between translation differences resulting from changes in the amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in amortised cost are recognised in profit or loss, and other changes in carrying amount are recognised in equity. Translation differences on non-monetary financial assets and liabilities such as equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss. Translation differences on non-monetary financial assets such as equities classified as available-for-sale are included in the fair value reserve in equity.

**2.21 Directors' remuneration**

The Directors' remuneration is governed as set out in the Memorandum of Association of the Bank, the Commercial Companies Law, regulations issued by the Capital Market Authority and regulations issued by the Central Bank of Oman.

The Annual General Meeting shall determine and approve the remuneration and the sitting fees for the Board of Directors and its sub-committees provided that such fees shall not exceed 5% of the annual net profit after deduction of the legal reserve and the optional reserve and the distribution of dividends to the shareholders provided that such fees shall not exceed RO 200,000. The sitting fees for each director shall not exceed RO 10,000 in one year.

**2.22 Segment reporting**

The Bank's segmental reporting is based on the following operating segments: Retail banking, Corporate banking, Investment banking, and support and unallocated functions. The segment information is set out in note 40.

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)****3. Critical accounting estimates and judgments in applying accounting policies**

The key assumptions concerning the future and other key sources of estimating uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

**3.1 Going concern**

The Bank's management has made an assessment of the Bank's ability to continue as a going concern and is satisfied that the Bank has the resources to continue in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties that may cast significant doubt upon the Bank's ability to continue as a going concern. Therefore, the financial statements continue to be prepared on the going concern basis.

**3.2 Impairment losses on loans and advances**

The Bank reviews its loan portfolios to assess impairment at least on a quarterly basis. In determining whether an impairment loss should be recorded in the statement of comprehensive income, the Bank makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows and in line with the Central Bank of Oman guidelines in this respect. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

**3.3 Held-to-maturity investments**

The Bank follows the guidance of IAS 39 on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. This classification requires significant judgment. In making this judgment, the Bank evaluates its intention and ability to hold such investments to maturity. If the Bank fails to keep these investments to maturity other than for the specific circumstances – for example, selling an insignificant amount close to maturity – it will be required to reclassify the entire class as available-for-sale. In such situations, the investments would therefore be measured at fair value and not at amortised cost.

**3.4 Fair value of financial instruments**

Where the fair values of financial assets and financial liabilities recorded on the statement of financial position cannot be derived from active markets, they are determined using a certain valuation techniques, derived from observable market data where possible. Where observable market data are not available, judgment is used to establish fair values.

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)****3. Critical accounting estimates and judgments in applying accounting policies  
(continued)****3.5 Impairment of available-for-sale investments**

The Bank reviews its debt securities classified as available-for-sale investments at each reporting date to assess whether they are impaired. This requires similar judgment as applied to the individual assessment of loans and advances.

The Bank also records impairment charges on available-for-sale equity investments when there has been a significant or prolonged decline in the fair value below their cost. The determination of what is 'significant' or 'prolonged' requires judgment. In making this judgment, the Bank evaluates, among other factors, historical share price movements and duration and extent to which the fair value of an investment is less than its cost.

**3.6 Taxes**

The Bank establishes provisions, based on reasonable estimates, for possible consequences of finalisation of tax assessments. The amount of such provisions is based on factors such as experience of previous tax assessments and interpretations of tax regulations by the Bank and the responsible tax authority.

## Notes to the financial statements for the year ended 31 December 2015 (continued)

### 4. Adoption of new and revised International Financial Reporting Standards (IFRS)

#### 4.1 New and revised IFRSs applied with no material effect on the combined financial statements

The following new and revised IFRSs, which became effective for annual periods beginning on or after 1 January 2015, have been adopted in these financial statements. The application of these revised IFRSs has not had any material impact on the amounts reported for the current and prior years but may affect the accounting for future transactions or arrangements.

Annual Improvements to IFRSs 2010 - 2012 Cycle that includes amendments to IFRS 2, IFRS 3, IFRS 8, IFRS 13, IAS 16, IAS 24 and IAS 38.

Annual Improvements to IFRSs 2011 - 2013 Cycle that includes amendments to IFRS 1, IFRS 3, IFRS 13 and IAS 40.

Amendments to IAS 19 *Employee Benefits* to clarify the requirements that relate to how contributions from employees or third parties that are linked to service should be attributed to periods of service.

#### 4.2 New and revised IFRS in issue but not yet effective

The Bank has not yet applied the following new and revised IFRSs that have been issued but are not yet effective:

New and revised IFRSs	Effective for annual periods beginning on or after
IFRS 14 Regulatory Deferral Accounts	1 January 2016
Amendments to IAS 1 <i>Presentation of Financial Statements</i> relating to Disclosure initiative	1 January 2016
Amendments to IFRS 11 <i>Joint arrangements</i> relating to accounting for acquisitions of interests in joint operations	1 January 2016
Amendments to IAS 16 <i>Property, Plant and Equipment</i> and IAS 38 <i>Intangible Assets</i> relating to clarification of acceptable methods of depreciation and amortisation	1 January 2016
Amendments to IAS 16 <i>Property, Plant and Equipment</i> and IAS 41 <i>Agriculture</i> relating to bearer plants	1 January 2016
Amendments to IAS 27 <i>Separate Financial Statements</i> relating to accounting investments in subsidiaries, joint ventures and associates to be optionally accounted for using the equity method in separate financial statements	1 January 2016

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**4. Adoption of new and revised International Financial Reporting Standards (IFRS) (continued)**

**4.2 New and revised IFRS in issue but not yet effective (continued)**

	<b>Effective for annual periods beginning on or after</b>
<p><b>New and revised IFRSs</b> Amendments to IFRS 10 Consolidated Financial Statements, IFRS 12 Disclosure of Interests in Other Entities and IAS 28 Investment in Associates and Joint Ventures relating to applying the consolidation exception for investment entities</p>	1 January 2016
Annual Improvements to IFRSs 2012 - 2014 Cycle covering amendments to IFRS 5, IFRS 7, IAS 19 and IAS 34.	1 January 2016
<p>IFRS 9 Financial Instruments (revised versions in 2009, 2010, 2013 and 2014) IFRS 9 issued in November 2009 introduced new requirements for the classification and measurement of financial assets. IFRS 9 was subsequently amended in October 2010 to include requirements for the classification and measurement of financial liabilities and for derecognition, and in November 2013 to include the new requirements for general hedge accounting. Another revised version of IFRS 9 was issued in July 2014 mainly to include: A finalised version of IFRS 9 which contains accounting requirements for financial instruments, replacing IAS 39 Financial Instruments: Recognition and Measurement. The standard contains requirements in the following areas:</p>	1 January 2018
<ul style="list-style-type: none"> <li>• <b>Classification and measurement:</b> Financial assets are classified by reference to the business model within which they are held and their contractual cash flow characteristics. The 2014 version of IFRS 9 introduces a 'fair value through other comprehensive income' category for certain debt instruments. Financial liabilities are classified in a similar manner to under IAS 39, however there are differences in the requirements applying to the measurement of an entity's own credit risk.</li> <li>• <b>Impairment:</b> The 2014 version of IFRS 9 introduces an 'expected credit loss' model for the measurement of the impairment of financial assets, so it is no longer necessary for a credit event to have occurred before a credit loss is recognised</li> <li>• <b>Hedge accounting:</b> Introduces a new hedge accounting model that is designed to be more closely aligned with how entities undertake risk management activities when hedging financial and non-financial risk exposures.</li> <li>• <b>Derecognition:</b> The requirements for the derecognition of financial assets and liabilities are carried forward from IAS 39.</li> </ul>	

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**4. Adoption of new and revised International Financial Reporting Standards (IFRS) (continued)**

**4.2 New and revised IFRS in issue but not yet effective (continued)**

	<b>Effective for annual periods beginning on or after</b>
<p><b>New and revised IFRSs</b></p> <p>Amendments to IFRS 7 Financial Instruments: Disclosures relating to disclosures about the initial application of IFRS 9.</p> <p>IFRS 15 Revenue from Contracts with Customers</p> <p>In May 2014, IFRS 15 was issued which established a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. IFRS 15 will supersede the current revenue recognition guidance including IAS 18 Revenue, IAS 11 Construction Contracts and the related interpretations when it becomes effective.</p> <p>Specifically, the standard introduces a 5-step approach to revenue recognition:</p> <ul style="list-style-type: none"> <li>• Step 1: Identify the contract(s) with a customer.</li> <li>• Step 2: Identify the performance obligations in the contract.</li> <li>• Step 3: Determine the transaction price.</li> <li>• Step 4: Allocate the transaction price to the performance obligations in the contract.</li> <li>• Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation.</li> </ul> <p>Under IFRS 15, an entity recognises when (or as) a performance obligation is satisfied, i.e. when ‘control’ of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in IFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by IFRS 15.</p> <p>IFRS 16 specifies how an IFRS reporter will recognise, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognise assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, with IFRS 16’s approach to lessor accounting substantially unchanged from its predecessor, IAS 17.</p> <p>Amendments to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures (2011) relating to the treatment of the sale or contribution of assets from and investor to its associate or joint venture.</p>	<p>When IFRS 9 is first applied</p> <p>1 January 2018</p> <p>1 January 2019</p> <p>Effective date deferred indefinitely</p>

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)****4. Adoption of new and revised International Financial Reporting Standards (IFRS) (continued)**

Management anticipates that these new and revised standards, interpretations and amendments will be adopted in the Company's financial statements for the year beginning 1 January 2016 or as and when they are applicable and adoption of these new standards, interpretations and amendments, except for IFRS 9 and IFRS 15, may have no material impact on the financial statements of the Company in the period of initial application.

Management anticipates that IFRS 15 and IFRS 9 will be adopted in the Company's financial statements for the annual year beginning 1 January 2018. The application of IFRS 15 and IFRS 9 may have significant impact on amounts reported and disclosures made in the Company's financial statements in respect of revenue from contracts with customers and the Company's financial assets and financial liabilities. However, it is not practicable to provide a reasonable estimate of effects of the application of these standards until the Company performs a detailed review.

**5. Financial risk management**

The Bank's activities expose it to a variety of financial risks and those activities involve the evaluation, analysis, acceptance and management of risk or combination of risks. As taking risk is core to the financial business and operational risks are an inevitable consequence of any business, the Bank's aim is to achieve an appropriate balance between risk and return while minimising the potential adverse effects on the financial performance.

The Board of Directors defines risk limits and sets suitable policies in this regard for management of credit risk, liquidity risk as well as market risk in both the trading and the banking book of the Bank. Risk Management is carried out by the Risk Management Department in accordance with documented policies approved by the Board of Directors.

The principal types of risks that the Bank faces are credit risk, liquidity risk, market risk (price risk, interest rate risk and currency risk) and operational risk.

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Credit exposures arise principally from lending activities, investment activities and other assets in the Bank's asset portfolio. There is also credit risk in off-balance sheet financial instruments, such as loan commitments and financial guarantees.

The Bank attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties, and continually assessing the creditworthiness of counterparties. Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Bank's performance to developments affecting a particular industry or geographic location. The details of concentrations of credit risk based on counterparties by industry are disclosed in Note 10(c) and the geographical concentration is disclosed in Note 38.

## Notes to the financial statements for the year ended 31 December 2015 (continued)

### 5. Financial risk management (continued)

#### 5.1 Credit risk (continued)

The credit risk management and control are centralised in the credit risk management team which is divided into corporate, financial institutions and retail groups. The credit risk in corporate and financial institutions portfolio is primarily managed by the Credit Department while the Retail Banking Department manages the credit risk in the retail portfolio. The Risk Management Department reviews the credit risk independently and directly reports to the Audit and Risk Management Committee of the Board of Directors. The Bank's assessment of probability of default of individual counterparties is mainly linked with the number of days the borrower was in default as defined by the Central Bank of Oman (CBO) circular number BM 977 dated 25 September 2004. In addition, the Bank assesses the adequacy of the security and financial performance of the borrowers in further downgrading the classification.

The Bank rates its customers into the following categories:

<b>Bank's rating</b>	<b>Past due days Retail and commercial loans</b>
Standard loans	0 - 59 days
Special mention loan	60 - 89 days
Substandard loan	90 - 179 days
Doubtful loans	180 - 364 days
Loss	365 days and over

#### 5.1.2 Risk mitigation policies

The Bank manages limits and controls concentrations of credit risk – in particular, to individual counterparties and groups, and to industries and countries.

The Bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to geographical and industry segments. Such risks are monitored and reviewed periodically by the Management Credit Committee, Audit and Risk Management committee of the Board of Directors and the Executive Committee of the Board of Directors.

The exposure to any one borrower including banks and brokers is further restricted by sub-limits covering on- and off-balance sheet exposures. Exposure to credit risk is also managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate.

Some other specific control and mitigation measures are outlined below.



**Notes to the financial statements  
for the year ended 31 December 2015 (continued)****5. Financial risk management (continued)****5.1 Credit risk (continued)****5.1.2 Risk mitigation policies (continued)****(a) Collateral**

The Bank employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for funds advanced, which is common practice. The Bank implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- charges over business assets such as premises, inventory and accounts receivable
- lien on fixed deposits
- cash margins
- mortgages over residential and commercial properties
- pledge of marketable shares and securities

Longer-term finance and lending to corporate entities are generally secured. The housing loans are secured by mortgage over the residential property. Credit cards and similar revolving credit facilities are unsecured. Additionally, in order to minimise the credit loss the Bank seeks additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans and advances.

**(b) Assessment of the financial capabilities of the borrowers**

The borrowers with balances above the limit specified are subject to the review of their audited financial statements. The Bank assesses the financial performance of the borrowers by reviewing key performance ratios, including solvency and liquidity ratios. The annual reviews are performed by the relationship managers and are also reviewed by the Risk Management Department.

**(c) Credit-related commitments**

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit carry the same credit risk as loans. Documentary and commercial letters of credit – which are written undertakings by the Bank on behalf of a customer authorising a third party to draw drafts on the Bank up to a stipulated amount under specific terms and conditions – are collateralised by the underlying shipments of goods to which they relate and therefore carry less risk than a direct loan.

Commitments to extend credit represent unused portions of authorisations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments, as most commitments to extend credit are contingent upon customers maintaining specific credit standards.

The Bank monitors the term to maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments. The concentration of credit related commitments by industry sector at the year end is set out in Note 35(a).

## Notes to the financial statements for the year ended 31 December 2015 (continued)

### 5. Financial risk management (continued)

#### 5.1 Credit risk (continued)

##### (c) Credit-related commitments (continued)

An analysis of the loans and advances for which collaterals or other credit enhancements are held is as follows:

	Performing loans (neither past due nor impaired) RO'000	Loans past due and not paid RO'000	Non performing loans RO'000	Gross loans RO'000
Loans and advances with collateral available	377,707	24,137	21,661	423,505
Loans and advances with guarantees available	25,287	-	8,006	33,293
<b>Balance as at 31 December 2015</b>	<b>402,994</b>	<b>24,137</b>	<b>29,667</b>	<b>456,798</b>
Loans and advances with collateral available	278,060	22,432	11,502	311,994
Loans and advances with guarantees available	17,516	-	8,567	26,083
At December 2014	295,576	22,432	20,069	338,077

##### 5.1.3 Impairment and provisioning policy

Impairment allowances are recognised for financial reporting purposes only for losses that have been incurred at the reporting date based on objective evidence of impairment. Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Bank about the loss events as well as considering the guidelines issued by the Central Bank of Oman.

The Bank's credit policy requires the review of individual financial assets on a quarterly basis or earlier when individual circumstances require. Impairment allowances on individually assessed accounts are determined by an evaluation of the incurred loss at the reporting date on a case-by-case basis, and are applied to all individually significant accounts. The assessment normally encompasses collateral held (including re-confirmation of its enforceability) and the anticipated receipts for that individual account.

Collectively assessed impairment allowances are provided for: (i) portfolios of homogenous assets that are individually not significant; and (ii) losses that have been incurred but have not yet been identified, by using the available historical experience and experienced judgment. The critical estimates used in determining the provision for impairment are explained in Note 3.2.

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**5. Financial risk management (continued)**

**5.1 Credit risk (continued)**

**5.1.4 Maximum exposure to credit risk before collateral held or other credit enhancements**

	<b>2015</b>	<b>2014</b>
<b>Items on the statement of financial position</b>	<b>RO' 000</b>	<b>RO' 000</b>
Certificates of deposit	-	200,000
Due from banks – Money market placements	<b>83,226</b>	95,758
Loans and advances		
Corporate loans	<b>929,096</b>	768,160
Personal loans	<b>635,288</b>	528,666
Other assets	<b>40,856</b>	41,887
Investments held to maturity		
Government Development Bonds	<b>53,855</b>	50,402
Treasury Bills	<b>43,000</b>	-
	<b>1,785,321</b>	1,684,873
<b>Off-Balance sheet items</b>		
Financial guarantees	<b>141,250</b>	96,862
Undrawn loan commitments	<b>58,448</b>	642
	<b>199,698</b>	97,504

The above table represents the worst case scenario of credit risk exposure to the Bank at 31 December 2015 and 31 December 2014 without taking into account the collateral held or other credit enhancements. Management is confident that the Bank has suitable policies to measure and control the credit risk. In addition credit risk is mitigated through collaterals in the form of mortgages and guarantees wherever required.

- 63% (2014 – 77%) of the inter-bank money market placements are with banks rated investment grade and above based on the ratings assigned by External Credit Rating Agencies.
- Loans and advances represent 77% (2014 - 71%) of the total on-balance sheet items. Of the total loans and advances 89 % (2014 - 88%) are neither past due nor impaired.
- The impaired loans have decreased from 2.94 % at 31 December 2014 to 2.87% at 31 December 2015. The impaired personal loans constitute 0.6% of the total loans at 31 December 2015 compared to 0.9% at 31 December 2014.

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**5. Financial risk management (continued)**

**5.1 Credit risk (continued)**

**5.1.5 Loans and advances and due from banks**

a) Loans and advances and due from banks are summarised as follows:

<b>31 December 2015</b>	<b>Loans and advances to customers RO' 000</b>	<b>Due from banks RO' 000</b>	<b>Total RO' 000</b>
Neither past due nor impaired	1,371,444	83,226	1,454,670
Special Mention loans	124,012	-	124,012
Past due but not impaired	24,086	-	24,086
Impaired	44,842	-	44,842
	<hr/>	<hr/>	<hr/>
Gross loans and advances	1,564,384	83,226	1,647,610
Less: allowance for loan impairment and contractual interest not recognized	(44,813)	-	(44,813)
	<hr/>	<hr/>	<hr/>
<b>Net loans and advances</b>	<b>1,519,571</b>	<b>83,226</b>	<b>1,602,797</b>
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>
<b>31 December 2014</b>			
Neither past due nor impaired	1,141,748	95,758	1,237,506
Special Mention loans	94,461	-	94,461
Past due but not impaired	22,432	-	22,432
Impaired	38,185	-	38,185
	<hr/>	<hr/>	<hr/>
Gross loans and advances	1,296,826	95,758	1,392,584
Less: allowance for loan impairment and contractual interest not recognized	(36,990)	-	(36,990)
	<hr/>	<hr/>	<hr/>
<b>Net loans and advances</b>	<b>1,259,836</b>	<b>95,758</b>	<b>1,355,594</b>
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>

b) The break-up of the loans and advances to customers in respect of the risk ratings adopted by the Bank are:

<b>31 December 2015</b>	<b>Retail loans RO' 000</b>	<b>Corporate loans RO' 000</b>	<b>Total RO' 000</b>
Standard loans	624,433	771,097	1,395,530
Special mention loans	1,430	122,582	124,012
Substandard loans	2,541	1,117	3,658
Doubtful loans	2,196	6,881	9,077
Loss	4,688	27,419	32,107
	<hr/>	<hr/>	<hr/>
	<b>635,288</b>	<b>929,096</b>	<b>1,564,384</b>
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**5. Financial risk management (continued)**

**5.1 Credit risk (continued)**

**5.1.5 Loans and advances and due from banks**

31 December 2014

	Retail loans RO' 000	Corporate loans RO' 000	Total RO' 000
Standard loans	508,979	655,200	1,164,179
Special mention loans	8,332	86,130	94,462
Substandard loans	4,026	576	4,602
Doubtful loans	1,256	5,423	6,679
Loss	6,073	20,831	26,904
	<u>528,666</u>	<u>768,160</u>	<u>1,296,826</u>

**5.1.5 Loans and advances and due from banks**

c) Age analysis of loans and advances past due but not impaired:

	<b>2015</b> <b>RO' 000</b>	2014 RO' 000
Past due up to 30 days	<b>4,226</b>	3,348
Past due 30-60 days	<b>14,323</b>	9,941
Past due 60-90 days	<b>5,537</b>	9,143
Total	<u><b>24,086</b></u>	<u>22,432</u>
Fair value of collateral	<u><b>105,314</b></u>	<u>27,831</u>

d) Loans and advances individually impaired

Individually impaired loans	<u><b>44,842</b></u>	<u>38,185</u>
Fair value of collateral	<u><b>21,661</b></u>	<u>19,326</u>

**5.1.6 Loans and advances renegotiated**

These arrangements include extended payment arrangements, deferral of payments and modification of interest rates. Following restructuring, a previously past due loan account is reclassified as a normal loan and managed with other similar loans which are neither past due nor impaired. The restructuring arrangements are based on the criteria and indicators which in the judgement of the management will indicate that the payment will most likely continue.

The total restructured loans at 31 December 2015 amounted to RO 16,586 thousand (2014 - RO 9,167 thousand).

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)****5. Financial risk management (continued)****5.1 Credit risk (continued)****5.1.7 Debt securities**

The Bank's investments in debt securities are mainly in Government Development Bonds or treasury bills denominated in Rial Omani issued by the Government of Oman. The Bank also invests in debt securities issued by other banks based on their individual external credit rating. These investments are made to deploy the surplus liquid funds with maximum return.

**5.1.8 Repossessed collateral**

Reposessed properties are sold as soon as practicable with the proceeds used to reduce the outstanding balance of the debt. Repossessed assets are classified as other assets in the statement of financial position. The value of assets obtained by the Bank by taking possession held as collateral as security at 31 December 2015 is Nil (2014 - RO 310 thousand).

**5.2 Market risk**

The Bank takes on exposures to market risk which is the risk that the fair value or the future cash flows of the financial assets carried at fair value will fluctuate because of changes in market prices. Market risks arise from the open positions in interest rate, currency and equity products, all of which are exposed to changes in interest rates, credit spreads, equity prices and foreign exchange rates. The market risks are monitored by the Treasury Division and the Risk Management Department. Management is confident that the Bank has proper risk management policies in place to ensure that interest risk, liquidity risk and foreign exchange risk are mitigated considering the macroeconomic indicators affecting the banking business.

**5.2.1 Price risk**

The Bank holds listed securities classified as held-for-trading to take advantage of short-term and capital market movements. All investment securities present a risk of loss of capital. The Bank controls this risk through a careful selection of securities in accordance with Investment Management Policy approved by the Board. The maximum risk resulting from financial instruments is determined by the carrying amount of the financial instruments. The Bank's market positions are managed on a daily basis by the Head of Investment Management Department and are reviewed periodically by the Investment Committee.

A significant portion of Bank's investments include equity securities which are publicly traded on the Muscat Securities Market (MSM). The Bank's profits at 31 December 2015 may change by 0.15% (2014 – 0.13%) due to increase / decrease by 10% in the MSM - 30 Index and the GCC market indices, with all the other variables held constant. The Bank's investments have historically performed in line with the MSM - 30 Index.

## Notes to the financial statements for the year ended 31 December 2015 (continued)

### 5. Financial risk management (continued)

#### 5.2 Market risk (continued)

##### 5.2.2 Interest rate risk

Interest rate risk is the risk that the value of a financial instrument carried at fair value will fluctuate due to changes in the market interest rates. The Bank is exposed to interest rate risk as a result of mismatches or gaps in the amount of interest based assets and liabilities that mature or re-price in a given period. The Bank manages this risk by matching/re-pricing of assets and liabilities. The Bank is not excessively exposed to interest rate risk as its assets and liabilities are re-priced frequently. The Bank's Assets and Liabilities Committee (ALCO) monitors and manages the interest rate with the objective of limiting the potential adverse effects on the Bank's profitability. The table in Note 37 summarises the Bank's exposure to the interest rate risks. It includes the Bank's financial instruments at the carrying amount, categorised by the earlier of the contractual re-pricing and maturity dates.

For managing its interest rate risk in the banking book the Bank stipulates limits on open interest rate sensitive gaps for maturities up to 1 year and also periodically calculates Earnings at Risk (EaR) impact on its Net Interest Income (NII) from 100bps change in interest rates on open interest rate gaps for maturities up to 1 year. The EaR limit is stipulated as a certain percentage of the NII of the Bank for the previous year. The EaR at 31 December 2015 is 0.60% (2014 – 2.26%).

##### 5.2.3 Currency risk

Currency risk arises when the value of a financial instrument changes due to changes in foreign exchange rates. In order to manage currency risk exposure the Bank enters into ready, spot and forward transactions in the inter-bank market as per documented policies approved by the Board of Directors.

The Bank's foreign exchange exposure comprises of forward contracts, foreign currencies cash in hand, balances with banks abroad, foreign placements and other assets and liabilities denominated in foreign currency. The management manages the risk by monitoring net open position in line with limits set by the management and approved by the Executive Committee of the Board and entering into forward contracts based on the underlying commercial transactions with the customers.

Additionally, appropriate segregation of duties exist between the front and back office functions while compliance with the net open position is independently monitored on an ongoing basis by the management and the Assets and Liabilities Committee (ALCO). The net open position of the Bank in foreign currency exposures at the yearend is set out below:

#### Foreign currency

	2015 RO'000	2014 RO'000
Net assets denominated in US Dollars	7,700	5,607
Net assets denominated in other foreign currencies	248	963
	<hr/> 7,948 <hr/>	<hr/> 6,570 <hr/>

Oman operates with a fixed exchange rate, and the Omani Rial is pegged to the US Dollar at \$2.6008 per Omani Rial.

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)****5. Financial risk management (continued)****5.2 Market risk (continued)****5.2.4 Liquidity risk**

Liquidity risk is the risk that the Bank will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at close to its fair value. It includes the risk of being unable to fund assets at appropriate maturities and rates and the risk of being unable to liquidate an asset at a reasonable price and in an appropriate time frame.

The Bank's funding activities are based on a range of instruments including deposits, other liabilities and assigned capital. Consequently, funding flexibility is increased and dependence on any one source of funds is reduced. The Bank maintains liquidity by continually assessing, identifying and monitoring changes in funding needs required to meet strategic goals set in terms of the overall strategy. In addition the Bank holds certain liquid assets as part of its liquidity risk management strategy.

The Bank manages the liquidity risk based on estimated maturities using the guidelines provided by the Central Bank of Oman for the estimates. The table in Note 36 represents cash flows receivable to and payable by the Bank under derivative and non-derivative assets and liabilities by estimated remaining maturities at the reporting date.

**5.3 Operational risk**

Operational risk is the risk of direct or indirect loss resulting from inadequate or failed internal processes, people, and systems or from external events.

Losses from external events such as a natural disaster that has a potential to damage the Bank's physical assets or electrical or telecommunication failures that disrupt business are relatively easier to define than losses from internal problems such as employee fraud and product flaws. The risks from internal problems are more closely tied to the Bank's specific products and business lines; they are more specific to the Bank's operations than the risks due to external events. Operational risks faced by the Bank include IT Security, telecom failure, frauds, and operational errors.

Operational risk is controlled through a series of strong internal controls and audits, well-defined segregation of duties and reporting lines, operational manuals and standards. Internal audit independently reviews the effectiveness of the Bank's internal controls and its ability to minimize the impact of operational risks.

**5.4 Fair value estimation**

The estimate of fair values of the financial instruments is based on information available to management as at 31 December 2015. Whilst management has used its best judgment in estimating the fair value of the financial instruments, there are inherent weaknesses in any estimation technique. The estimates involve matters of judgment and cannot be determined with precision. The bases adopted in deriving the fair values are as follows:



**Notes to the financial statements  
for the year ended 31 December 2015 (continued)****5. Financial risk management (continued)****5.4 Fair value estimation (continued)****5.4.1 Current account balances due to and from banks**

The carrying amount of current account balances due to and from banks was considered to be a reasonable estimate of fair value due to their short-term nature.

**5.4.2 Loans and advances**

The fair value of non-performing loans approximates to the book value adjusted for allowance for loan impairment. For the performing loans, the fair value is taken as being equivalent to its carrying amount as the prevailing interest rates offered on similar loans are not materially different from the actual loan rates.

**5.4.3 Investments at fair value through profit or loss and available-for-sale**

Quoted market prices, when available, are used as the measure for fair value. However, when the quoted market prices do not exist, fair value presented is estimated using discounted cash flow models or other valuation techniques. Changes in fair value resulting from these calculations are not material to the financial statements.

**5.4.4 Customers' deposits**

The fair value of demand, call, and savings deposits is the amount payable on demand at the reporting date, which equal to the carrying value of those liabilities. The estimated fair value of fixed rate deposits whose interest rates are materially different from the prevailing market interest rates are determined by discounting the contractual cash flows using the market interest rates currently offered for similar deposits.

**5.4.5 Derivatives**

The Bank usually enters into short term forward foreign exchange contracts, on behalf of its customers for the sale and purchase of foreign currencies. For forward foreign exchange contracts, it uses a valuation model with readily available market observable inputs. The model incorporates various inputs including the credit quality of counterparties, foreign exchange spot and forward rates and interest rate curves.

## Notes to the financial statements for the year ended 31 December 2015 (continued)

### 5. Financial risk management (continued)

#### 5.5 Financial instruments by category

The accounting policies for financial instruments have been applied to the line items below:

Assets as per statement of financial position:

Assets as per statement of financial position	Fair value through profit or loss RO'000	Held –to-maturity RO'000	Available-for-sale investments RO'000	Loans and receivables RO'000	Total RO'000
<b>31 December 2015</b>					
Bank balances and cash	-	192,124	-	-	192,124
Certificates of deposit	-	-	-	-	-
Due from banks	-	83,226	-	-	83,226
Loans and advances and financing activities	-	-	-	1,519,571	1,519,571
Investment securities	835	96,855	20,667	-	118,357
Other assets	-	-	-	40,856	40,856
	<u>835</u>	<u>372,205</u>	<u>20,667</u>	<u>1,560,427</u>	<u>1,954,134</u>
<b>31 December 2014</b>					
Bank balances and cash	-	114,397	-	-	114,397
Certificates of deposit	-	200,000	-	-	200,000
Due from banks	-	95,758	-	-	95,758
Loans and advances	-	-	-	1,259,836	1,259,836
Investment securities	1,264	50,402	23,225	-	74,891
Other assets	-	97	-	41,791	41,888
	<u>1,264</u>	<u>460,654</u>	<u>23,225</u>	<u>1,301,627</u>	<u>1,786,770</u>

#### Liabilities as per statement of financial position

	Other liabilities RO'000	Total RO'000
<b>31 December 2015</b>		
Due to banks	9,404	9,404
Deposits from customers	1,601,162	1,601,162
Other liabilities	71,751	71,751
Subordinated Bonds	70,000	70,000
Taxation	4,363	4,363
	<u>1,756,680</u>	<u>1,756,680</u>
<b>31 December 2014</b>		
Due to banks	5,891	5,891
Deposits from customers	1,468,313	1,468,313
Other liabilities	74,792	74,792
Subordinated Bonds	50,000	50,000
Taxation	4,236	4,236
	<u>1,603,232</u>	<u>1,603,232</u>

## Notes to the financial statements for the year ended 31 December 2015 (continued)

### 6. Capital management

The Bank's objectives of capital management are:

- to comply with the capital requirements set by the regulator i.e. the Central Bank of Oman;
- to safeguard the Bank's ability to continue as a going concern while providing adequate returns to the shareholders; and
- to maintain a strong capital base to support the development of its business.

The principal objective of the Central Bank of Oman's (CBO) capital adequacy requirements is to ensure that an adequate level of capital is maintained to withstand any losses which may result from the risks in a Bank's statement of financial position, in particular credit risk. The CBO's risk-based capital adequacy framework is consistent with the international standards of the Bank for International Settlements (BIS).

The CBO requires the banks registered in the Sultanate of Oman to maintain a minimum capital adequacy ratio of 12% based on guidelines of the Basel II Accord. The ratio calculated in accordance with the CBO and BIS capital adequacy guidelines as per the Basel II Accord is as follows:

	2015 RO'000	2014 RO'000
<b>Capital</b>		
Tier 1	214,212	198,880
Tier 2	50,741	37,264
Total capital base	<u>264,953</u>	<u>236,144</u>
<b>Risk weighted assets</b>		
Credit risk	1,725,012	1,430,766
Market risk	3,613	5,975
Operational risk	134,625	122,800
Total risk weighted assets	<u>1,863,250</u>	<u>1,559,541</u>
<b>Capital adequacy ratio %</b>	<u>14.22%</u>	<u>15.14%</u>

The Tier 1 capital consists of paid-up capital and reserves. The Tier 2 capital consists of the subordinated bonds and collective provision made for the loan impairment on the performing portion of the loans and advances against the losses incurred but not identified.

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**7. Cash and balances with the Central Bank of Oman**

	<b>2015</b>	2014
	<b>RO' 000</b>	RO' 000
Cash in hand	<b>38,219</b>	25,572
Balances with the Central Bank of Oman:		
- Clearing account	<b>153,405</b>	59,450
- Placements	-	28,875
- Capital deposit	<b>500</b>	500
	<b>192,124</b>	114,397

The capital deposit cannot be withdrawn without the approval of the Central Bank of Oman. The capital deposit earns interest at 1% per annum (2014 - 1.5% p.a.).

**8. Certificates of deposit**

Certificates of deposit were issued by the Central Bank of Oman for a period of 28 days carrying interest at rates ranging from 0.012% - 0.13% per annum during 2014 and matured in January 2015. The issue of certificates of deposits has been discontinued since September 2015.

**9. Due from banks**

	<b>2015</b>	2014
	<b>RO'000</b>	RO'000
Money market placements	<b>24,400</b>	68,979
Current accounts	<b>58,826</b>	26,779
	<b>83,226</b>	95,758

At 31 December 2015 63 % of the Bank's placements were with two banks rated between Aa3 to A1 by Moody's (2014- 76.7% of the Bank's placements were with eight banks rated Aa3 to Ba3)

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**10. Loans and advances and financing to customers**

	<b>2015</b>	<b>2014</b>
	<b>RO' 000</b>	<b>RO' 000</b>
Corporate loans		
Term loans	<b>739,293</b>	597,360
Overdrafts	<b>137,336</b>	141,439
Bills discounted	<b>31,842</b>	22,793
Islamic finance	<b>20,625</b>	6,567
	<b>929,096</b>	768,159
Personal loans		
Consumer loans	<b>416,716</b>	372,777
Mortgage loans	<b>159,010</b>	100,822
Overdrafts	<b>24,756</b>	35,383
Credit cards	<b>4,716</b>	5,072
Islamic finance	<b>30,090</b>	14,613
	<b>635,288</b>	528,667
Gross loans and advances	<b>1,564,384</b>	1,296,826
Less: allowance for loan impairment and contractual interest not recognised (refer to note (a) below)	<b>(44,813)</b>	(36,990)
<b>Net loans and advances</b>	<b>1,519,571</b>	1,259,836

**(a) Allowance for loan impairment**

The movement in the allowance for loan impairment is as follows:

<b>2015</b>	<b>Allowance for loan impairment RO' 000</b>	<b>Contractual interest not recognised RO' 000</b>	<b>Total RO' 000</b>
At 1 January 2015	<b>30,651</b>	<b>6,339</b>	<b>36,990</b>
Provided during the year	<b>12,883</b>	<b>2,575</b>	<b>15,458</b>
General Provision - Islamic Banking	<b>444</b>	<b>-</b>	<b>444</b>
Amounts written off during the year	<b>(93)</b>	<b>(9)</b>	<b>(102)</b>
Amounts released/recovered during the year	<b>(6,453)</b>	<b>(1,524)</b>	<b>(7,977)</b>
<b>At 31 December 2015</b>	<b>37,432</b>	<b>7,381</b>	<b>44,813</b>

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**10. Loans and advances and financing to customers (continued)**

**(a) Allowance for loan impairment**

2014

	Allowance for loan impairment RO' 000	Contractual interest not recognised RO' 000	Total RO' 000
At 1 January	27,318	6,997	34,315
Provided during the year	8,577	2,408	10,985
Provided during the year for Islamic financing	308	-	308
Amounts written off during the year	(855)	(892)	(1,747)
Amounts released / recovered during the year	(4,697)	(2,174)	(6,871)
At 31 December	30,651	6,339	36,990

At 31 December 2015, RO 21,051 thousand (2014 - RO 17,419 thousand) out of the total loan impairment provisions has been made on a portfolio basis against the losses incurred but not identified on the performing portion of the loans and advances.

At 31 December 2015, loans and advances on which contractual interest was not recognised or has not been accrued amounted to RO 44,842 thousand (31 December 2014 - RO 38,185 thousand).

**(b) Islamic financing**

Included in the above loans and advances are the following Islamic financing contracts:

<b>2015</b>	<b>Personal RO'000</b>	<b>Corporate RO'000</b>	<b>Total RO'000</b>
Musharaka	23,418	13,427	36,845
Murabaha	2,672	6,265	8,937
Ijarah Muntahia Bittamleek	4,000	933	4,933
<b>At 31 December</b>	<b>30,090</b>	<b>20,625</b>	<b>50,715</b>
2014			
Musharaka	11,176	5,697	16,873
Murabaha	1,317	554	1,871
Ijarah Muntahia Bittamleek	2,120	316	2,436
At 31 December	14,613	6,567	21,180

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**10. Loans and advances (continued)**

**(b) Islamic financing (continued)**

<b>2015</b>	<b>RO'000</b>	<b>RO'000</b>
Within one year	769	568
Two to five years	1,953	1,291
More than five years	4,222	3,074
	<u>6,944</u>	<u>4,933</u>
Deferred profit	(2,011)	-
Net investment in lease finance	<u>4,933</u>	<u>4,933</u>
 2014		
Within one year	294	181
Two to five years	978	624
More than five years	2,269	1,631
	<u>3,541</u>	<u>2,436</u>
Deferred profit	(1,105)	-
Net investment in lease finance	<u>2,436</u>	<u>2,436</u>

**(c) Concentration of loans and advances**

All loans and advances were granted to customers within the Sultanate of Oman. The concentration of gross loans and advances by economic sector is as follows:

	<b>2015 RO' 000</b>	<b>2014 RO' 000</b>
Personal loans	635,289	528,667
Manufacturing	111,138	105,518
Transportation	128,063	133,163
Construction	244,915	191,693
Services	67,928	39,783
Wholesale and retail trade	59,196	43,567
Mining and quarrying	70,700	19,484
Import trade	58,462	33,353
Financial institutions	63,326	31,246
Electricity , Water & Gas	47,434	65,896
Agriculture and allied activities	7,067	6,383
Government	1,958	3,383
Others	68,908	94,690
	<u>1,564,384</u>	<u>1,296,826</u>

Of the above, loans with variable interest rates amount to RO 653,416 thousand (2014 - RO 584,097 thousand), loans carrying fixed interest rates amount to RO 860,253 thousand (2014 - RO 691,549 thousand) and Islamic finance contracts RO 50,715 thousand (2014: 21,180).

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**11. Investment securities**

	Carrying value 2015 RO'000	Cost 2015 RO'000	Carrying value 2014 RO'000	Cost 2014 RO'000
<b>Available-for-sale</b>				
- quoted	19,829	23,432	22,365	23,652
- unquoted	838	901	860	901
	<b>20,667</b>	<b>24,333</b>	23,225	24,553
<b>Designated as at fair value through profit or loss</b>				
- quoted	438	378	617	407
- unquoted	322	528	317	1,293
	<b>760</b>	<b>906</b>	934	1,700
<b>Held-for-trading</b>				
- quoted	75	119	330	392
- unquoted	-	-	-	-
	<b>75</b>	<b>119</b>	330	392
<b>Held-to-maturity</b>				
Oman Government Development Bonds	53,855	53,855	50,402	50,402
Treasury Bills	43,000	43,000	-	-
	<b>96,855</b>	<b>96,855</b>	50,402	50,402
<b>Total investment securities</b>	<b>118,357</b>	<b>122,213</b>	74,891	77,047

Unquoted financial assets at fair value through profit or loss include investment in the Financial Settlement Guarantee Fund of RO 203,307 (2014 - RO 196,438) which is not recoverable until the date the Bank ceases its brokerage activities or the fund is liquidated, whichever is earlier. Refer note 36 for the maturity profile of the investment securities.

**Fair value hierarchy**

The Bank uses the following hierarchy for determining and disclosing the fair value of financial investments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.



**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**11. Investment securities (continued)**

**Fair value hierarchy (continued)**

*Transfers between levels*

During the reporting year ended 31 December 2015, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

	At 1 January 2015 RO'000	Additions RO'000	Disposals (sale & redemption) RO'000	Changes in fair value recorded in statement of comprehensive income RO'000	Changes in fair value recorded in equity RO'000	At 31 December 2015 RO'000
<b>Available-for- sale</b>						
Quoted – level 1	22,365	25,952	(26,173)	(406)	(1,909)	<b>19,829</b>
Unquoted – level 3	860	-	-	-	(22)	<b>838</b>
<b>Designated as at fair value through profit or loss</b>						
Quoted – level 1	617	45	(68)	(157)	-	<b>437</b>
Unquoted – level 3	317	-	-	6	-	<b>323</b>
<b>Held for trading</b>						<b>-</b>
Quoted – level 1	330	144	(417)	18	-	<b>75</b>
<b>Investments held to maturity</b>	50,402	46,453	-	-	-	<b>96,855</b>
<b>At 31 December 2015</b>	<b>74,891</b>	<b>72,594</b>	<b>(26,658)</b>	<b>(539)</b>	<b>(1,931)</b>	<b>118,357</b>

	At 1 January 2014 RO'000	Additions RO'000	Disposals (sale and redemption) RO'000	Changes in fair value recorded in statement of comprehensive income RO'000	Changes in fair value recorded in equity RO'000	At 31 December 2014 RO'000
<b>Available-for-sale</b>						
Quoted – level 1	18,949	36,203	(30,110)	-	(2,677)	22,365
Unquoted – level 3	371	505	-	-	(16)	860
<b>Designated as t fair value through profit or loss</b>						
Quoted – level 1	716	7	(110)	4	-	617
Unquoted – level 3	286	-	-	31	-	317
<b>Held for trading</b>						
Quoted – level 1	1,042	158	(885)	15	-	330
<b>Investments held- to-maturity</b>	32,073	18,533	(204)	-	-	50,402
	<b>53,437</b>	<b>55,406</b>	<b>(31,309)</b>	<b>50</b>	<b>(2,693)</b>	<b>74,891</b>

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**11. Investment securities (continued)**

**Fair value hierarchy (continued)**

Included under investments held-to-maturity are bonds issued by the Government of Oman amounting to RO 53,218 thousand (2014: RO 50,402 thousand). The bonds are denominated in Rial Omani and carry interest rates varying between 2.75% to 5.5% (2014 – 2.75% to 5.5%) per annum. Also included in investments held-to-maturity are treasury bills and Sukuk bonds issued by the Government of Oman amounting to RO 43,000 thousand (2014: nil) and RO 636 thousand respectively. The treasury bills are denominated in Rial Omani and carry yield rates ranging between 0.64% to 0.72% (2014: nil). The maturity profiles of the held-to-maturity investments, based on the remaining maturity from the reporting date, are as follows:

	<b>2015</b>	2014
	<b>RO'000</b>	RO'000
Treasury bills		
Upto 3 months	<b>36,000</b>	-
Between 3 and 9 months	<b>7,000</b>	-
Government bonds		
1 to 5 years	<b>50,419</b>	48,402
Above 5 years	<b>2,800</b>	2,000
Sukuk bonds		
1 to 5 years	<b>636</b>	-
<b>Total</b>	<b>96,855</b>	50,402

**12. Other assets**

Customers' indebtedness against acceptances	<b>21,133</b>	28,559
Interest receivable	<b>5,072</b>	3,999
Fees receivable	<b>4,503</b>	1,372
Prepayments	<b>2,159</b>	1,391
Clearing cheques	-	-
Receivable from investment customers	<b>2,126</b>	1,788
Positive fair value of derivatives (note 33)	<b>148</b>	220
Others	<b>5,715</b>	4,558
	<b>40,856</b>	41,887

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**13. Property and equipment**

	Land and buildings RO'000	Computer equipment RO'000	Equipment furniture and fixtures RO'000	Motor vehicles RO'000	Capital work-in- progress RO'000	Total RO'000
At 1 January 2014	21,418	14,747	8,751	569	988	46,473
Additions	2,722	743	510	133	971	5,079
Transfers	-	340	373	-	(713)	-
Disposals	-	(9)	(7)	(137)	-	(153)
At 1 January 2015	<b>24,140</b>	<b>15,821</b>	<b>9,627</b>	<b>565</b>	<b>1,246</b>	<b>51,399</b>
Additions	-	897	724	173	875	2,669
Transfers	-	1,414	279	-	(1,693)	-
Disposals	(2,569)	-	-	(106)	-	(2,675)
At 31 December 2015	<b>21,571</b>	<b>18,132</b>	<b>10,630</b>	<b>632</b>	<b>428</b>	<b>51,393</b>
<b>Depreciation</b>						
At 1 January 2014	2,940	10,491	5,774	458	-	19,663
Charge for the year	612	1,021	875	28	-	2,536
Relating to disposals	-	(9)	(4)	(109)	-	(122)
At 1 January 2015	<b>3,552</b>	<b>11,503</b>	<b>6,645</b>	<b>377</b>	-	<b>22,077</b>
Charge for the year	<b>590</b>	<b>1,489</b>	<b>1,238</b>	<b>94</b>	-	<b>3,411</b>
Relating to disposals	(2,569)	-	-	(91)	-	(2,660)
At 31 December 2015	<b>1,573</b>	<b>12,992</b>	<b>7,883</b>	<b>380</b>	-	<b>22,828</b>
<b>Carrying value</b>						
At 31 December 2015	<b>19,998</b>	<b>5,140</b>	<b>2,747</b>	<b>252</b>	<b>428</b>	<b>28,565</b>
At 31 December 2014	20,588	4,318	2,982	188	1,246	29,322

**14. Due to banks**

	2015 RO'000	2014 RO'000
Current accounts	5,809	5,891
Money market acceptances	3,595	-
	<b>9,404</b>	<b>5,891</b>

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**15. Deposits from customers**

	<b>2015</b>	<b>2014</b>
	<b>RO'000</b>	<b>RO'000</b>
Term deposits	<b>693,265</b>	666,490
Demand and call accounts	<b>668,923</b>	586,856
Saving accounts	<b>238,974</b>	214,967
	<b>1,601,162</b>	1,468,313

The concentration of customers' deposits by Private and Government sector is as follows:

	<b>2015</b>	<b>2014</b>
	<b>RO'000</b>	<b>RO'000</b>
Private	<b>1,180,459</b>	1,057,617
Government	<b>420,703</b>	410,696
	<b>1,601,162</b>	1,468,313

**Islamic customer's deposits**

Included in the above customers' deposits are the following Islamic customer deposits:

	<b>2015</b>	<b>2014</b>
	<b>RO'000</b>	<b>RO'000</b>
Wakalah acceptances	<b>41,416</b>	10,407
Current accounts – Qard	<b>6,042</b>	913
Mudarabah accounts	<b>1,927</b>	1,170
	<b>49,385</b>	12,490

**16. Other liabilities**

Liabilities against acceptances	<b>21,133</b>	28,559
Payable to investment customers	<b>19,403</b>	23,329
Accrued expenses and other payables	<b>13,881</b>	7,537
Interest payable	<b>9,567</b>	6,896
Cheques and trade settlement payable	<b>3,821</b>	4,249
Staff terminal benefits (note 16a)	<b>2,297</b>	2,279
Interest and commission received in advance	<b>1,508</b>	1,741
Negative fair value of derivatives (note 34)	<b>141</b>	202
	<b>71,751</b>	74,792

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**16. a Staff terminal benefits**

	<b>2015</b>	2014
	<b>RO'000</b>	RO'000
At 1 January	<b>2,279</b>	2,283
Charge for the year	<b>380</b>	376
Payment to employees during the year	<b>(362)</b>	(380)
	<hr/>	<hr/>
<b>At 31 December</b>	<b>2,297</b>	2,279
	<hr/> <hr/>	<hr/> <hr/>

**17. Subordinated debt**

In order to enhance the capital adequacy and to meet the funding requirements, the Bank has raised capital in the form of subordinated bonds and loans.

**a) Subordinated bonds**

The Bank issued non-convertible unsecured subordinated bonds of RO 50 Million (50,000,000 units of RO 1 each) for a tenor of five years and one month in April 2012 through private placement. The bonds are listed in the Muscat Securities Market and are transferable through trading. The bonds carry a fixed coupon rate of 5.5 % per annum (2014: 5.5% per annum), payable semi-annually with the principal payable on maturity.

**b) Subordinated loans**

The Bank obtained subordinated loans of RO 20 Million, which comply with Basel III requirements for tier-2 capital, for a tenor of five years and six months in November 2015. The loans carry a fixed rate of 5.5 % per annum, payable semi-annually with the principal payable on maturity.

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**18. Taxation**

	<b>2015</b>	2014
	<b>RO'000</b>	RO'000
<b>Statement of comprehensive income:</b>		
Current year	<b>4,091</b>	3,940
Prior years	<b>(186)</b>	-
Deferred tax	<b>(41)</b>	46
	<b>3,864</b>	3,986
<b>Statement of financial position</b>		
Current year	<b>4,085</b>	3,917
Deferred tax	<b>278</b>	319
	<b>4,363</b>	4,236
<b>Deferred tax liability</b>		
At 1 January	<b>319</b>	273
Movement for the year	<b>(41)</b>	46
<b>At 31 December</b>	<b>278</b>	319

The Bank is liable for income tax in accordance with the income tax laws of the Sultanate of Oman. The tax rate applicable to the Bank is 12%. For determining the tax expense for the year, the accounting profit for the year has been adjusted for tax purposes. Adjustments for tax purposes include items relating to both income and expense. After giving effect to these adjustments, the average effective tax rate is estimated to be 12.22 % (2014 – 11.93%).

The deferred tax liability has been recognised at the effective rate of 12 % (2014 - 12%).

	<b>2015</b>	2014
	<b>RO'000</b>	RO'000
<b>Profit before tax</b>	<b>32,875</b>	32,386
Tax at the applicable rate of 12% after statutory deduction of RO 30,000	<b>3,941</b>	3,883
Tax effect of temporary differences	<b>(41)</b>	46
Tax effect of income that is not taxable and expenses that are not deductible in determining taxable profit	<b>5</b>	11
Add: Deferred tax liability created during the year	<b>(41)</b>	46
<b>Tax expense for the year</b>	<b>3,864</b>	3,986

**Status of tax assessments**

The assessments for the years up to 2010 are complete. The assessments for 2011 to 2014 are not yet finalised by the Tax Authorities. Management believes that no significant further liabilities will be incurred by the bank on completion of the pending tax assessments as compared to the existing provision established.

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**19. Share capital**

The authorized capital is RO 200,000,000 and the issued share capital comprises 1,160,000,000 fully paid shares of RO 0.100 each.

	Country of incorporation	Share holding %	2015 RO'000	2014 RO'000
Oman International Development and Investment Co. SAOG	Oman	<b>50.99</b>	<b>59,149</b>	59,149
Arab Bank Plc	Jordan	<b>49.00</b>	<b>56,840</b>	56,840
Oman Investment Services SAOC	Oman	<b>0.01</b>	<b>11</b>	11
			<b>116,000</b>	116,000

**20. Legal reserve**

In accordance with Article 106 of the Omani Commercial Companies Law of 1974, the Bank is required to transfer 10% of its profit after tax for the year to legal reserve until the accumulated balance of the reserve equals at least one third of the Bank's paid up share capital. This reserve is not available for distribution.

**21. General reserve**

The Bank has established a policy to set aside a portion of the profit each year to a 'General reserve' in order to meet any unforeseen contingencies.

**22. Subordinated debt reserve**

The subordinated debt reserve has been created by a transfer of 20% of the subordinated bonds out of the profit after tax for the year. The Central Bank of Oman requires that a reserve be set aside annually for the subordinated bonds which are due to mature within five years (refer note 17). The reserve is available for transfer back to retained earnings upon maturity of the subordinated bonds.

**23. Dividend proposed and paid**

The Board of Directors proposed a cash dividend of RO 0.010 per share totalling to RO 11.60 million for the year ended 31 December 2015 (2014 - RO 0.012 per share totalling to RO 13.92 million). A resolution to approve the dividend will be presented to the shareholders at the Annual General Meeting.

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**24. Interest income**

	<b>2015</b>	2014
	<b>RO'000</b>	RO'000
Loans and advances	<b>62,766</b>	56,723
Placements with banks and other money market placements	<b>253</b>	169
Certificates of deposits and Treasury Bills	<b>238</b>	215
Oman Government Development Bonds	<b>1,198</b>	803
	<b>64,455</b>	57,910

**25. Interest expense**

Time deposits	<b>10,414</b>	9,489
Subordinated debt	<b>2,839</b>	2,758
Call accounts	<b>1,001</b>	766
Borrowings	<b>772</b>	632
Savings accounts	<b>295</b>	422
	<b>15,321</b>	14,067

**26. Fee and commission income – net**

Fee and commission income	<b>23,934</b>	21,629
Fee and commission expense	<b>(2,658)</b>	(2,154)
	<b>21,276</b>	19,475

**27. Investment income**

**From financial assets at fair value through profit or loss**

Fair value changes	<b>(133)</b>	50
Profit on sale of investments	<b>1,767</b>	1,751
Dividend income	<b>828</b>	1,043
	<b>2,462</b>	2,844



**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**28. Other operating income**

	2015 RO'000	2014 RO'000
Exchange income	5,239	4,564
Income from Islamic window	1,359	869
Other income	284	221
	<u>6,882</u>	<u>5,654</u>

**29. Operating expenses**

Staff costs (refer below)	25,721	22,669
Other operating expenses	12,488	10,890
Depreciation	3,411	2,536
Operating expenses of the Islamic window	1,770	1,190
Directors' remuneration	133	131
	<u>43,523</u>	<u>37,416</u>
Details of staff costs are as follows:		
Salaries	17,213	15,395
Allowances	3,660	3,319
Social security costs	1,769	1,320
End of service benefits	380	376
Other costs	2,699	2,259
	<u>25,721</u>	<u>22,669</u>

**30. Profit from sale of non-banking asset**

During July 2015 the Bank sold its old head office premises at Ruwi since the head office operations have moved to the new premises at Al Ghubrah. The Ruwi branch will continue to operate from the old premises under an operating lease agreement.

## Notes to the financial statements for the year ended 31 December 2015 (continued)

### 31. Earnings per share

The calculation of basic earnings per share is based on the profit for the year attributable to the ordinary shareholders as follows:

	2015	2014
Profit for the year (RO'000)	29,011	28,400
Weighted average number of shares outstanding during the year	1,160,000,000	1,160,000,000
Basic earning per share (RO)	0.025	0.024

The basic earnings per share is the profit for the period divided by the weighted average number of shares outstanding. No figure for diluted earnings per share has been presented, as the Bank has not issued any instruments, which would have an impact on earnings per share when exercised.

### 32. Related party transactions

#### Management service agreement with a shareholder

The Bank has a management agreement with Arab Bank Plc Jordan, a shareholder. During the year ended 31 December 2015, the management fees as per the agreement amounted to RO 87 thousand (2014: RO 84 thousand).

#### Other related parties transactions

In the ordinary course of business, the Bank conducts transactions with certain of its Directors and / or shareholders and companies over which they are able to exert significant influence. The aggregate amounts of balances with such related parties are as follows:

2015	Major shareholders RO'000	Others RO'000	Total RO'000
Loans and advances	15,000	51,449	66,449
Customers' deposits	729	7,454	8,183
Investments	-	557	557
Payables to Investment Customers	-	122	122
Receivables from Investment Customers	-	57	57
Due from banks	21,764	-	21,764
Due to banks	5,865	-	5,865
Stand by line of credit	57,750	-	57,750
Letters of credit, guarantees and acceptances	205,675	1,860	207,535

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**32. Related party transactions (continued)**

2014	Major shareholders RO'000	Others RO'000	Total RO'000
Loans and advances	19,500	30,368	49,868
Customers' deposits	2,187	6,713	8,900
Payable to investment customers	602	61	663
Receivables from investment customers	269	1,990	2,259
Investments	1,019	430	1,449
Due from banks	10,673	-	10,673
Due to banks	2,203	-	2,203
Stand by line of credit	48,125	-	48,125
Letters of credit guarantees and acceptances	200,218	4,031	204,249

**Movement of loans and advances given to related parties:**

	2015 RO'000	2014 RO'000
At 1 January 2015	49,868	35,817
Disbursed during the year	107,945	70,435
Paid during the year	(91,364)	(56,384)
<b>At 31 December 2015</b>	<b>66,449</b>	<b>49,868</b>

None of the loans and advances given to related parties were identified as impaired and no provision for any impairment has been recognised (2014: none identified or recognised)

The statement of comprehensive income includes the following amounts in relation to the transactions with related parties:

	Major shareholders RO'000	Others RO'000	Total RO'000
<b>31 December 2015</b>			
Interest and commission income	807	986	1,793
Interest expense	463	1	464
<b>31 December 2014</b>			
Interest and commission income	160	7,248	7,408
Interest expense	419	34	453

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**32. Related party transactions (continued)**

**Key management compensation**

The Directors' remuneration is set out in Note 29. The remuneration of other members of key management during the year was as follows:

	<b>2015</b>	2014
	<b>RO'000</b>	RO'000
Salaries and other short-term benefits	<b>1,079</b>	950
End of service benefits	<b>101</b>	81
	<u><b>1,180</b></u>	<u>1,031</u>

**33. Cash and cash equivalents**

	<b>2015</b>	2014
	<b>RO'000</b>	RO'000
Cash and balances with the Central Bank of Oman (CBO)	<b>192,124</b>	114,397
Certificates of deposit	-	200,000
Due from banks	<b>83,226</b>	95,758
Less: due to banks	<b>(9,404)</b>	(5,891)
Restricted deposits included under balances with the CBO	<b>(500)</b>	(500)
	<u><b>265,446</b></u>	<u>403,764</u>

**34. Derivative financial instruments**

At the reporting date, there were outstanding forward foreign exchange contracts, all maturing within one year, entered into on behalf of customers for the sale and purchase of foreign currencies. These financial instruments have been recognised at prices in active markets for identical assets or liabilities. These fair values and the notional contracted amounts are summarised below:

	<b>Positive fair value RO'000 (note 12)</b>	<b>Negative fair value RO'000 (note 16)</b>	<b>Notional amount RO'000</b>	<b>Within 3 months RO'000</b>	<b>3 - 12 months RO'000</b>
<b>31 December 2015</b>					
Purchase contracts	<b>148</b>	-	<b>12,377</b>	<b>8,326</b>	<b>4,051</b>
Sale contracts	-	<b>(141)</b>	<b>(12,370)</b>	<b>(8,321)</b>	<b>(4,049)</b>
	<u><b>148</b></u>	<u><b>(141)</b></u>	<u><b>7</b></u>	<u><b>5</b></u>	<u><b>2</b></u>
<b>31 December 2014</b>					
Purchase contracts	220	-	23,501	19,800	3,701
Sale contracts	-	(202)	(23,483)	(19,786)	(3,697)
	<u>220</u>	<u>(202)</u>	<u>18</u>	<u>14</u>	<u>4</u>

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**35. Contingent liabilities and commitments**

**(a) Letters of credit and guarantees**

The Bank is a party to financial instruments with off-balance sheet credit risk in the normal course of business to meet the financing needs of its customers. These financial instruments include standby letters of credit, financial guarantees to third parties, commitments to extend credit and acceptances.

The Bank's exposure to credit loss in the event of non-performance by the other party to such financial instruments is represented by the contract value or the notional amount of the instrument. However, generally the credit risk on these transactions is lower than the contract value or the notional amount. In addition, some commitments to extend credit can be cancelled or revoked at any time at the Bank's option.

The risk involved is essentially the same as the credit risk involved in extending loan facilities and therefore these transactions are subject to the same credit organisation, portfolio maintenance and collateral requirements as for customers applying for loans and advances.

The outstanding contract value or the notional amounts of these instruments at 31 December were as follows:

	<b>2015</b>	2014
	<b>RO'000</b>	RO'000
Letters of credit	<b>233,862</b>	396,893
Guarantees	<b>484,750</b>	421,259
Financial guarantees	<b>141,250</b>	96,862
	<b>859,862</b>	915,014

Letters of credit and guarantees amounting to RO 530,135 thousand (2014 - RO 644,109 thousand) were counter guaranteed by other banks.

Letters of credit and guarantees include RO 159 thousand (2014: RO 165 thousand) relating to non-performing loans.

The concentration of letters of credit and guarantees by industry sector is as follows:

	<b>2015</b>	2014
	<b>RO'000</b>	RO'000
Export trade	<b>183,361</b>	331,549
Construction	<b>278,561</b>	270,152
Government	<b>73,018</b>	74,500
Transportation	<b>20,326</b>	20,660
Import trade	<b>50,100</b>	64,982
Utilities	<b>235,108</b>	131,834
Services	<b>3,589</b>	10,745
Wholesale and retail trade	<b>12,841</b>	5,173
Manufacturing	<b>2,958</b>	5,419
	<b>859,862</b>	915,014

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**35. Contingent liabilities and commitments**

**(b) Capital commitments**

At the reporting date, outstanding capital commitments in respect of premises and equipment purchases were RO 363 thousand (2014- RO 672 thousand).

**(c) Undrawn loan commitments**

At the reporting date, outstanding undrawn loan commitments amounted to RO 58,448 thousand (2014- RO 642 thousand). Each undrawn loan commitment is included in the time band containing the earliest date it can be drawn down.

The commitments set out in (b) to (c) above are expected to crystallise in the following periods:

	Up to 1 year RO'000	1 to 5 years RO'000	Over 5 years RO'000	Total RO'000
<b>2015</b>				
Capital commitments	363	-	-	363
Undrawn loan commitments	-	58,448	-	58,448
<b>2014</b>				
Capital commitments	861	-	-	861
Undrawn loan commitments	-	642	-	642

**(d) Legal claims**

Litigation is a common occurrence in the banking industry due to the nature of the business. The Bank has an established protocol for dealing with such legal claims. Once professional advice has been obtained and the amount of damages reasonably estimated, the Bank makes adjustments to account for any adverse effects which the claims may have on its financial standing. At year end, the Bank had certain unresolved legal claims which are not expected to have any significant implication on the Bank financial statements.

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**36. Assets and liabilities maturity profile**

The Bank has established policies to manage the liquidity risk arising from the mismatch in the final maturity of the assets and liabilities on the statement of financial position as explained in note 5.2.4. The table below represents cash flows receivable to and payable by the Bank under derivative and non-derivative assets and liabilities by estimated remaining maturities at the reporting date.

<b>2015</b>	<b>On demand or within 3 months RO'000</b>	<b>3 to 12 months RO'000</b>	<b>1 to 5 years RO'000</b>	<b>Over 5 years RO'000</b>	<b>Total RO'000</b>
<b>Assets</b>					
Cash and balances with the Central Bank of Oman	136,991	22,916	17,058	15,159	192,124
Certificates of deposit	-	-	-	-	-
Due from banks	83,226	-	-	-	83,226
Loans and advances	295,654	179,139	402,083	642,695	1,519,571
Investment securities	56,997	8,510	30,050	22,800	118,357
Other assets	32,671	7,784	380	21	40,856
Property and equipment	-	-	-	28,565	28,565
<b>Total assets</b>	<b>605,539</b>	<b>218,349</b>	<b>449,571</b>	<b>709,240</b>	<b>1,982,699</b>
<b>2015</b>					
<b>Liabilities</b>					
Due to banks	9,404	-	-	-	9,404
Deposits from customers	449,078	483,106	359,919	309,059	1,601,162
Other liabilities	56,177	9,620	5,739	215	71,751
Subordinated bond	-	-	50,000	20,000	70,000
Taxation	4,085	278	-	-	4,363
<b>Total liabilities</b>	<b>518,744</b>	<b>493,004</b>	<b>415,658</b>	<b>329,274</b>	<b>1,756,680</b>
<b>Net assets</b>	<b>86,795</b>	<b>(274,655)</b>	<b>33,913</b>	<b>379,966</b>	<b>226,019</b>
<b>Forward exchange contracts at notional amounts (note 32)</b>					
Purchase contracts	8,326	4,051	-	-	12,377
Sale contracts	(8,321)	(4,049)	-	-	(12,370)
	<b>5</b>	<b>2</b>	<b>-</b>	<b>-</b>	<b>7</b>

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**36. Assets and liabilities maturity profile (continued)**

2014	On demand or within 3 months RO'000	3 to 12 months RO'000	1 to 5 years RO'000	Over 5 years RO'000	Total RO'000
<b>Assets</b>					
Cash and balances with the Central Bank of Oman	72,212	16,994	14,115	11,076	114,397
Certificates of deposit	200,000	-			200,000
Due from banks	95,758	-			95,758
Loans and advances	253,712	148,369	318,882	538,873	1,259,836
Investment securities	23,983	-	28,908	22,000	74,891
Other assets	35,784	5,563	533	7	41,887
Property and equipment	-	-	-	29,322	29,322
<b>Total assets</b>	<b>681,449</b>	<b>170,926</b>	<b>362,438</b>	<b>601,278</b>	<b>1,816,091</b>
<b>Liabilities</b>					
Due to banks	5,891	-	-	-	5,891
Deposits from customers	421,739	290,732	488,998	266,844	1,468,313
Other liabilities	64,667	2,674	7,332	119	74,792
Subordinated bond	-	-	50,000	-	50,000
Taxation	3,917	319	-	-	4,236
<b>Total liabilities</b>	<b>496,214</b>	<b>293,725</b>	<b>546,330</b>	<b>266,963</b>	<b>1,603,232</b>
<b>Net assets</b>	<b>185,235</b>	<b>(122,799)</b>	<b>(183,892)</b>	<b>334,315</b>	<b>212,859</b>
<b>Forward exchange contracts at notional amounts (note 33)</b>					
Purchase contracts	19,800	3,701	-	-	23,501
Sale contracts	(19,785)	(3,697)	-	-	(23,482)
	<b>15</b>	<b>4</b>	<b>-</b>	<b>-</b>	<b>19</b>



**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**36. Assets and liabilities maturity profile (continued)**

The following table below shows the contractual expiry by maturity of the Bank's contingent liabilities and commitments. For issued guarantee contracts, the maximum amount of the guarantee is allocated to the earliest period in which the guarantee could be called.

<b>2015</b>	<b>On demand or within 3 months RO'000</b>	<b>3 to 12 months RO'000</b>	<b>1 to 5 years RO'000</b>	<b>Over 5 years RO'000</b>	<b>Total RO'000</b>
Letters of guarantee	248,560	253,868	123,571	-	625,999
Letters of credit	203,006	25,374	5,483	-	233,863
<b>Total commitments and contingencies</b>	<b>451,566</b>	<b>279,242</b>	<b>129,054</b>	<b>-</b>	<b>859,862</b>
<b>2014</b>					
Letters of guarantee	173,537	160,585	182,762	1,237	518,121
Letters of credit	396,152	741	-	-	396,893
<b>Total commitments and contingencies</b>	<b>569,689</b>	<b>161,326</b>	<b>182,762</b>	<b>1,237</b>	<b>915,014</b>

The Bank expects that not all of the contingent liabilities or commitments will be drawn before expiry of the commitments.

The details of Bank's capital commitments, operating lease commitments and undrawn loan commitments are disclosed in note 35.

## Notes to the financial statements for the year ended 31 December 2015 (continued)

### 37. Assets and liabilities re-pricing profile

The re-pricing profile is based on contractual re-pricing or maturity dates, whichever dates are earlier. The Bank's assets and liabilities are included at carrying amounts.

2015	Average effective interest rate %	Within 3 months RO'000	4 to 12 months RO'000	1 to 5 years RO'000	Over 5 years RO'000	Non- interest bearing RO'000	Total RO'000
<b>Assets</b>							
Cash and balances with the Central Bank of Oman	1.00	-	-	-	500	191,624	192,124
Due from banks	0.31	24,400	-	-	-	58,826	83,226
Loans and advances	4.63	331,619	220,211	914,566	44,360	8,815	1,519,571
Investment securities at fair value	-	-	-	-	-	21,502	21,502
Investment-held to maturity	1.31	36,000	8,510	29,545	22,800	-	96,855
Other assets	-	5,072	-	-	-	35,784	40,856
Property and equipment	-	-	-	-	-	28,565	28,565
<b>Total assets</b>		<b>397,091</b>	<b>228,721</b>	<b>944,111</b>	<b>67,660</b>	<b>345,116</b>	<b>1,982,699</b>
<b>Liabilities</b>							
Due to banks	-	-	-	-	-	9,404	9,404
Deposits from customers	0.79	393,298	278,597	210,657	12,425	706,185	1,601,162
Other liabilities	-	9,567	-	-	-	62,184	71,751
Subordinated Debt	5.50	-	-	50,000	20,000	-	70,000
Taxation	-	-	-	-	-	4,363	4,363
<b>Total liabilities</b>		<b>402,865</b>	<b>278,597</b>	<b>260,657</b>	<b>32,425</b>	<b>782,136</b>	<b>1,756,680</b>
<b>Total interest sensitivity gap</b>		<b>(5,774)</b>	<b>(49,876)</b>	<b>683,454</b>	<b>35,235</b>	<b>(437,020)</b>	<b>226,019</b>
<b>2014</b>							
Cash and balances with the Central Bank of Oman	1.50	-	-	-	500	113,897	114,397
Certificates of deposit	0.13	200,000	-	-	-	-	200,000
Due from banks	0.34	68,979	-	-	-	26,779	95,758
Loans and advances	4.81	266,558	246,317	707,169	32,670	7,122	1,259,836
Investment securities at fair value	-	-	-	-	-	24,489	24,489
Investment-held to maturity	2.54	-	-	28,402	22,000	-	50,402
Other assets	-	3,999	-	-	-	37,888	41,887
Property and equipment	-	-	-	-	-	29,322	29,322
<b>Total assets</b>		<b>539,536</b>	<b>246,317</b>	<b>735,571</b>	<b>55,170</b>	<b>239,497</b>	<b>1,816,091</b>
<b>Liabilities</b>							
Due to banks	-	-	-	-	-	5,891	5,891
Deposits from customers	0.83	386,338	262,889	204,257	-	614,829	1,468,313
Other liabilities	-	6,896	-	-	-	67,896	74,792
Subordinated bonds	5.50	-	-	50,000	-	-	50,000
Taxation	-	-	-	-	-	4,236	4,236
<b>Total liabilities</b>		<b>393,234</b>	<b>262,889</b>	<b>254,257</b>	<b>-</b>	<b>692,852</b>	<b>1,603,232</b>
<b>Total interest sensitivity gap</b>		<b>146,302</b>	<b>(16,572)</b>	<b>481,314</b>	<b>55,170</b>	<b>(453,355)</b>	<b>212,589</b>

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**38. Geographical distribution of assets and liabilities**

<b>2015</b>	<b>Sultanate of Oman RO'000</b>	<b>Other GCC countries RO'000</b>	<b>Europe RO'000</b>	<b>United States of America RO'000</b>	<b>Others RO'000</b>	<b>Total RO'000</b>
<b>Assets</b>						
Cash and balances with the Central Bank of Oman	192,124	-	-	-	-	192,124
Due from banks	21,996	29,878	13,733	16,791	828	83,226
Loans and advances	1,519,571	-	-	-	-	1,519,571
Investment securities	110,393	6,654	-	-	1,310	118,357
Other assets	40,856	-	-	-	-	40,856
Property and equipment	28,565	-	-	-	-	28,565
<b>Total assets</b>	<b>1,913,505</b>	<b>36,532</b>	<b>13,733</b>	<b>16,791</b>	<b>2,138</b>	<b>1,982,699</b>
<b>Liabilities</b>						
Due to banks	712	7,823	424	-	445	9,404
Deposits from customers	1,601,162	-	-	-	-	1,601,162
Other liabilities	71,751	-	-	-	-	71,751
Subordinated Bonds	70,000	-	-	-	-	70,000
Taxation	4,363	-	-	-	-	4,363
<b>Total liabilities</b>	<b>1,747,988</b>	<b>7,823</b>	<b>424</b>	<b>-</b>	<b>445</b>	<b>1,756,680</b>
<b>2014</b>						
<b>Assets</b>						
Cash and balances with the Central Bank of Oman	114,397	-	-	-	-	114,397
Certificates of deposit	200,000	-	-	-	-	200,000
Due from banks	43,586	35,150	8,007	8,028	987	95,758
Loans and advances	1,259,836	-	-	-	-	1,259,836
Investment securities	67,681	6,143	394	-	673	74,891
Other assets	41,887	-	-	-	-	41,887
Property and equipment	29,322	-	-	-	-	29,322
<b>Total assets</b>	<b>1,756,709</b>	<b>41,293</b>	<b>8,401</b>	<b>8,028</b>	<b>1,660</b>	<b>1,816,091</b>
<b>Liabilities</b>						
Due to banks	62	4,065	1,216	262	286	5,891
Deposits from customers	1,468,313	-	-	-	-	1,468,313
Other liabilities	74,792	-	-	-	-	74,792
Subordinated bonds	50,000	-	-	-	-	50,000
Taxation	4,236	-	-	-	-	4,236
<b>Total liabilities</b>	<b>1,597,403</b>	<b>4,065</b>	<b>1,216</b>	<b>262</b>	<b>286</b>	<b>1,603,232</b>

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**39. Customer concentrations**

	Due from banks RO'000	Assets gross loans and advances RO'000	Investment securities RO'000	Deposits from customers RO'000	Liabilities due to banks RO'000	Contingent liabilities RO'000
<b>2015</b>						
Personal	-	635,288	-	445,575	-	200
Corporate	83,226	927,138	21,503	734,884	9,404	683,066
Government	-	1,958	96,854	420,703	-	176,596
	<u>83,226</u>	<u>1,564,384</u>	<u>118,357</u>	<u>1,601,162</u>	<u>9,404</u>	<u>859,862</u>
<b>2014</b>						
Personal	-	528,666	-	395,717	-	35
Corporate	95,758	764,777	24,489	661,900	5,891	577,901
Government	-	3,383	50,402	410,696	-	337,078
	<u>95,758</u>	<u>1,296,826</u>	<u>74,891</u>	<u>1,468,313</u>	<u>5,891</u>	<u>915,014</u>

**40. Segment information**

The Bank mainly operates in only one geographical location, the Sultanate of Oman. The Bank has however earned interest income and incurred interest expenses on account of money market placements and borrowings with banks outside the Sultanate of Oman as of 31 December 2015. The information regarding the bank's due from banks and due to banks based on the geographical locations for the years ended 31 December 2015 and 2014 is set out in note 38.

For management purposes, the conventional operations of the Bank is organised into five operating segments based on products and services. The Islamic banking services are offered under the brand name – "Al Yusr". The operating segments are as follows:

Retail banking	Individual personal loan, overdraft, credit card and funds transfer facilities.
Corporate banking	Loans and other credit facilities for corporate and institutional customers.
Investment banking	Asset management services involving investment products and services to institutional investors and intermediaries and other investment banking services including corporate finance, merger and acquisitions advice, specialised financial advice and trading.
Support and unallocated functions	Treasury and other central functions.
Islamic Banking	Sharia' compliant Islamic banking products and services including Ijarah, Murabaha, Mudarbah and Diminishing Musharakah.

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**40. Segment information (continued)**

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss which in certain respects is measured differently from operating profit or loss in the financial statements. The costs incurred by the central functions are managed on a group basis and are not allocated to operating segments.

Cash and balances with Central Bank of Oman, Certificate of deposits, due from banks, property and equipment and other assets are unallocated assets. No revenue from transactions with a single external customer or counterparty amounted to 10% or more of the Bank's total revenue in 2015 or 2014.

	Retail banking RO'000	Corporate banking RO'000	Investment banking RO'000	Support and unallocated functions RO'000	Al-Yusr RO'000	Total RO'000
<b>2015</b>						
Interest income	30,570	32,136	-	1,749	-	64,455
Interest expense	(1,244)	(10,466)	-	(3,611)	-	(15,321)
Other operating income	12,469	9,929	4,318	2,545	1,359	30,620
Total operating income	41,795	31,599	4,318	683	1,359	79,754
Assets	586,225	883,637	41,944	408,582	62,311	1,982,699
Liabilities	448,399	1,103,377	41,944	111,082	51,878	1,756,680
Allowance for impairment	18,973	25,041	-	-	799	44,813
<b>2014</b>						
Interest income	29,535	27,188	-	1,187	-	57,910
Interest expense	(1,614)	(9,063)	-	(3,390)	-	(14,067)
Other operating income	12,923	7,455	5,256	1,470	869	27,973
Total operating income	40,844	25,580	5,256	(733)	869	71,816
Assets	497,922	741,089	50,922	503,004	23,154	1,816,091
Liabilities	383,228	1,072,596	49,134	85,105	13,169	1,603,232
Allowance for impairment	16,132	20,503	-	-	355	36,990

**Notes to the financial statements  
for the year ended 31 December 2015 (continued)**

**41. Fiduciary activities**

The Bank's fiduciary activities consist of investment management activities conducted as trustee and manager for investment funds and individuals. The aggregate amount of funds managed, which are not included in the Bank's statement of financial position, are as follows:

	<b>2015</b>	2014
	<b>RO'000</b>	RO'000
Funds under management	<b>288,283</b>	402,329

**42. Approval of financial statements**

The financial statements were approved by the Board of Directors and authorised for issue on 10 March 2016.



# **DISCLOSURE UNDER BASEL-II PILLAR III & BASEL-III GUIDELINES**

**Report of factual findings to the Board of Directors of Oman Arab Bank SAOC in respect of Basel II - Pillar III Disclosures and Basel III related disclosures**

We have performed the procedures agreed with you and as prescribed in the Central Bank of Oman ("CBO") Circular No BM 1027 dated December 4, 2007 with respect to the Basel II - Pillar III disclosures and Basel III related disclosures (the disclosures) of the **Oman Arab Bank SAOC** ("the bank") set out on the attached pages as at and for the year ended December 31, 2015. The disclosures were prepared by the management in accordance with the CBO's Circular No. BM 1009 dated September 13, 2006 and Circular No. BM 1027 dated December 4, 2007 and BM 1114 dated November 17, 2013. Our engagement was undertaken in accordance with the International Standard on Related Services applicable to agreed-upon procedures engagements. The procedures, as set out in Circular No. BM 1027 dated December 4, 2007, were performed solely to assist you in evaluating the Bank's compliance with the disclosure requirements set out in CBO's Circular number BM 1009 dated September 13, 2006 and BM 1114 dated November 17, 2013.

We report our findings as follows:

Based on performance of the procedures detailed above, we found the disclosures free from any material misrepresentation.

Because the above procedures do not constitute either an audit or a review made in accordance with International Standards on Auditing or International Standards of Review Engagements, we do not express any assurance on the disclosers.

Had we performed additional procedures or had we performed an audit or review of the financial statements in accordance with International Standards on Auditing or International Standards on Review Engagements, other matters might have come to our attention that would have been reported to you.

Our report is solely for the purpose set forth in the first paragraph of this report and for your information and is not to be used for any other purpose or to be distributed to any other parties other than Central Bank of Oman. This report relates only to the Bank's disclosures and does not extend to any financial statements of the Bank taken as a whole or to any other reports of the Bank.



**Deloitte & Touche (M.E.) & Co. LLC**  
**Muscat, Sultanate of Oman**  
**20 January 2016**





# OMAN ARAB BANK SAOC

## DISCLOSURES UNDER PILLAR 3 OF BASEL II & III FOR THE YEAR ENDED 31 DECEMBER 2015

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## **A. SCOPE OF APPLICATION**

Oman Arab Bank SAOC (the Bank) was incorporated in the Sultanate of Oman on 1 October 1984 as a closed joint stock company. The Bank is a subsidiary of Oman International Investment and Development Company SAOG (OMINVEST) which owns 51% of the shares and the remaining 49% is owned by Arab Bank Plc, Jordan.

The Bank's objectives of capital management are:

- to comply with the capital requirements set by the regulator i.e. the Central Bank of Oman(CBO) ;
- to safeguard the Bank's ability to continue as a going concern while providing adequate returns to the shareholders; and
- to maintain a strong capital base to support the development of its business.

The Bank complies with CBO's requirements for the capital adequacy as specified in the Circular provided for the implementation of the Basel II accord.

Basel II (the New Accord) consists of three mutually reinforcing Pillars - Minimum Capital Requirements (First Pillar), Supervisory Review Process (Second Pillar) and Market Discipline (Third Pillar). Under the First Pillar, the new framework offers three distinct options, for computing capital requirements for credit and operational risks, respectively. The approaches for credit risk (Standardized, Internal Ratings-Based –Foundation and Advanced) and operational risk (Basic Indicator, Standardized and Advanced measurement) are based on increasing risk sensitivity and allow banks to choose any of the approaches that are most appropriate to their risk management practices.

## **B. CAPITAL STRUCTURE**

The Bank's Tier 1 and Tier 2 capital are as follows:

	<b>RO '000</b>
Paid up share capital	116,000
Legal reserves	33,368
General reserves	26,560
Subordinated Debt reserve	40,000
Other disclosed reserves	(3,260)
Retained earnings/(losses) of previous years	1,751
Goodwill	(207)
<b>Tier 1 Capital</b>	<b>214,212</b>
Collective impairment provisions for loan losses on portfolio basis	20,741
Subordinated term debt	30,000
<b>Tier 2 Capital</b>	<b>50,741</b>
<b>Total Capital</b>	<b>264,953</b>

### **Tier 1 Capital**

The Bank's authorised and issued share capital comprises 200,000,000 fully paid shares of RO 0.100 each. In accordance with Article 106 of the Omani Commercial Companies Law of 1974, the Bank is required to transfer 10% of its profit after tax for the year to the legal reserve until the accumulated balance of the reserve equals at least one third of the Bank's paid up share capital. General reserves have been created out of the Bank's retained earnings to meet any unforeseen contingency.

The subordinated debt reserve has been created by a transfer of 20% of the subordinated bonds out of the profit after tax for the year. The Central Bank of Oman requires that a reserve be set aside annually for the subordinated bonds which are due to mature within five years. The reserve is available for transfer back to retained earnings upon maturity of the subordinated bonds.

**B. CAPITAL STRUCTURE (continued)**

**Tier 2 Capital**

Tier 2 Capital consists of the Subordinated Bonds, provision for loan impairment on collective portfolio basis as required by the CBO and cumulative fair value gains on investments available for sale as allowed under the guidelines for Basel II by CBO.

In April 2012 the Bank issued non-convertible unsecured subordinated bonds ("the bonds") of RO 50 Million (50,000,000 units of RO 1 each) for a tenor of five years and one month in April 2012 through private placement in order to enhance the capital adequacy and to meet the funding requirements, The bonds are listed in the Muscat Securities Market and are transferable through trading. The bonds carry a fixed coupon rate payable semi-annually with the principal payable on maturity.

The Bank obtained subordinated loans of RO 20 Million, which comply with Basel III requirements for tier-2 capital, for a tenor of five years and six months in November 2015. The loans carry a fixed rate of 5.5 % per annum, payable semi-annually with the principal payable on maturity.

The provisions are made for the loan impairment on the performing portion of the loans and advances against the losses incurred but not identified.

**C. CAPITAL ADEQUACY**

*Qualitative disclosures*

Basel II provides a range of options for determining the regulatory capital requirements for credit and operational risks. It allows the banks and the supervisors to select approaches that seem most appropriate for the level of sophistication of the banks' activities, financial market infrastructure and risk management practices.

The Bank has chosen the following approaches for determining the regulatory capital with the approval of Central Bank of Oman:

- i. Standardized Approach for the credit risk with a simplified approach for the risk weighting of collaterals under the credit risk mitigation and
- ii. Basic Indicator approach for the operational risk.

The Bank's Board of Directors reviews the capital requirements based on the strategic plan of the Bank. This is reviewed periodically based on the current market and economic conditions. While formulating the Bank's strategic plans, the Bank's management takes into account forward-looking factors such as changes in the economic conditions, market and liquidity conditions. The Bank's current and future capital requirements are calculated in relation to its strategic business objectives. The strategic plan delineates the Bank's short-term and long-term capital needs, capital expenditures required for the foreseeable future, target capital levels, and capital sources. The Bank prepares its capital planning and operational budgeting on an annual basis.

Management considers that the Bank has adequate systems for monitoring and reporting risk exposures. The capital needs are assessed based on changes in the Bank's risk profile. The Board of Directors and the senior management receive regular reports or updates on the Bank's risk profile and capital needs through the Assets and Liabilities Committee (ALCO), Management Credit Committee (MCC) and directly from the Risk Management Department. This information is used to:

- a. evaluate the level and trend of material risks and their effect on capital requirements;
- b. evaluate the sensitivity and reasonableness of the main assumptions used in the capital measurement system;
- c. determine that the Bank holds sufficient capital against various risks;
- d. determine that the Bank meets its internal capital adequacy goals; and
- e. assess its future capital requirements based on the Bank's reported risk profile and in turn make necessary adjustments to the Bank's strategic plan.

The Management is in the process of setting the policies and procedures to progressively move to the advanced approaches set out in Basel II for the capital measurement.

**OMAN ARAB BANK SAOC**  
**DISCLOSURES UNDER PILLAR 3 OF BASEL II & III**  
**FOR THE YEAR ENDED 31 DECEMBER 2015(continued)**

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*Quantitative disclosure*

**Table 1**

Sl.No	Details	Gross Balance ( Book Value) RO'000	Net Balance ( Book Value) RO'000	Risk Weighted Assets RO'000
1	On -Balance sheet Item	2,027,566	2,033,402	1,409,944
2	Off -Balance sheet Item	917,857	374,928	311,190
	Assets for Operations risk	134,625	134,625	134,625
	Assets in Trading book	3,613	3,613	3,613
3	Derivatives	6,264	6,264	3,878
4	<b>Total</b>	<b>3,089,925</b>	<b>2,552,832</b>	<b>1,863,250</b>
5	Tier 1 Capital			214,212
6	Tier 2 Capital			50,741
7	Tier 3 Capital			-
8	<b>Total Regulatory Capital</b>			<b>264,953</b>
8.1	Capital requirement for credit risk			217,783
8.2	Capital requirement for market risk			456
8.3	Capital requirement for operational risk			16,996
9	<b>Total required capital</b>			<b>235,235</b>
10	<b>Tier 1 Ratio</b>			<b>11.50%</b>
11	<b>Total Capital Ratio</b>			<b>14.22%</b>

**2014**

Sl.No	Details	Gross Balance ( Book Value) RO'000	Net Balance ( Book Value) RO'000	Risk Weighted Assets RO'000
1	On -Balance sheet Item	1,852,888	1,835,410	1,159,160
2	Off -Balance sheet Item	914,762	364,860	267,512
	Assets for Operations risk	122,800	122,800	122,800
	Assets in Trading book	5,975	5,975	5,975
3	Derivatives	4,792	4,792	4,094
4	<b>Total</b>	<b>2,901,217</b>	<b>2,333,837</b>	<b>1,559,541</b>
5	Tier 1 Capital			198,880
6	Tier 2 Capital			37,264
7	Tier 3 Capital			-
8	<b>Total Regulatory Capital</b>			<b>236,144</b>
8.1	Capital requirement for credit risk			180,634
8.2	Capital requirement for market risk			754.34
8.3	Capital requirement for operational risk			15,504
9	<b>Total required capital</b>			<b>196,892</b>
10	<b>Tier 1 Ratio</b>			<b>12.75%</b>
11	<b>Total Capital Ratio</b>			<b>15.14%</b>

**D. CREDIT RISK EXPOSURE AND ASSESSMENT**

i. General disclosure

*Qualitative disclosures*

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Credit exposures arise principally from lending activities, investment activities and other assets in the Bank's asset portfolio. There is also credit risk in off-balance sheet financial instruments, such as loan commitments and financial guarantees.

The Bank attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties, and continually assessing the creditworthiness of counterparties. Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Bank's performance to developments affecting a particular industry or geographic location.

***Credit Risk Management and Control***

The credit risk management and control are centralised in the credit risk management team which is divided into corporate, financial institutions and retail groups. The credit risk in corporate and financial institutions portfolio is primarily managed by the Credit Department while the Retail Banking Department manages the credit risk in the retail portfolio. The Risk Management Department reviews the credit risk independently and directly reports to the Audit and Risk Management Committee of the Board of Directors. The Bank's assessment of probability of default of individual counterparties is mainly linked with the number of days the borrower was in default as defined by the CBO circular number BM 977 dated 25 September 2004. In addition, the Bank assesses the adequacy of the security and financial performance of the borrowers in further downgrading the classification. The Bank's clients are segmented into the following five rating classes:

<b>Bank's Rating</b>	<b>Past due days Commercial / Retail</b>
Standard loans	0-60 days
Special mention loan	60-90 days
Substandard loan	90-180 days
Doubtful loans	180-365 days
Loss	365 days and over

The Bank manages, limits and controls concentrations of credit risk – in particular, to individual counterparties and groups, and to industries and countries.

The Bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to geographical and industry segments. Such risks are monitored and reviewed periodically by the Management Credit Committee, Audit and Risk Management committee of the Board of Directors and the Executive Committee of the Board of Directors.

The exposure to any one borrower including banks and brokers is further restricted by sub-limits covering on- and off-balance sheet exposures. Exposure to credit risk is also managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate.

***Credit Risk Management and Control (continued)***

Commitments to extend credit represent unused portions of authorisations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments, as most commitments to extend credit are contingent upon customers maintaining specific credit standards. The Bank monitors the term to maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments.

***Impairment provisioning***

Impairment provisions are recognised for financial reporting purposes only for losses that have been incurred at the reporting date based on objective evidence of impairment. Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Bank about the loss events such as delays in repayment of contracted amounts by counterparties as well as considering the guidelines issued by the CBO.

The Bank's credit policy requires the review of individual financial assets on a quarterly basis or earlier when individual circumstances require. Impairment allowances on individually assessed accounts are determined by an evaluation of the incurred loss at the reporting date on a case-by-case basis, and are applied to all individually significant accounts. The assessment normally encompasses collateral held (including re-confirmation of its enforceability) and the anticipated receipts for that individual account.

Collectively assessed impairment allowances are provided for: (i) portfolios of homogenous assets that are individually not significant; and (ii) losses that have been incurred but have not yet been identified, by using the available historical experience, experienced judgment and peer statistics.

***Quantitative disclosure***

ii. Gross credit risk exposures

**Table-2**  
2015

Sl.No	Type of credit exposure	Average Gross Exposure		Total Gross Exposure as at	
		2015	2014	31-Dec-15	31-Dec-14
		RO'000	RO'000	RO'000	RO'000
1	Overdrafts	140,649	130,066	137,336	141,439
2	Personal Loans	582,547	466,913	635,288	528,667
3	Loans against Trust Receipts	57,825	37,276	71,024	44,446
4	Other Loans	646,662	493,565	688,894	559,481
5	Bills Purchased Discounted	27,170	109,179	31,842	22,793
<b>Total</b>		<b>1,454,853</b>	<b>1,236,999</b>	<b>1,564,384</b>	<b>1,296,826</b>

### Table-3

2015[illegible]2014

Sl.No	Type of credit exposure	Oman	Other GCC countries	OECD countries	India	Pakistan	Others	Total
		RO'000	RO'000	RO'000	RO'000	RO'000	RO'000	RO'000
1	Overdrafts	141,439	-	-	-	-	-	141,439
2	Personal Loans	528,667	-	-	-	-	-	528,667
3	Loans against Trust Receipts	44,446	-	-	-	-	-	44,446
4	Other Loans	559,481	-	-	-	-	-	559,481
5	Bills Purchased/Discounted	22,793	-	-	-	-	-	22,793
	<b>Total</b>	<b>1,296,826</b>	-	-	-	-	-	<b>1,296,826</b>

**OMAN ARAB BANK SAOC**  
**DISCLOSURES UNDER PILLAR 3 OF BASEL II & III**  
**FOR THE YEAR ENDED 31 DECEMBER 2015(continued)**

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iv. Industry or counterparty type distribution of exposures

**Table-4**

**2015**

Sl.No	Economic Sector	Overdraft	Loans	Bills Purchased/discounted	Others	Total	Off- balance sheet exposure
		RO'000	RO'000	RO'000	RO'000	RO'000	RO'000
1	Import Trade	17,970	36,648	3,844	-	58,462	50,100
2	Export Trade	262	511	125	-	898	183,361
3	Wholesale & Retail Trade	10,906	46,923	1,367	-	59,196	12,841
4	Mining & Quarrying	950	69,533	217	-	70,700	-
5	Construction	64,744	162,340	17,831	-	244,915	278,561
6	Manufacturing	11,942	96,867	2,329	-	111,138	2,958
7	Electricity ,gas & water	153	46,654	627	-	47,434	235,108
8	Transport & communication	741	127,182	140	-	128,063	20,326
9	Financial Institutions	2,168	61,014	144	-	63,326	-
10	Services	9,589	54,509	3,830	-	67,928	3,589
11	Personal Loans	-	635,289	-	-	635,289	-
12	Agriculture & Allied Activites	1,290	5,122	655	-	7,067	-
13	Government	-	1,958	-	-	1,958	73,018
14	Non-Resident Lending	-	-	-	-	-	-
15	All Others	16,621	50,656	733	-	68,010	-
16	<b>Total (1 to 15)</b>	<b>137,336</b>	<b>1,395,206</b>	<b>31,842</b>	<b>-</b>	<b>1,564,384</b>	<b>859,862</b>

**2014**

Sl.No	Economic Sector	Overdraft	Loans	Bills Purchased/discounted	Others	Total	Off- balance sheet exposure
		RO'000	RO'000	RO'000	RO'000	RO'000	RO'000
1	Import Trade	17,509	17,909	1,820	-	37,238	64,982
2	Export Trade	381	464	147	-	992	331,549
3	Wholesale & Retail Trade	8,612	33,175	1,780	-	43,567	5,173
4	Mining & Quarrying	784	18,490	210	-	19,484	-
5	Construction	59,166	64,239	12,730	-	136,135	270,152
6	Manufacturing	10,970	93,126	1,423	-	105,519	5,419
7	Electricity ,gas & water	9,262	56,387	247	-	65,896	131,834
8	Transport & communication	794	132,211	270	-	133,275	20,660
9	Financial Institutions	1,459	29,755	32	-	31,246	-
10	Sevices	9,328	34,255	2,366	-	45,949	10,745
11	personal Loans	-	528,667	-	-	528,667	-
12	Agriculture & Allied Activites	624	5,278	481	-	6,383	-
13	Government	-	3,383	-	-	3,383	74,500
14	Non-Resident Lending	-	-	-	-	-	-
15	All Others	22,550	115,255	1,287	-	139,092	-
16	<b>Total (1 to 15)</b>	<b>141,439</b>	<b>1,132,594</b>	<b>22,793</b>	<b>-</b>	<b>1,296,826</b>	<b>915,014</b>



**OMAN ARAB BANK SAOC**  
**DISCLOSURES UNDER PILLAR 3 OF BASEL II & III**  
**FOR THE YEAR ENDED 31 DECEMBER 2015(continued)**

9

v. Residual contractual maturity of credit exposure

**Table-5**

**2015**

Sl. No	Time Band	Overdraft RO'000	Loans RO'000	Bills Purchased/ discounted RO'000	Others RO'000	Total RO'000	Off-balance sheet exposure RO'000
1	Up to 1 month	6,867	113,404	11,326	-	131,566	150,309
2	1-3 months	6,867	141,713	15,539	-	164,088	301,256
3	3-6 months	6,867	44,271	4,935	-	56,042	71,477
4	6-9 months	6,867	28,937	7	-	35,780	152,605
5	9-12 months	6,867	85,894	31	-	93,134	55,160
6	1-3 years	34,334	211,197	4	-	245,378	125,484
7	3-5 years	34,334	122,528	-	-	156,705	3,571
8	Over 5 years	34,333	647,262	-	-	681,062	-
9	<b>Total</b>	<b>137,336</b>	<b>1,395,206</b>	<b>31,842</b>	<b>-</b>	<b>1,564,384</b>	<b>859,862</b>

**2014**

Sl. No	Time Band	Overdraft RO'000	Loans RO'000	Bills Purchased/ discounted RO'000	Others RO'000	Total RO'000	Off-balance sheet exposure RO'000
1	Up to 1 month	7,072	77,078	8,020	-	92,170	170,689
2	1-3 months	7,072	141,145	13,324	-	161,541	399,000
3	3-6 months	7,072	72,528	1,144	-	80,744	77,856
4	6-9 months	7,072	27,254	185	-	34,511	20,362
5	9-12 months	7,072	30,884	30	-	37,986	63,108
6	1-3 years	35,359	134,182	88	-	169,629	168,537
7	3-5 years	35,360	113,892	2	-	149,254	14,225
8	Over 5 years	35,360	535,631	-	-	570,991	1,237
9	<b>Total</b>	<b>141,439</b>	<b>1,132,594</b>	<b>22,793</b>	<b>-</b>	<b>1,296,826</b>	<b>915,014</b>

**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2015**

vi. Loans and provisions by major industry or counterparty type

**Table-6**

**2015**

SI.No	Economic Sector	Gross Loans	Of which NPLs	Collective impairment provision held	Specific provision held	Unrecognized contractual interest	Provisions made during the year	Advances written off during the year
		RO'000	RO'000	RO'000	RO'000	RO'000	RO'000	RO'000
1	Import Trade	58,462	3,955	545	1,002	2,002	56	-
2	Export Trade	898	65	8	17	17	-	-
3	Wholesale & Retail Trade	59,196	1,913	573	1,245	178	62	11
4	Mining & Quarrying	70,700	-	707	-	-	-	-
5	Construction	244,915	5,206	2,397	2,397	785	233	55
6	Manufacturing	111,138	13,166	980	3,112	1,985	1,650	11
7	Electricity ,gas & water	47,434	-	474	-	-	-	-
8	Transport & communication	128,063	285	1,278	98	42	106	-
9	Financial Institutions	63,326	486	628	188	8	2	-
10	Services	67,928	4,527	634	474	463	473	-
11	Personal Loans	635,289	12,580	12,454	6,155	1,680	1,411	20
12	Agriculture & Allied Activities	7,067	142	69	41	65	-	-
13	Government	1,958	-	20	-	-	-	-
14	Non-Resident Lending	-	-	-	-	-	-	-
15	All Others	68,010	2,517	284	1,652	156	51	466
16	<b>Total</b>	<b>1,564,384</b>	<b>44,842</b>	<b>21,051</b>	<b>15,885</b>	<b>7,381</b>	<b>4,044</b>	<b>563</b>

\* - The provision shown under this column represents the specific provision made during the year. The collective provisions are made on a portfolio basis.

**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2015 (continued)**

**2014**

SI.No	Economic Sector	Gross Loans	Of which NPLs	Collective impairment provision held	Specific provision held	Unrecognized contractual interest	Provisions made during the year	Advances written off during the year
		RO'000	RO'000	RO'000	RO'000	RO'000	RO'000	RO'000
1	Import Trade	37,238	3,552	337	906	1,716	402	3
2	Export Trade	992	58	9	15	13	5	-
3	Wholesale & Retail Trade	43,567	855	427	507	85	97	191
4	Mining & Quarrying	19,484	-	195	-	-	37	-
5	Construction	136,135	4,229	1,319	1,637	601	1,035	172
6	Manufacturing	105,519	13,001	925	4,475	1,609	746	607
7	Electricity ,gas & water	65,896	-	659	-	-	126	-
8	Transport & communication	133,275	150	1,331	43	28	295	-
9	Financial Institutions	31,246	-	312	-	-	65	27
10	Sevices	45,949	4,349	416	776	909	734	124
11	personal Loans	528,667	11,033	10,106	4,476	1,259	4,517	616
12	Agriculture & Allied Activites	6,383	313	61	57	55	23	-
13	Government	3,383	-	34	-	-	7	-
14	Non-Resident Lending	-	-	-	-	-	-	-
15	All Others	139,092	645	1,288	340	64	796	9
16	<b>Total</b>	<b>1,296,826</b>	<b>38,185</b>	<b>17,419</b>	<b>13,232</b>	<b>6,339</b>	<b>8,885</b>	<b>1,749</b>

\* - The provision shown under this column represents the specific provision made during the year. The collective provisions are made on a portfolio basis.

**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2015**

vii. Geographic distribution of impaired loans

**Table-7**

**2015**

SI.No	Countries	Gross Loans RO'000	Of which NPLs RO'000	Collective impairment provision held RO'000	Specific Provision Held RO'000	Reserve interest RO'000	Provisions made during the year RO'000	Advances written off during the year RO'000
1	Oman	1,564,384	44,842	21,422	15,884	7,381	13,327	93
2	Other GCC countries	-	-	-	-	-	-	-
3	OECD countries	-	-	-	-	-	-	-
4	India	-	-	-	-	-	-	-
5	Pakistan	-	-	-	-	-	-	-
6	Others	-	-	-	-	-	-	-
7	<b>Total</b>	<b>1,564,384</b>	<b>44,842</b>	<b>21,422</b>	<b>15,884</b>	<b>7,381</b>	<b>13,327</b>	<b>93</b>

**2014**

SI.No	Countries	Gross Loans RO'000	Of which NPLs RO'000	Collective impairment provision held RO'000	Specific Provision Held RO'000	Reserve interest RO'000	Provisions made during the year RO'000	Advances written off during the year RO'000
1	Oman	1,296,826	35,617	17,419	13,145	6,339	8,798	855
2	Other GCC countries	-	-	-	-	-	-	-
3	OECD countries	-	-	-	-	-	-	-
4	India	-	-	-	-	-	-	-
5	Pakistan	-	-	-	-	-	-	-
6	Others	-	-	-	-	-	-	-
7	<b>Total</b>	<b>1,296,826</b>	<b>35,617</b>	<b>17,419</b>	<b>13,145</b>	<b>6,339</b>	<b>8,798</b>	<b>855</b>

\* - includes the specific provisions and general provisions net of recoveries

**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2014**

viii. Movement in gross loans

**Table-8**

<b>Movement of Gross Loans during the year - 2015</b>							
Sl.No	Details	Performing Loans			Non- Performing Loans		
		Standard RO'000	Specially Mentioned RO'000	Sub- Standard RO'000	Doubtful RO'000	Loss RO'000	Total RO'000
1	Opening Balance	1,169,285	89,356	4,603	6,679	26,903	1,296,826
2	Migration						
3	/changes(+/-)	(20,683)	23,359	(7,689)	35	4,978	-
4	New Loans	1,503,204	18,091	9,569	3,002	3,867	1,537,733
5	Recovery of Loans	1,261,461	78	256	639	2,772	1,265,206
6	Loans written off	4	-	-	1	870	875
7	Closing Balance	1,390,341	130,728	6,227	9,076	32,106	1,568,478
8	Provisions held	21,547	-	1,025	2,607	12,253	37,432
9	Reserve Interest	-	-	80	215	7,086	7,381

**Movement of Gross Loans during the year – 2014**

Sl.No	Details	Performing Loans			Non- Performing Loans		
		Standard RO'000	Specially Mentioned RO'000	Sub- Standard RO'000	Doubtful RO'000	Loss RO'000	Total RO'000
1	Opening Balance	1,066,635	7,358	6,266	3,017	27,330	1,110,606
2	Migration						
3	/changes(+/-)	(2,333)	(1,509)	(6,462)	3,948	6,356	-
4	New Loans	1,304,575	85,518	5,550	3,844	1,308	1,400,795
5	Recovery of Loans	(1,199,592)	(2,011)	(749)	(4,129)	(6,305)	(1,212,786)
6	Loans written off	-	-	(2)	(1)	(1,786)	(1,789)
7	Closing Balance	1,169,285	89,356	4,603	6,679	26,903	1,296,826
8	Provisions held	17,403	-	544	1,521	11,183	30,651
9	Reserve Interest	-	-	42	137	6,160	6,339

**E. DISCLOSURE FOR PORTFOLIO SUBJECT TO STANDARDISED APPROACH**

*Qualitative disclosures*

The Bank uses the ratings by Moody's Investor Services for the credit ratings for the purpose of determining the risk weight to be assigned to the exposure for on-balance sheet assets such as loans and advances and inter-bank exposure as well as off-balance sheet items such as Letters of Credit, Guarantees and forward contracts. In the absence of a rating by the Moodys' Investor Service, the Bank uses the ratings, if any, by Standard & Poors, Fitch Ratings or Capital Intelligence which are recognized by the Central Bank of Oman.

The claims on corporate are assigned 100% risk weight except for the claims with eligible financial collaterals and the Bank uses the simple approach for recognizing the collaterals in banking book with the approval of Central Bank of Oman. The Bank's retail loan portfolio is assigned a 100% risk weight except the loans secured by residential mortgage, which meet the conditions of CBO, for which risk weight assigned is 35%.

**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2015**

*Quantitative Disclosure*

The net exposure after risk mitigation subject to Standardized Approach is as follows:

**Table-9**

**2015**

Sl. No	Risk bucket	0%	20%	35%	50%	100%	Total
		RO '000	RO' 000	RO' 000	RO' 000	RO' 000	RO' 000
1	Sovereigns(Rated)	294,779	-	-	0	-	294,779
2	Banks(Rated)	-	105,444	-	195,735	167,974	469,153
3	Corporate (Unrated)	-	49,108	-	0	700,986	750,094
4	Retail	-	-	-	-	439,495	439,495
5	Claims secured by residential property	-	-	131,051	-	55,317	186,368
6	Claims secured by commercial property	-	-	-	-	43,325	43,325
7	Past due loans	-	-	-	-	21,577	21,577
8	Other assets	38,220	0	-	-	89,582	127,802
9	Un-drawn exposure	-	0	-	-	59,939	59,939
<b>Total</b>		<b>332,999</b>	<b>154,552</b>	<b>131,051</b>	<b>195,735</b>	<b>1,578,195</b>	<b>2,392,532</b>

**2014**

Sl. No	Risk bucket	0%	20%	35%	50%	100%	Total
		RO '000	RO' 000	RO' 000	RO' 000	RO' 000	RO' 000
1	Sovereigns(Rated)	326,126	-	-	0	-	326,126
2	Banks(Rated)	-	216,157	-	162,701	156,201	535,059
3	Corporate (Unrated)	-	48,662	-	0	600,023	648,685
4	Retail	-	-	-	-	402,544	402,544
5	Claims secured by residential property	-	-	68,876	-	45,191	114,067
6	Claims secured by commercial property	-	-	-	-	34,922	34,922
7	Past due loans	-	-	-	-	18,615	18,615
8	Other assets	25,572	0	-	-	93,931	119,503
9	Un-drawn exposure	-	4030	-	-	1,512	5,542
<b>Total</b>		<b>351,698</b>	<b>268,849</b>	<b>68,876</b>	<b>162,701</b>	<b>1,352,939</b>	<b>2,205,063</b>

**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2015**

**F. CREDIT RISK MITIGATION UNDER STANDARDISED APPROACH**

*Qualitative disclosures*

Following are some of the specific credit risk mitigation measures employed by the Bank:

(a) Collateral

The Bank employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for funds advanced, which is common practice. The Bank implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- charges over business assets such as premises, inventory and accounts receivable;
- lien on fixed deposits;
- cash margins;
- mortgages over residential and commercial properties and
- pledge of marketable shares and securities;

Longer-term finance and lending to corporate entities are generally secured. The housing loans are secured by mortgage over the residential property. Credit cards and similar revolving credit facilities are unsecured. Additionally, in order to minimise the credit loss the Bank seeks additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans and advances.

(b) Assessment of the financial capabilities of the borrowers

The borrowers with balances above the limit specified are subject to the review of their audited financial statements. The Bank assesses the financial performance of the borrowers by reviewing key performance ratios, including solvency and liquidity ratios. The annual reviews are performed by the relationship managers and are also reviewed by the Risk Management Department.

(c) Credit-related commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit carry the same credit risk as loans. Documentary and commercial letters of credit – which are written undertakings by the Bank on behalf of a customer authorising a third party to draw drafts on the Bank up to a stipulated amount under specific terms and conditions - are collateralised by the underlying shipments of goods to which they relate and therefore carry less risk than a direct loan.

*Quantitative disclosure*

	<b>2015</b>	<b>2014</b>
	<b>RO '000</b>	<b>RO '000</b>
Total exposure covered by eligible financial collateral	<b>53,682</b>	<b>51,702</b>
Value of the eligible collateral	<b>51,041</b>	<b>49,586</b>

**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2015****G. MARKET RISK IN TRADING BOOK***Qualitative disclosures*

The Bank takes on exposures to market risk which is the risk that the fair value or the future cash flows of the financial assets carried at fair value will fluctuate because of changes in market prices. Market risks arise from the open positions in interest rate, currency and equity products, all of which are exposed to changes in interest rates, credit spreads, equity prices and foreign exchange rates. The market risks are monitored by the Treasury Division and the Risk Management Department. Management is confident that the Bank has proper risk management policies in place to ensure that interest risk, liquidity risk and foreign exchange risk are mitigated considering the macroeconomic indicators affecting the banking business.

The Bank manages its market risk in the trading book using tools such as position limits and stop loss limits.

Currency risk arises where the value of a financial instrument changes due to changes in foreign exchange rates. In order to manage currency risk exposure the Bank enters into ready, spot and forward transactions in the inter-bank market as per documented policies approved by the Board of Directors.

The Bank's foreign exchange exposure comprises of forward contracts, foreign currencies cash in hand, balances with banks abroad, foreign placements and other assets and liabilities denominated in foreign currency. The management manages the risk by monitoring net open position in line with limits set by the management and entering into forward contracts based on the underlying commercial transactions with the customers. Additionally, appropriate segregation of duties exist between the front and back office functions while compliance with the net open position is independently monitored on an ongoing basis by the management and the Assets and Liabilities Committee (ALCO).

*Quantitative disclosure*

The impact of 10% change in the market price of the quoted equities which are part of the investments held for trading at 31 December 2015 is  $\pm 0.15\%$  of the total income (2014 –  $\pm 0.13\%$ ).

**H. INTEREST RATE RISK IN BANKING BOOK***Qualitative disclosures*

Interest rate risk is the risk that the value of a financial instrument carried at fair value will fluctuate due to changes in the market interest rates. The Bank is exposed to interest rate risk as a result of mismatches or gaps in the amount of interest based assets and liabilities that mature or re-price in a given period. The Bank manages this risk by matching/re-pricing of assets and liabilities. The Bank is not excessively exposed to interest rate risk as substantial portion of its assets and liabilities are re-priced frequently. The Bank's Assets and Liabilities Committee (ALCO) monitors and manages the interest rate risk with the objective of limiting the potential adverse effects on the Bank's profitability.

For managing its interest rate risk in the banking book the Bank stipulates limits on open interest rate sensitive gaps for maturities up to 1 year and also periodically calculates Earnings at Risk (EaR) impact on its Net Interest Income (NII) from 100bps change in interest rates on open interest rate gaps for maturities up to 1 year. The EaR limit is stipulated as a certain percentage of the NII of the Bank for the previous year.

*Quantitative disclosure*

The EaR at 31 December 2015 is 0.60% (2014 – 2.26%).



**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2015**

**H. INTEREST RATE RISK IN BANKING BOOK (continued)**

The table below summarises the Bank's exposure to the interest rate risks. It includes the Bank's financial instruments at the carrying amount, categorised by the earlier of the contractual re-pricing and maturity dates.

<b>2015</b>	<b>effective interest rate %</b>	<b>Within 3 months RO'000</b>	<b>4 to 12 months RO'000</b>	<b>1 to 5 years RO'000</b>	<b>Over 5 years RO'000</b>	<b>Non- interest bearing RO'000</b>	<b>Total RO'000</b>
<b>Assets</b>							
Cash and balances with the Central Bank of Oman	1	-		-	500	191,624	192,124
Due from banks	0	24,400		-	-	58,826	83,226
Loans and advances	5	331,619	220,211	914,566	44,360	8,815	1,519,571
Investment securities at fair value		-		-	-	21,502	21,502
Investment—held to maturity	1	36,000	8,510	29,545	22,800	-	96,855
Other assets		5,072		-	-	35,784	40,856
Property and equipment		-		-	-	28,565	28,565
<b>Total assets</b>		<b>397,091</b>	<b>228,721</b>	<b>944,111</b>	<b>67,660</b>	<b>345,116</b>	<b>1,982,699</b>
<b>Liabilities</b>							
Due to banks	-	-		-	-	9,404	9,404
Deposits from customers	1	393,298	278,597	210,657	12,425	706,181	1,601,158
Other liabilities		9,567		-	-	62,188	71,755
Subordinated Debt	6	-		50,000	20,000		70,000
Taxation		-		-	-	4,363	4,363
<b>Total liabilities</b>		<b>402,865</b>	<b>278,597</b>	<b>260,657</b>	<b>32,425</b>	<b>782,136</b>	<b>1,756,680</b>
<b>Total interest sensitivity gap</b>		<b>(5,774)</b>	<b>(49,876)</b>	<b>683,454</b>	<b>35,235</b>	<b>-437020</b>	<b>226,019</b>
<b>Cumulative interest sensitivity gap</b>							
		<b>(5,774)</b>	<b>(55,650)</b>	<b>627,804</b>	<b>663,039</b>	<b>226019</b>	

**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2015**

<b>2014</b>	<b>Average effective interest rate %</b>	<b>Within 3 months RO'000</b>	<b>4 to 12 months RO'000</b>	<b>1 to 5 years RO'000</b>	<b>Over 5 years RO'000</b>	<b>Non- interest bearing RO'000</b>	<b>Total RO'000</b>
<b>Assets</b>							
Cash and balances with the Central Bank of Oman	2	-	-	-	-	114,397	114,397
Certificates of deposit	0	200,000	-	-	-	-	200,000
Due from banks	0	68,979	-	-	-	26,779	95,758
Loans and advances	5	266,558	246,317	707,169	32,670	7,122	1,259,836
Investment securities at fair value		-	-	-	-	24,489	24,489
Investment-held to maturity	3	-	-	28,402	22,000	-	50,402
Other assets (as restated)		3,999	-	-	-	37,888	41,887
Property and equipment		-	-	-	-	29,322	29,322
<b>Total assets (as restated)</b>		<b>539,536</b>	<b>246,317</b>	<b>735,571</b>	<b>54,670</b>	<b>239,997</b>	<b>1,816,091</b>
<b>Liabilities</b>							
Due to banks	-	-	-	-	-	5,891	5,891
Deposits from customers	1	386,338	262,889	204,257	-	614,829	1,468,313
Other liabilities (as restated)		6,896	-	-	-	67,896	74,792
Subordinated bonds	6	-	-	50,000	-	-	50,000
Taxation		-	-	-	-	4,236	4,236
<b>Total liabilities (as restated)</b>		<b>393,234</b>	<b>262,889</b>	<b>254,257</b>	<b>-</b>	<b>692,852</b>	<b>1,603,232</b>
<b>Total interest sensitivity gap</b>		<b>146,302</b>	<b>(16,572)</b>	<b>481,314</b>	<b>54,670</b>	<b>-452,855</b>	<b>212,859</b>
<b>Cumulative interest sensitivity gap</b>		<b>146,302</b>	<b>129,730</b>	<b>611,044</b>	<b>665,714</b>	<b>212,859</b>	

**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2015**

**I. LIQUIDITY RISK**

*Qualitative Disclosures*

Liquidity risk is the risk that the Bank will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at close to its fair value. It includes the risk of being unable to fund assets at appropriate maturities and rates and the risk of being unable to liquidate an asset at a reasonable price and in an appropriate time frame.

The Bank's funding activities are based on a range of instruments including deposits, other liabilities and assigned capital. Consequently, funding flexibility is increased and dependence on any one source of funds is reduced. The Bank maintains liquidity by continually assessing, identifying and monitoring changes in funding needs required to meet strategic goals set in terms of the overall strategy. In addition the Bank holds certain liquid assets as part of its liquidity risk management strategy.

The Bank manages the liquidity risk based on estimated maturities using the guidelines provided by the Central Bank of Oman for the estimates. The table below represents cash flows receivable to and payable by the Bank under derivative and non derivative assets and liabilities by estimated remaining maturities at the balance sheet date.

	<b>On demand or within 3 months RO'000</b>	<b>3 to 12 months RO'000</b>	<b>1 to 5 Years RO'000</b>	<b>Over 5 years RO'000</b>	<b>Total RO'000</b>
<b>2015</b>					
<b>Assets</b>					
Cash and balances with the					
Central Bank of Oman	136,991	22,916	17058	15,159	192,124
Certificates of deposit	-				-
Due from banks	83,226	-			83,226
Loans and advances	295,654	179,139	402083	642,695	1,519,571
Investment securities	56,997	8,510	30050	22,800	118,357
Other assets	32,671	7,784	380	21	40,856
Property and equipment	-	-	0	28,565	28,565
<b>Total assets</b>	<b>605,539</b>	<b>218,349</b>	<b>449,571</b>	<b>709,240</b>	<b>1,982,699</b>
<b>Liabilities</b>					
Due to banks	9,404	-	0	-	9,404
Deposits from customers	449,078	483,106	359919	309,055	1,601,158
Other liabilities	56,177	9,620	5739	219	71,755
Subordinated bond	-	-	50000	20,000	70,000
Taxation	4,085	278	0	-	4,363
<b>Total liabilities</b>	<b>518,744</b>	<b>493,004</b>	<b>415,658</b>	<b>329,274</b>	<b>1,756,680</b>
<b>Net assets</b>	<b>86,795</b>	<b>(274,655)</b>	<b>33,913</b>	<b>379,966</b>	<b>226,019</b>
<b>Forward exchange contracts at notional amounts (note 32)</b>					
Purchase contracts	8,326	4,052			12,378
Sale contracts	(8,321)	(4,049)			(12,370)
	<b>5</b>	<b>3</b>	<b>-</b>	<b>-</b>	<b>8</b>

**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2015**

**I. LIQUIDITY RISK (continued)**

The Bank manages the liquidity risk based on estimated maturities using the guidelines provided by the Central Bank of Oman for the estimates. The table below represents cash flows receivable to and payable by the Bank under derivative and non-derivative assets and liabilities by estimated remaining maturities at the balance sheet date.

<i>2014</i>	<b>On demand or within 3 months RO'000</b>	<b>3 to 12 months RO'000</b>	<b>1 to 5 Years RO'000</b>	<b>Over 5 years RO'000</b>	<b>Total RO'000</b>
<b>Assets</b>					
Cash and balances with the					
Central Bank of Oman	72,212	16,994	14115	11,076	114,397
Certificates of deposit	200,000				200,000
Due from banks	95,758	-			95,758
Loans and advances	253,712	148,369	318882	538,873	1,259,836
Investment securities	23,983	-	28908	22,000	74,891
Other assets (as restated)	35,784	5,563	533	7	41,887
Property and equipment	-	-	0	29,322	29,322
<b>Total assets</b>	<b>681,449</b>	<b>170,926</b>	<b>362,438</b>	<b>601,278</b>	<b>1,816,091</b>
<b>Liabilities</b>					
Due to banks	5,891	-	0	-	5,891
Deposits from customers	421,739	290,732	488998	266,844	1,468,313
Other liabilities (as restated)	64,667	2,674	7332	119	74,792
Subordinated bond	-	-	50000	-	50,000
Taxation	3,917	319	-	-	4,236
<b>Total liabilities</b>	<b>496,214</b>	<b>293,725</b>	<b>546,330</b>	<b>266,963</b>	<b>1,603,232</b>
<b>Net assets</b>	<b>185,235</b>	<b>(122,799)</b>	<b>(183,892)</b>	<b>334,315</b>	<b>212,859</b>
<b>Forward exchange contracts at notional amounts (note 32)</b>					
Purchase contracts	19,800	3,701			23,501
Sale contracts	(19,785)	(3,697)			(23,482)
	<b>15</b>	<b>4</b>	<b>-</b>	<b>-</b>	<b>19</b>

The LCR framework issued by CBO as part of the implementation of Basel III guidelines is effective from 1 January 2015, which requires the Bank to maintain the minimum LCR of 60% for 2015 with an increase of 10% each year until it reaches 100% by 2019. The LCR of the Bank is 172% as at 31 December 2015.

**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2015**

**Basel III-Liquidity Coverage Ratio "Consolidated"**

**Bank: Oman Arab Bank**

**(RO '000)**

	<b>Stock of HQLA</b>	<b>Factor</b>	<b>Book Balance</b>	<b>Adjusted amount</b>
	<b>Level 1 assets</b>			
1	Coins and bank notes	100%	48,248	48,248
2	Qualifying central bank reserves	100%	149,375	149,375
3	Qualifying marketable securities from sovereigns, central banks, PSEs and multilateral development banks	100%	-	-
4	Domestic sovereign or Central Bank debt for non-0% risk weighted sovereigns	100%	96,218	96,218
5	<b>Total Level 1 assets</b>		<b>293,841</b>	<b>293,841</b>
	<b>Level 2A</b>			
6	Sovereign, CB, PSE, multilateral development banks assets (qualifying for 20% risk weighing)	85%	-	0
7	Qualifying Corporate debt securities AA- or higher	85%	-	0
8	Qualifying Covered bonds AA- or higher	85%	-	0
9	<b>Total Level 2A</b>		<b>0</b>	<b>0</b>
	<b>Level 2B</b>			
10	Qualifying RMBS	75%	-	0
11	Qualifying corporate debt securities, rated between A+ and BBB-	50%	1,010	505
12	Qualifying common equity shares	50%	8,261	4,130
13	Total Level 2B (maximum 15% of HQLA)	3%	9,271	4,635
14	<b>Total level 2 assets (Maximum 40% of HQLA)</b>	<b>3%</b>	9,271	4,635
15	<b>Total Stock of liquid assets</b>		<b>303,112</b>	<b>303,112</b>
	<b>Cash outflows</b>			
	<b>A. Retail Deposit (Customer Deposit)</b>			
	Demand Deposits + Term Deposits with residual maturity upto 30 days			
16	...Stable deposits (deposit insurance scheme meets addl criteria)	3%	-	-
17	- Stable Deposits	5%	11,152	558
18	- Less Stable retail Deposits	10%	49,945	4,995
19	Term Deposits with residual maturity of more than 30 days	0%	37,638	-
	<b>B. Unsecured Wholesale Funding</b>			
20	Demand and term deposits (less than 30 days) -stable deposits	5%	1,552	78
21	Less Stable deposits	10%	8,861	886
22	Non financial corporates, sovereigns, central banks and PSE	40%	309,296	123,719
23	...If entire portion covered by deposit insurance	20%	-	0

**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2015**

24	Cooperative banks in an institutional network (qualifying deposits with with the centralised institution)	25%	-	-
25	Other legal entity customers	100%	9,459	9,459
26	Operational deposits generated by clearing, custody and cash management activities	25%	-	0
27	.....Portion covered by deposit insurance	5%	-	0
	<b>C. Secured Funding</b>			
28	Secured funding transactions with a central bank or backed by Level I assets with any counterparty	0%	-	0
29	Secured funding transactions backed by Level 2A assets with any counterparty	15%	-	0
30	Secured funding transactions backed by non level 1 or non level 2A assets with domestic Sovereign, domestic PSE, multilateral development banks as a counterparty	25%	-	0
31	Backed by RMBS eligible for inclusion in level 2B	25%	-	0
32	Backed by other level 2B assets	50%	-	0
33	All other secured funding transactions	100%	-	0
	<b>D. Additional Requirements</b>			0
34	Liquidity needs (e.g. collateral calls)related to financing transactions, derivatives and other contracts , downgrade of up to 3 notches	100%	-	0
35	Market valuation changes on derivatives (largest absolute net 30 day collateral flows realised during preceding 24 months-look back approach)	100%	-	0
36	Valuation changes on non-level 1 posted collateral securing derivatives	20%	-	0
37	Excess collateral held by a bank related to derivative transactions contractually callable at any time by its counterparty	100%	-	0
38	Liquidity needs related to collateral contractually due from reporting bank on derivative transactions	100%	-	0
39	Increased Liquidity needs related to derivative transactions that allow collateral substitution to non-HQLA assets	100%	-	0
40	Liabilities maturing from SPV's, ABCP's and SIV's etc. (applied to maturing amounts and returnable assets)	100%	-	0
41	Asset backed securities (including covered bonds) applied to maturing amounts	100%	-	0
	<b>Currently undrawn portion of credit lines</b>			-
42	(i) Retail and small business	5%	5,145	257
43	(ii)Non Financial corporates, Sovereign,CB,PSEs, multilateral development banks <b>credit</b> facility	10%	66,852	6685
44	(iii)Non Financial corporates, Sovereign,CB,PSEs, multilateral development banks -liquidity facility	30%	-	0
45	(iv) Banks subject to prudential supervision	40%	-	0
46	(v) Other Financial Institutions credit	40%	-	0
47	(vi) Other Financial institutions-liquidity	100%	-	0
48	(vi) Other Legal entity customers, credit and liquidity facilities	100%	-	0
49	Other contingent funding liabilities (L/cs,LGs)	20%	858,236	171,647

**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2015**

50	Trade finance	5%	1,101	55
51	Customer short positions covered by other customers' collateral	50%	-	-
52	Any Other outflows	100%	1,915	1,915
53	<b>Total cash outflows</b>		1,361,152	320,253
	<b>Cash Inflows</b>			
	Maturing secured lending transactions backed by following collateral:-			
54	Level 1 assets	0%	4,574	0
55	Level 2A assets	15%	-	0
56	Level 2B assets-eligible RMBS	25%	-	-
57	.....Other assets	50%	-	0
58	Margin lending backed by all other collaterals	50%	-	0
59	All other assets	100%	-	0
60	Amts to be received from retail counterparties	50%	12,221	6,111
61	Amts to be received from non financial wholesale counterparties from transactions other than those listed.	50%	119,738	59,869
63	Amts to be received from financial institutions and central banks from transactions other than those listed	100%	-	0
64	Credit or liquidity facilities provided to the reporting bank	0%	233,582	-
65	Operational deposits held at other financial institutions	0%	-	0
66	Other contractual cash inflows	100%	77,930	77,930
67	Net derivatives cash inflows	100%	-	0
68	<b>Total cash inflows</b>		-	143,910
69	<b>75% of outflows</b>			240,190
70	Inflows restricted to 75% of outflows			143,910
71	<b>Net cash Outflow</b>			176,343
72	<b>LCR (%)</b>			172%

## DISCLOSURES UNDER PILLAR III OF BASEL II FOR THE YEAR ENDED 31 DECEMBER 2015

### J. OPERATIONAL RISK

#### *Qualitative Disclosures*

The Bank is in the process of setting up the systems for collecting the data relating to operational risk. The measurement of the operational risk requires historical data for at least 3 years in order to perform the calculations.

#### *Quantitative Disclosures*

The Risk Weighted Assets for the operational risk using the Basic Indicator Approach is RO 134.6 million at December 31 2015 (2014: RO 122.8 million).

### K. COMPOSITION OF CAPITAL DISCLOSURE

The Basel III regulations adopted by the CBO aims at strengthening the capital and liquidity standards of the banks in Oman. The elements of the Basel III regulations consist of

- Enhancing the definition of capital and strengthening the eligibility criteria for inclusion of capital instruments
- Raising the minimum capital requirements and introducing capital buffers for conservation and dealing with systemic risks in the form of Capital Conservation Buffer and Countercyclical Buffer
- Enhancing coverage of risk arising from derivatives, repos and securities financing
- Implementing the leverage ratio to control the build-up of leverage and mitigating the impact of excessive deleveraging
- Higher capital requirements for large and systemically important banks
- Implementing the Liquidity Coverage Ratio to ensure that the banks hold higher quality of liquid assets
- Implementing Net Stable Funding Ratio to ensure financing of activities with more stable source of funding

The requirements of Basel III will be gradually implemented starting from 2013 and the higher capital requirements would be implemented by 2015. The banks in Oman have to comply with the related disclosure requirements issued by CBO in the circular BM-1114 dated 16 November 2013. The transition period of phasing-in of regulatory adjustments of capital under Basel III in Oman would be from December 31, 2013 to December 31, 2018. During the transition period of phasing-in of regulatory deductions under Basel III the banks in Oman will use a modified version of disclosure of the components of capital.

A reconciliation of the Bank's Statement of Financial Position with the regulatory capital elements is provided as follows using the three step approach outlined by the Basel Committee:

#### **Step 1: Disclosure of the reported statement of financial position under the regulatory scope of consolidation**

This step involves disclosing how the balance sheet in the published financial statements changes when the regulatory scope of consolidation is applied. This disclosure is not made since there is no difference between the scope of regulatory and accounting consolidation.

#### **Step 2: Expanding the lines of the regulatory statement of financial position to display all of the components used in the definition of capital disclosure template**

The rows of the regulatory-scope statement of financial position have been expanded such that all of the components used in the composition of capital disclosure are displayed separately.



**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2015**

RECONCILIATION	Financial Position as in published financial statements	Under regulatory scope of consolidation
	As at Dec-31-2015	As at Dec-31-2015
Assets	RO '000	RO '000
Cash and balances with Central Bank of Oman	192,124	192,124
Certificates of deposit	-	-
Due from banks	83,226	83,226
Loans and advances	1,519,571	1,519,571
Investments in securities	118,357	118,357
Loans and advances to banks	-	-
Property and equipment	28,565	28,565
Other assets	40,856	40,856
<b>Total assets</b>	<b>1,982,699</b>	<b>1,982,699</b>
<b>Liabilities</b>		
Due to banks	9,404	9,404
Customer deposits	1,601,158	1,601,158
Current and deferred tax liabilities	-	-
Other liabilities	71,755	71,755
Subordinated bonds	70,000	70,000
Taxation	4,363	4,363
<b>Total liabilities</b>	<b>1,756,680</b>	<b>1,756,680</b>
<b>Shareholders' Equity</b>		
Paid-up share capital	116,000	116,000
Share premium	-	-
Legal reserve	33,368	33,368
General reserve	26,560	26,560
Retained earnings	13,351	13,351
Cumulative changes in fair value of investments	(3,260)	(3,260)
Subordinated debt reserve	40,000	40,000
<b>Total shareholders' equity</b>	<b>226,019</b>	<b>226,019</b>
<b>Total liability and shareholders' funds</b>	<b>1,982,699</b>	<b>1,982,699</b>

**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2015**

<b>RECONCILIATION</b>	<b>Financial Position as in published financial statements</b>	<b>Under regulatory scope of consolidation</b>
	<b>As at Dec-31-2015 RO '000</b>	<b>As at Dec-31-2015 RO '000</b>
<b>Assets</b>		
<b>Cash and balances with CBO</b>	<b>192,124</b>	<b>192,124</b>
<b>Certificates of deposit</b>	<b>-</b>	<b>-</b>
<b>Balance with banks and money at call and short notice</b>	<b>83,226</b>	<b>83,226</b>
<b>Investments :</b>	<b>118,357</b>	<b>118,357</b>
Of which :		
<u>Held to Maturity</u>	96,855	96,855
<u>Available for Sale</u>	20,667	20,667
<u>Held for Trading</u>	835	835
<b>Loans and advances</b>	<b>1,519,571</b>	<b>1,519,571</b>
Of which :		
Loans and advances to domestic banks	-	-
Loans and advances to non-resident banks	-	-
Loans and advances to domestic customers	1,513,669	1,435,544
Loans and advances to non-resident Customers for domestic operations	-	-
Loans and advances to non-resident Customers for operations abroad	-	-
Loans and advances to SMEs	-	78,125
Financing from Islamic banking window	50,715	50,715
Provision for loan impairment	(44,813)	(44,813)
Of which :		
Specific provision	(24,072)	(24,072)
General provision	(20,741)	(20,741)
<b>Fixed assets</b>	<b>28,565</b>	<b>28,565</b>
<b>Other assets</b>	<b>40,856</b>	<b>40,856</b>
<b>Total Assets</b>	<b>1,982,699</b>	<b>1,982,699</b>

**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2015**

<b>RECONCILIATION</b>	<b>Financial Position as in published financial statements</b>	<b>Under regulatory scope of consolidation</b>
	<b>As at Dec-31-2015 RO '000</b>	<b>As at Dec-31-2015 RO '000</b>
<b>Capital &amp; Liabilities</b>		
<b>Paid-up Capital</b>	<b>116,000</b>	<b>116,000</b>
Of which:		
Amount eligible for CET1	116,000	116,000
Amount eligible for AT1	-	-
<b>Reserves &amp; Surplus</b>	<b>110,019</b>	<b>110,019</b>
Of which:		
Legal reserve	33,368	33,368
General reserve	26,560	26,560
Retained earnings	13,351	1,751
Proposed dividends		11,600
Cumulative changes in fair value of investments	(3,260)	(3,260)
Of which:		
Amount eligible for Tier 2 capital		
Amount ineligible due to regulatory adjustment	(3,260)	(3,260)
Subordinated debt reserve	40,000	40,000
<b>Total Capital</b>	<b>226,019</b>	<b>226,019</b>

<b>RECONCILIATION</b>	<b>Financial Position as in published financial statements</b>	<b>Under regulatory scope of consolidation</b>
	<b>As at Dec-31-2015 RO '000</b>	<b>As at Dec-31-2015 RO '000</b>
<b>Deposits</b>	<b>1,601,162</b>	<b>1,601,162</b>
Of which:		
Deposits from banks	-	-
Customer deposits	1,551,778	1,551,778
Deposits of Islamic Banking window	49,384	49,384
<b>Borrowings</b>	<b>79,404</b>	<b>79,404</b>
Of which:		
From CBO	-	-
From banks	9,404	9,404
From other institutions & agencies	-	-
Borrowings in the form of bonds, Debentures and sukuks	70,000	70,000
Of which:		
Directly issued qualifying Tier 2 instruments	70,000	30,000
Amount de-recognised from Tier 2 capital	-	40,000
<b>Other liabilities &amp; provisions</b>	<b>76,114</b>	<b>76,114</b>
<b>Total Capital, Other liabilities &amp; provisions</b>	<b>1,982,699</b>	<b>1,982,699</b>

**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2015**

**Step 3: Mapping each of the components that are disclosed in Step 2 to the composition of capital disclosure**

	<b>Common Equity Tier 1 capital: instruments and reserves</b>	<b>Under regulatory scope of consolidation</b>	<b>Reference</b>
1	Directly issued qualifying common share capital	116,000	b
2	Retained earnings	1,751	e
3	Accumulated other comprehensive income (and other reserves)	96,461	c + d + f + g
4	Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies)		
5	Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1)		
6	<b>Common Equity Tier 1 capital (CET1)</b>	<b>214,212</b>	
7	<b>Additional Tier 1 capital (AT1)</b>	-	
8	<b>Tier 1 capital (T1 = CET1 + AT1)</b>	<b>214,212</b>	
	<b>Tier 2 capital: instruments and provisions</b>		
9	Directly issued qualifying Tier 2 instruments	30,000	h
10	Provisions	20,741	a
	Amount of Cumulative changes in fair value of investments	-	f
11	eligible for Tier 2 capital		
12	<b>Tier 2 capital (T2)</b>	<b>50,741</b>	
	<b>Total capital (TC = T1 + T2)</b>	<b>264,953</b>	

**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2015**

The Bank issued unsecured subordinated bonds for OMR 50 Million through private placement on 10 April 2012. The bonds are eligible for inclusion in Tier 2 capital under the Basel III regulations. The full terms and conditions of the bonds are available in the bank's website. The main features of the bonds are as follows:

**Main features of Subordinated Bonds**

	OMAN ARAB BANK	OMAN ARAB BANK
Issuer		
Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)	-	-
Governing law(s) of the instrument <i>Regulatory treatment</i>	Oman Banking law	Oman Banking law
Transitional Basel III rules	Not Eligible for inclusion in Tier -2 Capital	Eligible for inclusion in Tier -2 Capital
Post-transitional Basel III rules	Eligible for inclusion in Tier -2 Capital	Eligible for inclusion in Tier -2 Capital
Eligible at solo/group/group & solo	Solo	Solo
Instrument type (types to be specified by each jurisdiction)	Bonds	Loan
Amount recognised in regulatory capital (Currency in mil, as of most recent reporting date)	OMR 40 Million	OMR 20 Million
Par value of instrument	OMR 50 Million	OMR 20 Million
Accounting classification	Subordinated Debt	Subordinated Debt
Original date of issuance	4/10/2012	11/30/2015
Perpetual or dated	Dated	Dated
Original maturity date	5/10/2017	5/30/2021
Issuer call subject to prior supervisory approval	-	-
Optional call date, contingent call dates and redemption amount	-	-
Subsequent call dates, if applicable	-	-
<b>Coupons / dividends</b>		
Fixed or floating dividend/coupon	Fixed coupon	Fixed coupon
Coupon rate and any related index	5.50%	5.50%
Existence of a dividend stopper	-	-
Fully discretionary, partially discretionary or mandatory	-	-
Existence of step up or other incentive to redeem	-	-
Noncumulative or cumulative	Non-cumulative	Non-cumulative
Convertible or non-convertible	Non-convertible	Non-convertible
If convertible, conversion trigger (s)	-	-
If convertible, fully or partially	-	-
If convertible, conversion rate	-	-
If convertible, mandatory or optional conversion	-	-
If convertible, specify instrument type convertible into	-	-
If convertible, specify issuer of instrument it converts into	-	-
Write-down feature	-	-
If write-down, write-down trigger(s)	-	-
If write-down, full or partial	-	-
If write-down, permanent or temporary	-	-
If temporary write-down, description of write-up mechanism	-	-
Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Subordinate to depositors and general creditors	Subordinate to depositors and general creditors
Non-compliant transitioned features	-	-

**DISCLOSURES UNDER PILLAR III OF BASEL II  
FOR THE YEAR ENDED 31 DECEMBER 2015**

The following table shows the composition of capital under Basel III :

<b>Common Equity Tier 1 capital: instruments and reserves</b>		
1	Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus	116,000
2	Retained earnings	1,751
3	Accumulated other comprehensive income (and other reserves)	99,928
4	Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies)	-
	<i>Public sector capital injections grandfathered until 1 January 2018</i>	-
5	Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1)	-
6	<b>Common Equity Tier 1 capital before regulatory adjustments</b>	<b>217,679</b>
<b>Common Equity Tier 1 capital: regulatory adjustments</b>		
7	Prudential valuation adjustments	(3,260)
8	Goodwill (net of related tax liability)	(207)
9	Other intangibles other than mortgage-servicing rights (net of related tax liability)	-
10	Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)	-
11	Cash-flow hedge reserve	-
12	Shortfall of provisions to expected losses	-
13	Securitisation gain on sale (as set out in paragraph 14.9 of CP-1)	-
14	Gains and losses due to changes in own credit risk on fair valued liabilities.	-
15	Defined-benefit pension fund net assets	-
16	Investments in own shares (if not already netted off paid-in capital on reported balance sheet)	-
17	Reciprocal cross-holdings in common equity	-
18	Investments in the capital of banking, financial, insurance and takaful entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	-
19	Significant investments in the common stock of banking, financial, insurance and takaful entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10% threshold)	-
20	Mortgage Servicing rights (amount above 10% threshold)	-
21	Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)	-
22	Amount exceeding the 15% threshold	-
23	of which: significant investments in the common stock of financials	-
24	of which: mortgage servicing rights	-
25	of which: deferred tax assets arising from temporary differences	-
26	National specific regulatory adjustments	-
27	Regulatory adjustments applied to Common Equity Tier 1 in respect of amounts subject to Pre-Basel III Treatment	-
28	<b>Total regulatory adjustments to Common equity Tier 1</b>	<b>(3,467)</b>
29	<b>Common Equity Tier 1 capital (CET1)</b>	<b>214,212</b>
<b>Additional Tier 1 capital: instruments</b>		
30	Directly issued qualifying Additional Tier 1 instruments plus related stock surplus	-

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31	of which: classified as equity under applicable accounting standards	-
32	of which: classified as liabilities under applicable accounting standards	-
33	Directly issued capital instruments subject to phase out from Additional Tier 1	-
34	Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1)	-
35	<i>of which: instruments issued by subsidiaries subject to phase out</i>	-
36	<b>Additional Tier 1 capital before regulatory adjustments</b>	-
<b>Additional Tier 1 capital: regulatory adjustments</b>		
37	Investments in own Additional Tier 1 instruments	-
38	Reciprocal cross-holdings in Additional Tier 1 instruments	-
39	Investments in the capital of banking, financial, insurance and takaful entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above 10% threshold)	-
40	Significant investments in the capital of banking, financial, insurance and takaful entities that are outside the scope of regulatory consolidation (net of eligible short positions)	-
41	National specific regulatory adjustments	-
	REGULATORY ADJUSTMENTS APPLIED TO ADDITIONAL TIER 1 IN RESPECT OF AMOUNTS SUBJECT TO PRE-BASEL III TREATMENT	-
42	Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions	-
43	<b>Total regulatory adjustments to Additional Tier 1 capital</b>	-
44	<b>Additional Tier 1 capital (AT1)</b>	-
45	<b>Tier 1 capital (T1 = CET1 + AT1)</b>	<b>214,212</b>
<b>Tier 2 capital: instruments and provisions</b>		
46	Directly issued qualifying Tier 2 instruments plus related stock surplus	30,000
47	<i>Directly issued capital instruments subject to phase out from Tier 2</i>	-
48	Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier 2)	-
49	<i>of which: instruments issued by subsidiaries subject to phase out</i>	-
50	Provisions	20,741
51	<b>Tier 2 capital before regulatory adjustments</b>	<b>50,741</b>
<b>Tier 2 capital: regulatory adjustments</b>		
52	Investments in own Tier 2 instruments	-
53	Reciprocal cross-holdings in Tier 2 instruments	-
54	Investments in the capital of banking, financial, insurance and takaful entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above the 10% threshold)	-
55	Significant investments in the capital banking, financial, insurance and takaful entities that are outside the scope of regulatory consolidation (net of eligible short positions)	-
56	National specific regulatory adjustments	-
	REGULATORY ADJUSTMENTS APPLIED TO TIER 2 IN RESPECT OF AMOUNTS SUBJECT TO PRE-BASEL III TREATMENT.	-
	OF WHICH: Cumulative unrealised gains on available-for-sale financial instruments	-

**DISCLOSURES UNDER PILLAR III OF BASEL II  
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57	Total regulatory adjustments to Tier 2 capital	-
58	Tier 2 capital (T2)	50,741
59	Total capital (TC = T1 + T2)	264,953
<b>RISK WEIGHTED ASSETS IN RESPECT OF AMOUNTS SUBJECT TO PRE-BASEL III TREATMENT</b>		1,863,250
60	Total risk weighted assets (60a+60b+60c)	1,863,250
60a	Of which: Credit risk weighted assets	1,725,012
60b	Of which: Market risk weighted assets	3,616
60c	Of which: Operational risk weighted assets	134,625
<b>Capital Ratios</b>		
61	Common Equity Tier 1 (as a percentage of risk weighted assets)	11.50%
62	Tier 1 (as a percentage of risk weighted assets)	11.50%
63	Total capital (as a percentage of risk weighted assets)	14.22%
64	Institution specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus countercyclical buffer requirements plus G-SIB/D-SIB buffer requirement expressed as a percentage of risk weighted assets)	7.625%
65	of which: capital conservation buffer requirement	0.625%
66	of which: bank specific countercyclical buffer requirement	
67	of which: D-SIB/G-SIB buffer requirement	
68	Common Equity Tier 1 available to meet buffers (as a percentage of risk weighted assets)	2.22%
<b>National minima (if different from Basel III)</b>		
69	National Common Equity Tier 1 minimum ratio (if different from Basel 3 minimum)	7.00%
70	National Tier 1 minimum ratio (if different from Basel 3 minimum)	9.00%
71	National total capital minimum ratio (if different from Basel 3 minimum)	12.63%
<b>Amounts below the thresholds for deduction (before risk weighting)</b>		
72	Non-significant investments in the capital of other financials	-
73	Significant investments in the common stock of financials	-
74	Mortgage servicing rights (net of related tax liability)	-
75	Deferred tax assets arising from temporary differences (net of related tax liability)	-
<b>Applicable caps on the inclusion of provisions in Tier 2</b>		
76	Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap)	20,741
77	Cap on inclusion of provisions in Tier 2 under standardised approach	1.25%
78	Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)	-
79	Cap for inclusion of provisions in Tier 2 under internal ratings-based approach	-
<b>Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2018 and 1 Jan 2022)</b>		
80	Current cap on CET1 instruments subject to phase out arrangements	-
81	Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities)	-
82	Current cap on AT1 instruments subject to phase out arrangements	-



**DISCLOSURES UNDER PILLAR III OF BASEL II  
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83	<i>Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)</i>	-
84	<i>Current cap on T2 instruments subject to phase out arrangements</i>	-
85	<i>Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)</i>	-